

VOYAGES

➤ ROBUST **GROWTH**
IN THE MARITIME
INDUSTRY

➤ DISTINCT FOCUS ON
SAFETY AND HEALTH

➤ SUPPORTING
**QATAR NATIONAL
VISION 2030**



ناقلات
NAKILAT

Nakilat is a Qatari shipping and maritime company providing the critical transportation link in the State of Qatar's LNG supply chain, overseeing the activities of the country's world-class Erhama Bin Jaber Al Jalahma Shipyard and providing marine support services to vessels in Qatari waters. Nakilat's LNG shipping fleet is the largest in the world, comprising of 63 LNG vessels. The company also manages and operates four large LPG carriers.

Services:

- ◆ Ship repair & conversion
- ◆ Offshore fabrication & repair
- ◆ Ship building
- ◆ Towage
- ◆ Shipping agency services

www.nakilat.com.qa

DEVELOPING
QATAR'S
MARINE
INDUSTRY

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VOYAGES

ISSUE 16 | 1ST QUARTER | 2017

THE MAGAZINE OF QATAR GAS TRANSPORT
COMPANY LTD. (NAKILAT)

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Do you have a story that you would like to see in Nakilat Voyages?
We would love to have your input.

Please contact Nakilat's Public Relations department with your ideas.

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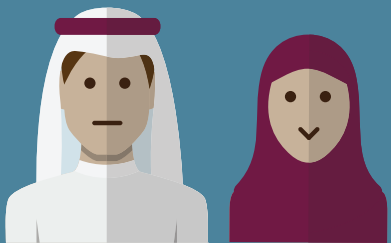
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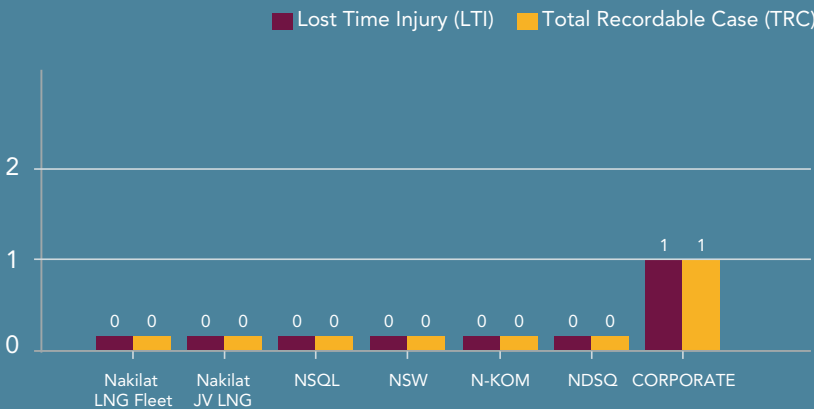
NAKILAT's Corporate Scorecard

(Year to Date March 2017)



Qatarization rate 37.4%

Safety Statistics



Reference:
NSQL - Nakilat Shipping Qatar Limited
NSW - Nakilat SvitzerWijsmuller
N-KOM - Nakilat Keppel-Offshore Marine
NDSQ - Nakilat Damen Shipyards Qatar



LNG FLEET PERFORMANCE (63 VESSELS)



LPG FLEET PERFORMANCE (4 VESSELS)

NUMBER OF CARGOES DELIVERED

WHOLLY OWNED
(25 VESSELS)

75

JOINTLY OWNED
(38 VESSELS)

89

13

CARGO TRANSPORTED

7,659,000MT

6,798,069.9MT

256,425MT

TOTAL NAUTICAL MILES TRAVELLED

836,930

59,731,841

80,706

RELIABILITY (%)

99.57%

99.93%

100.00%

MANAGING DIRECTOR'S MESSAGE

The first quarter of 2017 went by in a blink of an eye, but has been nothing short of eventful for the company. Not only have we transitioned two more wholly-owned LNG vessels to our in-house management, but we have also won several awards, been involved in several charitable endeavors and more importantly, implemented the Incident and Injury Free (IIF) programme across the organization.

The IIF-programme marks the start of an important chapter in our effort to enhance the company's safety culture, and has the management's utmost commitment as we strive to create a zero-incident work environment for the safety of our people and sustained reliability of our global operations. I encourage everyone to give your fullest support and to actively participate in the upcoming IIF cascade sessions so that you will have an understanding of the important role each individual plays at making Nakilat an IIF-organization.

We celebrated the fifth anniversary of NSQL in February, and this occasion was especially significant given NSQL's remarkable growth in this period. We started off with a fleet of four vessels initially and today, are managing 14 vessels, including Q-Maxes which are known to be among the largest and most complex type of LNG carriers in the industry.

This expansion of our ship management operations and capabilities further enhances Nakilat's robustness as a comprehensive shipping and maritime company, thus contributing to the overall progress of the local maritime scene which is well aligned with the company's mission to contribute to and support Qatar National Vision 2030.

In the midst of all these business activities, it is heartening to note that as a company, we still recognize the importance of giving back to society and have been actively participating in social causes as part of our corporate social responsibility, such as the blood donation drive and fire safety awareness campaign. The newly launched initiatives held for our employees are also an excellent way to promote a healthy work-life balance, which is an important factor in maintaining a productive, motivated and sustainable workforce.



This expansion of our ship management operations and capabilities further enhances Nakilat's robustness as a comprehensive shipping and maritime company, thus contributing to the overall progress of the local maritime scene which is well aligned with the company's mission to contribute to and support Qatar National Vision 2030.

Just pausing for a second to look back at how much has been achieved in a short span of three months will bring about the realization that we have much to be proud of, and this is the energy and spirit with which I hope everyone in the Nakilat family will approach the new year with. As a team, we have proven time and again that our passion for success and quest for excellence remains undeterred by industry challenges. With your continued hard work, effort and support, I am confident that Nakilat will forge ahead through 2017 on its journey to be a global leader and provider of choice for energy transportation and maritime services.

Eng. Abdullah Al Sulaiti
Managing Director

NAKILAT'S ROBUST GROWTH IN THE MARITIME INDUSTRY



Q-Max LNG carrier Mekaines was transitioned to Nakilat management in 2016 .

STRENGTHENING IN-HOUSE CAPABILITY

A fleet transition agreement was signed for wholly-owned LNG vessels operated by Shell International Trading and Shipping Company Limited (STASCo) to be transitioned in a phased manner and managed in-house by Nakilat’s wholly-owned subsidiary, Nakilat Shipping Qatar Limited (NSQL).

The smooth transition which took place since 2016, is one of the most historical milestones for Nakilat. It is a testament of Nakilat’s readiness in expanding resources, capacity, as well as strengthening in-house capability.

Nakilat took over the management of four Q-Max LNG carriers in 2016.

In the name Q-Max, “Q” stands for Qatar and “Max” for the maximum size of ship able to dock at the LNG terminals in Qatar, the largest LNG carriers in the world, with 80% more carrying capacity than conventional LNG carriers.

It is propelled by two slow speed diesel engines, claimed to be more efficient and environmentally friendly than traditional steam turbines.

Overall, it is estimated that Q-Max carriers have about 40% lower energy requirements and carbon emissions than conventional LNG carriers.

Q-Max Size

Length : 345 m
Height : 34.7 m
Width : 53.8 m
Draft : Approx. 12 m



QUICK FACTS

Al Dafna (Q-Max)

Capacity : 266,366 cubic meters
Ship Manager : NSQL
Charterer : RasGas
Built by : Samsung Heavy Industries

Mesaimeer (Q-Flex)

Capacity : 216,312 cubic meters
Ship Manager : NSQL
Charterer : Qatargas
Built by : Hyundai Heavy Industries



Q-Flex LNG carrier Mesaimeer was the sixth vessel to be operated and managed by Nakilat following its transition earlier this year.

FLEET TRANSITION CONTINUES

In continuation of the phased vessel management transition, Nakilat has assumed full ship management and operations of two additional wholly-owned LNG carriers in the first quarter of 2017. Q-Max LNG carrier Al Dafna was the fifth vessel transitioned on 2nd February 2017, while Q-Flex LNG carrier Mesaimeer transitioned on 23rd March 2017 was the sixth vessel to be managed in-house by NSQL.

Nakilat Managing Director Eng. Abdullah Fadhalah Al Sulaiti said: “Despite the current economic downturn and market volatility, Nakilat has been continuously improving its operational activities which is demonstrated by the successful transition of two vessels in the first quarter of year 2017, bringing total vessels operated by Nakilat to 14 vessels, comprising of 10 LNG and 4 LPG carriers, to date. Nakilat’s robust strategies and constant focus in achieving high operational efficiency as well as exploring future investment opportunities contributes to the company’s continued global leadership in LNG transportation.”

The expansion of ship management role is a strategic move towards realizing Nakilat’s vision, to be a global leader and provider of choice for energy transportation and maritime services, and ultimately contributes to the creation of an integrated maritime industry in Qatar.



NURTURING LASTING RELATIONSHIPS



Nakilat delegation led by Fleet Director Samir Bailouni, Administration Director Rashid Hamad Al Marri and Joint Venture Manager Bader Al Mulla delivered a token of appreciation to RasGas Company Limited during a visit to their head office recently. RasGas was represented by Chief Marketing and Shipping Officer Khalid Al Kuwairi.

Nakilat's operational excellence and long-term charter agreements with the nation's leading LNG producers Qatargas and Rasgas, places Nakilat among the leading energy transporters in the world. Nakilat's LNG carriers represent a total investment of approximately US \$11 billion and have a combined carrying capacity of over 9 million cubic meters, about 15% of the world's capacity.



Singapore Ambassador to Qatar, H.E Jai Sohan Singh was given a comprehensive brief on Nakilat's business portfolio during his visit to the Nakilat office.

Strong alliance with our partners is among the reasons behind Nakilat's growth. As Nakilat-Keppel Offshore & Marine (N-KOM) is a joint venture between Qatar Gas Transport Company (Nakilat) and Singapore's Keppel Offshore & Marine, Nakilat was honoured by the recent visit of His Excellency Jai Sohan Singh, the Singapore Ambassador to Qatar, at the Erhama Bin Jaber Al Jalahma Shipyard. His Excellency was given a comprehensive brief on Nakilat's business portfolio spanning shipping, ship repair and construction, towage and shipping agency services, followed by a tour of the shipyard. The tour was an excellent platform for His Excellency to learn more about Nakilat's essential role in Qatar's LNG supply chain, our world class shipyard, and to further enhance ties between both parties.



GROWING CLIENTELE, A TESTAMENT OF CONFIDENCE IN EFFICIENCY



Aerial overview of the world class Erhama Bin Jaber Al Jalahma Shipyard, boasting state-of-the-art facilities and services to vessels in Qatari waters.

The Erhama Bin Jaber Al Jalahma Shipyard continues its strategic role in supporting the growth of Qatar's maritime industry, with a number of ship repairs and newly constructed ships delivered during the first quarter of 2017.

Nakilat-Keppel Offshore & Marine (N-KOM) combines a wealth of experience and expertise from its parent companies Qatar Gas Transport Company (Nakilat) and Singapore's Keppel Offshore & Marine (KOM) - to provide repair, conversion and construction services for marine vessels, offshore and onshore structures.

To date, N-KOM has completed more than 600 marine and offshore projects for various major shipping and oil and gas companies.

N-KOM has seen a steady increase in new clients this past year, with repairs undertaken for companies such as Zen Shipping, Zodiac Maritime, Dorian (Hellas) and MOL Tankship Management. This has led to a notable increase in the number of tanker vessels undergoing repairs at N-KOM this first quarter.

"To date, N-KOM has completed more than 600 marine and offshore projects for various major shipping and oil and gas companies. N-KOM has seen a steady increase in new clients this past year."



Repair work at the Erhama Bin Jaber Al Jalahma Shipyard.

N-KOM completed dry docking and repairs for three vessels (one tanker and two bulk carriers) from the Shipping Corporation of India (SCI), along with another tanker repair project for Greek shipping company Euronav. General repairs were also completed for three LNG carriers, Fuwairit, Al Shamal and Al Jassasiya. Other repairs undertaken include those for small vessel owners and operators such as Halul Offshore, Topaz Energy Marine, Stanford Marine, Allianz Marine and NSW among others.

Meanwhile, NDSQ delivered the final three vessels as part of the eleven-vessel order by the new Hamad Port, bringing the total number of vessels delivered to 38 to date. At present, there are two yachts under construction at the facility, with delivery slated for the first quarter of 2018.

BI-ANNUAL FLEET OFFICERS MEETING

Nakilat held its bi-annual Fleet Officers Meeting (FOM) from 27th to 28th March 2017 at the InterContinental Hotel in Doha. Held in Qatar for the first time, the event was attended by about 50 Officers from Nakilat's LNG and LPG fleets, including those working onboard the vessels newly transitioned to Nakilat-management. The event provided them with the opportunity to interact with one another and share their knowledge and experience on various topics pertaining to ship operations, with a distinct focus on safety. In its fifth edition, the FOM is an integral part of Nakilat's continuous commitment to safely, reliably and efficiently provide shipping and maritime services.

The two-day forum kicked off with a keynote address by Nakilat Managing Director Eng. Abdullah Fadhlah Al Sulaiti, followed by a series of insightful presentations to keep the Officers abreast of developments at Nakilat's headquarters, as well as group activities to foster teamwork and camaraderie. The event was also an excellent platform for NSQL's officers to interact with Nakilat's senior management and employees, and have their queries answered during the engaging Question & Answer session held during the forum.

Nakilat Managing Director Eng. Abdullah Fadhlah Al Sulaiti said: "Having the FOM in Doha for the first time since we began transitioning our wholly-owned vessels to in-house management last year, makes this event exceptionally significant. The event not only serves as a welcome to the Nakilat family but also allows more members of the management and Fleet team to meet and interact with our Officers, thus strengthening the working relationship between them leading to greater synergy and more effective communications. It is an important platform through which we can meet with those working on the frontline and thank them for their efforts, as well obtain feedback on areas that require further improvement, so as to ensure we continue to be an employer of choice and support Nakilat vision to be a global leader and provider of choice for energy transportation and maritime services."



Fleet officers and personnel took part in a series of team bonding activities during the event.



"Having the FOM in Doha for the first time since we began transitioning our wholly-owned vessels to in-house management last year, makes this event exceptionally significant. The event not only serves as a welcome to the Nakilat family but also allows more members of the management and fleet team to meet and interact with our officers, thus strengthening the working relationship between them leading to greater synergy and more effective communications."

COMMITMENT TO SAFETY, HEALTH, ENVIRONMENT & QUALITY



Nakilat employees interacted during the 'Incident and Injury Free' orientation session.

Nakilat places Safety, Health, Environment and Quality (SHEQ) at the top of our agenda to ensure that we operate in a safe, reliable and efficient manner within our society and natural environment. Since 2016 we have implemented a series of programs to further enhance our health and safety culture amongst our employees and ensure an incident and injury free environment. This culture will be key as we meet the challenges of Nakilat's rapid growth.

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INCIDENT & INJURY FREE ORIENTATION PROGRAM:

Following the launch of the Incident and Injury Free (IIF) program last year, orientation sessions have commenced at both Nakilat headquarters and our joint ventures. The sessions serve to raise awareness of safe practices and behaviors and highlight how all employees play an integral role in creating an incident and injury free environment. The IIF program will also form part of induction for all employees that join Nakilat in the future.

This program will further entrench in Nakilat a health and safety culture that believes:

- All injuries are preventable
- Every individual is responsible for working toward the elimination of all injuries
- Injuries are not accepted as "part of doing business"
- In free and open communication about safety
- In showing care for one another and demonstrating you care on a daily basis
- In taking action when you see potentially unsafe behaviors or conditions
- It's about an attitude of choosing to follow the rules and procedures (versus having to follow them)

FIRE SAFETY AWARENESS SESSION



Staff Warrant Officer Mr. Abdulaziz Al-Ruwaili from QCD gave an informative lecture on basic fire safety precautions.



On 30th March 2017, Staff Warrant Officer Mr. Abdulaziz Al-Ruwaili from Qatar Civil Defence (QCD) delivered an informative lecture at Nakilat headquarters in Doha on fire safety precautions and minimizing fire hazards. The lecture was part of an Incident and Injury Free engagement event where QCD officials shared insights and knowledge with Nakilat employees so they could learn from the experiences.

Sustaining an incident and injury free workplace is integral to Nakilat, and every employee is responsible in ensuring their own safety and the safety of their fellow colleagues. Through cooperative arrangements like these, Nakilat is committed to ensuring we continue to share and acquire best practices in health and safety.

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PROMOTING WELLNESS & HEALTHY LIFESTYLE



Nakilat champions healthy lifestyle

The Nakilat Wellness Committee was established in September 2016, with the aim to encourage and propagate a healthy lifestyle to all Nakilat employees and their families by supporting the adoption of habits and attitudes that contribute to their positive wellbeing.

The Committee is chaired by Human Resources Manager Mohammad Al-Kaabi, with members from different departments across the company. Among the first initiatives of the Committee this year was to organize a bi-weekly soccer practice held at the Evolution Sports facility in Doha College (Al Waab and Al Dafna). The official kick-off of the session was attended by Nakilat's Managing Director Eng. Abdullah Al Sulaiti, along with other members of management in support of the activity's launch.



Nakilat Soccer Team. Nakilat won third spot in the tournament.

Since then, the Nakilat soccer team has gone on to participate in local tournaments such as Al Khaliji Bank's 3rd Annual Amateur '5-A-Side' Football Tournament held on 18th February 2017 at Al Sadd Club. After a brief but intensive training period, the team successfully clinched the third spot in the tournament, defeating several other prominent opponent teams to emerge victorious and even qualified for the finals.

It is envisaged that these soccer practice sessions will not only enhance the wellness of employees, but also encourage teamwork and cohesion between them and in the process, enhance Nakilat's standing as an employer of choice in the industry.



National Sports Day celebration



Nakilat's Sports Day celebration comes as part of the Nakilat's ongoing effort to promote health and well-being amongst its employees. The National Sports Day is traditionally a day where both employees and their families are encouraged to partake in sporting activities in an effort to keep healthy and stay fit.

On 14th February 2017, Nakilat employees and their families turned up in hundreds at the New Onaiza Park and participated in various sporting activities such as football, volleyball, basketball and badminton. Sports Day such as this is an excellent platform for employees to interact and get to know each other on a personal level. There were various activities to get the staff members and their families engaged and entertained throughout the day.

Nakilat believes that healthy employees are an essential ingredient towards boosting productivity levels and ensuring the creation of a sustainable workforce, in line with Qatar's National Vision 2030 for the development of a healthy society.



Fun activities were organized for employees and their families during the sport day event.





REGIONAL ACCOLADE FOR NAKILAT

Nakilat has been awarded as one of the Top Performing Public Listed Companies in Qatar by Forbes Middle East during an exclusive event themed 'Celebrating Qatar's Success 2017' held on 17th April 2017.

Hosting this event in Doha for the first time, Forbes Middle East aims to celebrate individuals and businesses that have been instrumental in shaping Qatar's economy. Nakilat was recently ranked among the Top Companies in Qatar by Forbes Middle East, and has also been ranked among the Top 100 Companies in the Arab World in 2015 and 2016 by the magazine. Such international rankings are testament to Nakilat progressing in the right direction, and will motivate the company further towards achieving its vision to be a global leader and provider of choice for energy transportation and maritime services.



NSQL CELEBRATES 5TH ANNIVERSARY



Nakilat Shipping Qatar Ltd. (NSQL) celebrated its fifth year of ship management operations on 8th February 2017, with LPG carrier Al Wukir being the first vessel to be technically managed in-house back on the same date in 2012.

Al Wukir has achieved a vessel reliability of 100% over the past 5 years, with zero unscheduled off-hires and a 100% port and terminal compliance track record. The VLGC (Very Large Gas Carrier) has also passed a total of 8 port state control inspections and 5 flag state inspections with zero observations. Currently chartered to ExxonMobil, the vessel is jointly owned through Gulf LPG, a joint venture owned 50% by Nakilat and 50% by Milaha.

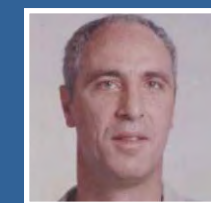
NSQL has made great strides in a short span of five years. The wholly-owned Nakilat subsidiary started off with the management of 4 LPG carriers back in 2012. Its managed fleet has since grown to include 10 LNG carriers to date, bringing total vessels operated by NSQL to 14 vessels.

A significant part of NSQL's success is attributed to the many dedicated personnel whom have worked hard and persevered throughout this journey. Here's what some of them have to say on this occasion:



- Zoubir Djedid
Chief Officer

"Having witnessed the various challenges of management and fleet transitions over the years, I am very proud to be part of this important chapter in NSQL's history. At NSQL, all teams be it at HQ or onboard the vessels, work very hard towards uplifting the standards of our operations for continual improvements. NSQL's growth and expansion in ship management is a testament of capable, devoted and passionate employees who further motivate individuals like me to give our very best."



- Jasko Storelli
Cargo Engineer

"I'm proud to have been with NSQL for the past 5 years since joining in 2012, and am very content with my job. NSQL is a professional company led by visionary leaders. I admire the safety culture instilled among the employees, and seriousness by the leadership about crew's health and wellbeing. The vibrant working relationships between officers regardless of ranks is something I truly treasure."

RECOGNITION OF SUCCESS & ACHIEVEMENTS



IT INNOVATIONS RECOGNIZED

Nakilat continues to receive recognition for its advancements in Information Technology (IT) well through 2017, with three more awards recently clinched. The company was awarded for the second consecutive year at the annual CIO 100 Awards and Forum 2017, and received the 'Best Cloud Deployment CIO in MENA' award at the 7th Cloud MENA 2017 event. The CIO 100 Awards honour regional companies that have successfully utilized IT in achieving functional efficiency, security and digital transformation, while the Cloud MENA Award recognized the company's success at transforming its IT landscape through cloud deployment.

Nakilat's innovative implementation of a Unified Ship Management System V-Shape onboard its operated vessels has established a new benchmark for the success of its IT consolidation project, that was initiated to address sundry problems associated with existing technologies, data centers and its IT department, as well as implement new systems and technologies across the corporation.

The company's effective cloud deployment also garnered it recognition at the Cloud MENA event, during which Nakilat IT Manager Hamad Rashid Suwaid was invited as a panelist. Themed 'Building Digital, Secure & Competitive Business with the Help of Cloud Technologies', Cloud MENA is the only cloud-focused event for enterprise and SME IT decision makers across various industries in the MENA region. Hamad's presentation touched on topics related to Hybrid cloud and gave the audience insights into Nakilat's digital transformation journey, which has led to significant operational efficiencies for the company. During the event, Hamad was presented with the 'Best Cloud Deployment CIO in MENA' award in recognition of his efforts towards the transformation of Nakilat's IT landscape.



The company's growing reputation in the industry has also led to us being invited to share our expertise on the 'Information and Communications Technology (ICT) landscape in Qatar' during the Future IT Summit 2017 held in Dubai on 14th March 2017. In its third edition, the summit focused on the way Cloud technology is redefining the business landscape, and was attended by leading IT executives from across the region. Hamad was presented with the 'Catalyst IT Man of the Year' award during the Catalyst Awards 2017 segment, in recognition of his innovative creativity and efforts at propelling Nakilat's IT landscape to the next level.

Nakilat's effective utilization of the latest advanced technology to further its operational goals have not only led to widespread recognition for its IT excellence, but is also stepping stone for the company to achieve its vision and be at the forefront of the shipping industry.



IT Awards Won

CIO 100 Awards 2016
(CIO 100 Awards and Forum 2016)

Top Project Execution of the Year – Transportation & Logistics
(Global Enterprise Connect Awards 2016)

CIO 100 Awards 2017
(CIO 100 Awards and Forum 2017)

Best Cloud Deployment CIO in MENA 2017
(Cloud MENA 2017)

Catalyst IT Man of the Year 2017
(Future IT Summit 2017)

(SAP MENA Quality Awards 2017)

SHOWCASING MARITIME EXPERTISE

Deemed as one of the most highly anticipated gas industry events, Gastech 2017 receives more than 25,000 visitors and features over 600 international exhibitors from over 70 countries worldwide.

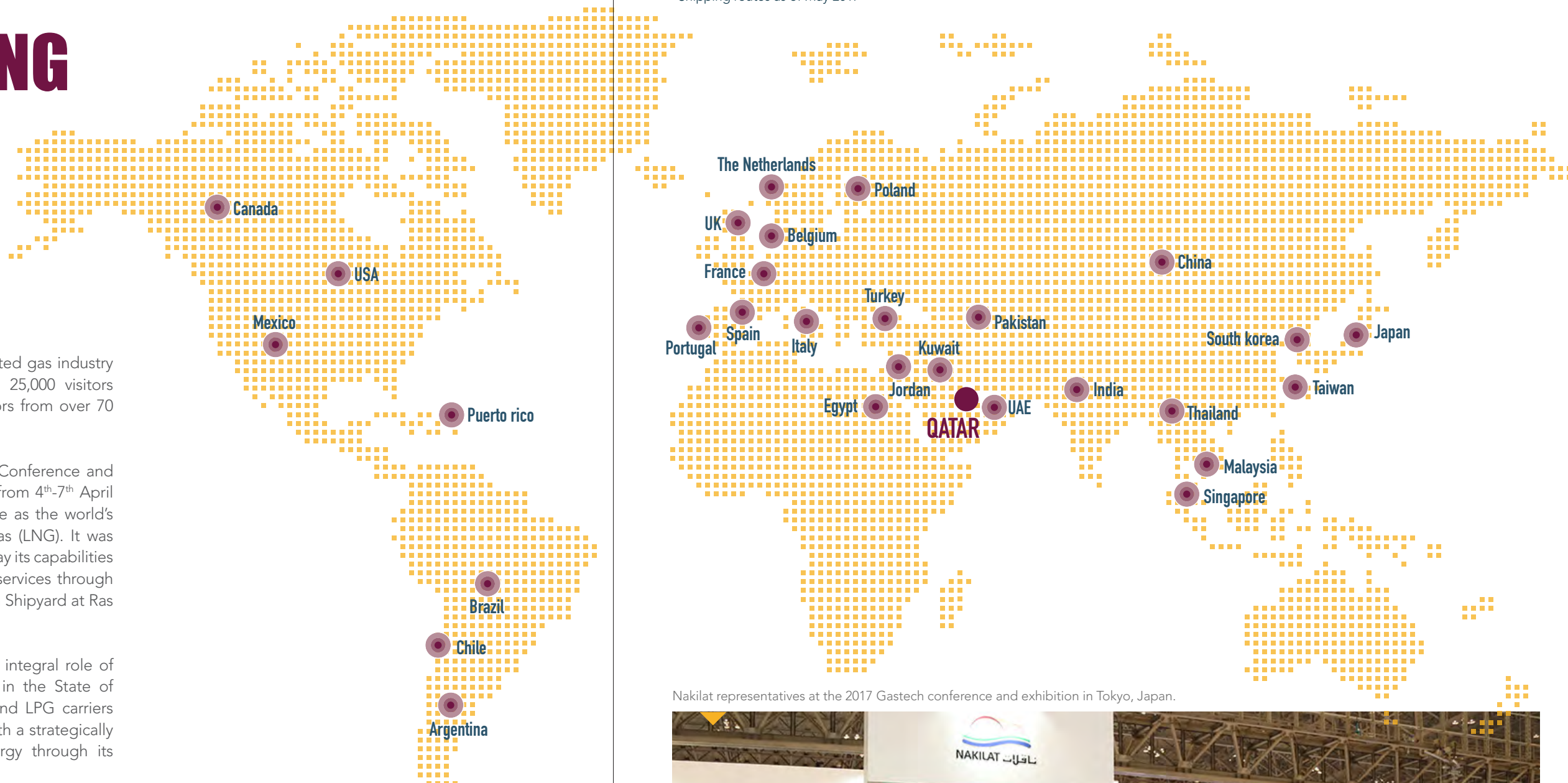
Nakilat's participation in the Gastech 2017 Conference and Exhibition that took place in Tokyo, Japan from 4th-7th April 2017 was to showcase its shipping expertise as the world's leading transporter of Liquefied Natural Gas (LNG). It was also an excellent platform for Nakilat to display its capabilities in offering an extensive range of maritime services through the world class Erhama Bin Jaber Al Jalahma Shipyard at Ras Laffan Industrial City in Qatar.

During the event, Nakilat demonstrated its integral role of providing the essential transportation link in the State of Qatar's LNG supply chain. Nakilat's LNG and LPG carriers provide the State of Qatar and the world with a strategically important 'floating pipeline' of clean energy through its worldwide shipping network.

Gastech 2017 also presents a fantastic opportunity for Nakilat to connect with the global market, especially its joint-venture partners in Japan, such as Mitsui O.S.K Lines (MOL), Nippon Yusen Kaisha (NYK) and Kawasaki Kisen Kaisha ("K" Line).

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*Shipping routes as of May 2017



Nakilat representatives at the 2017 Gastech conference and exhibition in Tokyo, Japan.



SUPPORTING QATAR NATIONAL VISION 2030



WINDOWS OF OPPORTUNITIES FOR QATARI ENTREPRENEURS

Nakilat participated in the second edition of the Government Procurement & Contracting Conference and Exhibition ("Mushtarayat") from 6th to 8th April 2017 at the Doha Exhibition and Convention Center (DECC), an initiative by Qatar Development Bank (QDB) in partnership with the Ministry of Finance (MoF) aimed at opening a new wave of opportunities for the local private sector, developing local talent and creating a co-operative environment for Qatari entrepreneurs.

Over the three-day event, Nakilat promoted its diverse range of business activities and highlighted its existing procurement practice that prioritizes local suppliers and vendors when sourcing goods and services.

Through participation at such events, Nakilat demonstrates its support towards the government's efforts at increasing co-operation, developing capability and building capacity of local businesses. The company is committed in contributing to the country's social and economic development aspirations, as envisaged in the Qatar National Vision 2030.

Nakilat promoted its diverse range of business activities and highlighted its existing procurement practice that prioritizes local suppliers and vendors when sourcing goods and services.

Eng. Abdullah Fadhalah Al-Sulaiti, Managing Director of Nakilat said: "Moushtarayat is an excellent platform for Nakilat to demonstrate our support towards the government's efforts at increasing participation, developing capability and building capacity of local businesses. This event not only promotes the strength and scope of the maritime activities that we are operating and developing in Qatar, but also positions Nakilat as a comprehensive service provider for energy transportation and maritime services in the region. Nakilat's participation in this integral event marks our steadfast commitment in contributing to the country's social and economic development aspirations, as envisaged in the Qatar National Vision 2030."



ATTRACTING AND DEVELOPING QATARI TALENTS



Interested students at Al Wakra Secondary School approached Nakilat to enquire about our programs.

Promoting marine opportunities

Nakilat actively supports various initiatives at local institutions in its effort to attract local talents and spread awareness about the vast opportunities in Qatar's maritime industry. In recent months, Nakilat has taken part in career fairs held by the Al Wakra Secondary School for Boys and Carnegie Mellon University Qatar to promote its sponsored Marine Cadet Program (MCP) for high school students and marine career opportunities available for undergraduates respectively.

During these career fairs, students were given an overview of Nakilat's wide-ranging business activities and received more information about the growing maritime industry in Qatar. This comes as a part of Nakilat's commitment to our mission of investing in Human Capital - attracting, retaining and developing our workforce, with an emphasis on National development.



Developing sustainable workforce

Developee Program

Key to the success of Nakilat is its ability to attract, retain and motivate a high caliber and diverse workforce. Such a workforce is necessary to continuously support excellence in all Nakilat activities and to develop the national labour force. Nakilat offers professional opportunities involving Individual Development Plans (IDP) covering up to a 24 month period for various fields such as Fleet Operations, Finance, Human Resource (HR), Information Technology (IT), Health, Safety, Environment and Quality (SHEQ), Commercial & Planning, and more. Nakilat has successfully developed talented Qataris from developee program into senior management level. As of first quarter 2017, Nakilat recorded a Qatarization rate of 37.4%.



Employees were briefed on the vessel dry-docking process.

Shipyards tour

A working tour to the Erhama Bin Jaber Al Jalahma Shipyards was organized for corporate office employees to enhance awareness of ship repair and construction activities at the shipyard. During the tour, employees not only had the opportunity to see these activities real-time across the shipyard, but also clarified burning questions that enabled them to better understand and appreciate the complexity of shipyard operations. Such informative visits aim to enhance the corporate culture by promoting a greater sense of belonging amongst all employees, thereby enabling them to flourish and become key contributors to Nakilat and the marine industry.

Key to the success of Nakilat is its ability to attract, retain and motivate a high caliber and diverse workforce.

Nakilat employees posed for group photo after the shipyard tour.

GIVING BACK TO THE COMMUNITY



SUPPORTING LOCAL SCHOOLS

Nakilat has also made contributions to support learning initiatives at local schools. The company supported the organization of a Qatar Cultural Heritage Awareness Day at the Rajagiri Public School, and also donated LCD computer screens to facilitate classroom IT lessons at the Pak Shamaa School.

Supporting educational causes is one of the primary focuses of Nakilat's Corporate Social Responsibility (CSR) programme as the company believes education is an essential element in the development of a progressive society that would enable Qatar to achieve its future aspirations, in line with Qatar National Vision 2030.



Volunteers from Nakilat and its joint ventures took part in the blood donation.

In collaboration with the Blood Donation Unit of Hamad Medical Corporation (HMC), a blood donation drive was organised for Nakilat employees in both company's headquarters in Doha as well as the Erhama bin Jaber Al Jalahma Shipyard in Ras Laffan Industrial City.

Volunteers gathered with enthusiasm to donate blood in full awareness that their selfless deed was going a long way to save the life of another person. Potential donors were screened by healthcare professionals from HMC as part of their stringent quality control procedure to ensure the general health and suitability of donors prior to the start of the blood donation process.

The campaign comes as part of the company's corporate social responsibility programme, which focuses on giving back to the society via four primary areas: health, education, community and environmental causes.

BLOOD DONATION DRIVE

Who's Who? Get to know Nadeem Khan!

SUPPLY MANAGER



With an approachable demeanor, quick wit and infectious energy, Nadeem Khan is possibly one of the most personable staff members at Nakilat. Having recently surpassed his 5th year of tenure at the company, the team at Voyages sat down with him to find out more about his inspiring journey that has led him to where he is today, leading the Supply Department of the world's leading LNG transport company.

Nadeem is no stranger to Qatar, having lived in the country for close to two decades. He has witnessed first-hand the tremendous growth of the country's oil and gas as well as maritime industry over the duration of his career here. Looking back at his career span in Qatar, he recalled how he almost gave up the opportunity to work in Qatar as he was also presented with a job offer from Nigeria at the same time – a decision he's glad to have made 17 years ago!

Previously with Qatar Petroleum as an Assistant Manager (Materials) for 12 years, Nadeem has intimate knowledge of the supply and logistics scene within the oil and gas industry in Qatar. It was during this period that Nadeem started getting involved with Nakilat, as he was responsible for material procurement for the Nakilat shipyard project underway in Ras Laffan back then. After a number of years working on the project, it seemed almost natural for Nadeem's next step to be joining Nakilat, a place he has proudly called 'home' for the past 5 years.



Nadeem Khan (center) pictured with representatives from Nakilat and its joint ventures at the Moushtarayat exhibition in Doha.

An established professional in his field, it may come as a surprise to find out that Nadeem did not major in Business or Supply Chain Management back in his university days, rather he graduated with a Bachelor's Degree in Mechanical Engineering (Hons.) from the Liverpool JM University in UK.

His natural flair in building rapport with third-parties, impressive negotiation skills and outstanding execution in managing projects eventually paved the way for this talented individual towards the Supply and Procurement field. Initially starting his career as a Mechanical Engineer, he soon got involved in Procurement during his early years working in the UK and Europe. He worked in very diverse industries and spent 5 years in various roles as a Procurement professional both in the UK and in South East Asia with Foster Wheeler before finally moving to Qatar in 2000. Today, he is a proud member of the Chartered Institute of Purchasing & Supply (CIPS).

With his rich international experience, wealth of knowledge and passion for this field, Nadeem successfully manages all aspects of procurement and contractual requirements for Nakilat. This includes overseeing the supply chain requirements of Nakilat's local joint ventures, which spans activities such as ship repair, ship building, towage and shipping agency services. He also oversees the implementation of strategic policies and procedures of all supply chain activities to ensure alignment with the company's objectives.

Expressing his thoughts on how the Supply Department contributes to the company's success, Nadeem said: "Having a strong supply team with the strength and ability to support the kind of growth momentum in Nakilat is vital for our continued success. The supply team ensures no interruptions to the company's various operations, thus playing an integral role in contributing towards Nakilat safely, reliably and efficiently providing shipping and maritime services. The company started off as a vessel owning entity but today, it is a full-fledged organization that owns, manages, operates and even repair and builds vessels! Being part of such a company gives me a profound sense of pride and achievement in my career."