

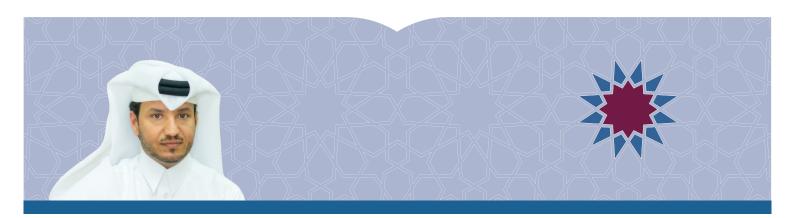
Abdullah Al Sulaiti lands **TOP CEO AWARD**Increased quarterly profits of **QR 223 MILLION** announced Colourful celebrations for **GARANGAO** 



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#### 66 MESSAGE FROM THE MANAGING DIRECTOR "

It has been an exciting second quarter at Nakilat, as we prepared for the successful completion of the ME-GI project. This phenomenal project saw us carry out a retrofit on one of our Q-Max vessels, Rasheeda, so that she can run on an M type, Electronically controlled, Gas Injection (ME-GI) engine. Capturing the Qatari spirit of excellence in innovation, we are making headlines globally with this world-first project. As trials progress, we'll continue to update you on this.

Naturally, there is always room for improvement, and our recent offsite team building activities aim to foster further exciting developments. This began with a meeting of our senior leaders, where we began developing an action plan for our journey toward becoming a high-performance organisation. This was followed closely by an Away Day for the Administration, where all teams had the opportunity to express themselves openly about what's going well at our head office and where we can improve. Further events along these lines, encompassing other departments, will be announced soon.

Since the beginning of the Holy Month of Ramadan, the Nakilat team has come together as a family. Our annual Ramadan breakfast was a wonderful opportunity for our employees to socialise ahead of the Holy Month, while Garangao was a hugely colourful event that saw our families join us for a delightful evening of fun.

Wishing you and your families Ramadan Kareem and Eid Mubarak.

**Eng. Abdullah Fadhalah Al Sulaiti** Managing Director, Nakilat

#### NAKILAT TAKES A STEP INTO THE FUTURE

Nakilat will soon step into the world of social media soon, when we launch our Facebook, Twitter, LinkedIn and Instagram channels. The initial soft launch is aimed at Nakilat employees and those of our joint venture companies. Social media sites will be whitelisted on the day of the launch (to be announced), meaning all employees will have access to them from their work computers. This will be done to mark the launch and to encourage our employees in engagement.

Muneera Al Sulaiti, PR Developee, said: "Social media is the new frontier for shareholder engagement, talent attraction and for managing Nakilat's reputation at home and abroad. We strongly encourage all of our employees to log on and support this initiative. As well as following us, employees can share our posts, leave us comments, and of course, 'like' what we're doing. Make sure to read our Social Media P&P as well as engagement guidelines first though!"

Nakilat aims to use social media to engage with the Qatari and expat public to enhance our reputation, build strong knowledge locally about our core business, attract high quality employees and reach out to our investors.

Are you following Nakilat on our social media channels?



"Launching on social media is a great idea for Nakilat for many reasons. My friends and family often ask me questions about Nakilat and what we do – now, they will be able to get lots of information about LPG and LNG shipping easily on their phones, without the hassle of going through search engines. My favourite social media site is Instagram, because I can check different hashtags to see photos and videos I'm interested in. I'll definitely be following our Nakilat account to stay up to date on our news and events."

**Bothayna Hassan** Fleet Admin Assistant

"It's definitely a good idea for Nakilat to launch on social media. It has become the easiest tool to reach everyone in the world, and it can give Nakilat increased brand awareness. I use Twitter, Facebook, and LinkedIn. I think Facebook is the best one; more people interact with it because it handles all kind of publishing; such as articles, videos, photos, and news, unlike the other applications which handle content only or photos with short videos."

**Ahmed Al Kuwari** Head of Applications

## SOCIAL MEDIA GUIDELINES











### 66 ABDULLAH AL SULAITI LANDS TOP CEO AWARD ""

Abdullah Al Sulaiti, Managing Director (MD) of Nakilat, has been honoured as one of the Gulf's top CEOs at the TOP CEO awards in Dubai. Mr. Al Sulaiti was recognised as one of Qatar's Top 10 CEOs, coming in eighth among companies listed on the Qatar Exchange.

When all 700 companies from the region's seven stock exchanges were taken into account, Abdullah won 33rd place. Organised by Trends magazine and INSEAD Business School, the awards are audited by Deloitte.

Abdullah said: "Nakilat's strategic and ambitious growth plan is achieving increasing recognition throughout the region. The expansion and consolidation of our shipping activities has been a major achievement for Nakilat in the last 12 months, and our fleet continues to be one of the world's youngest and largest. Our policy of recruiting and retaining talented and visionary employees from Qatar and beyond is the foundation of our continuing success, and this award is a recognition of the dedication our employees at all levels show on a daily basis."

The Top CEO awards recognise outstanding company CEOs based on factors including growth, profitability, transparency and corporate governance. This was the first year that economies outside of the UAE and Saudi Arabia were included, as the award expanded to include all seven stock exchanges in the GCC.



## Increased quarterly profits of QR 223 million announced

Nakilat announced its financial results for the first quarter ended 31 March 2015, when the company's net profit reached QR 223 million compared with QR 207 million of the same period of last year (2014), with an increase of 8%.

The increase in the company's profits reflects the strong growth of Nakilat's operating activities in transporting liquefied natural gas (LNG), in addition to the strong performance of the LPG vessels and the remarkable decrease in financing costs.





## VIP VISITORS BOARD RASHEEDA FOR ME-GI UPDATE

Sea trials for our world-first ME-GI project have now been completed and gas trials are now underway. The project involved retrofitting one of our Q-Max vessels, Rasheeda, with an M-type, electronically controlled, gas-injection (ME-GI) engine.

A VIP delegation of guests from Qatargas visited the Erhama bin Jaber Al Jalahma shipyard on 3 May, for an update on Nakilat's world-first ME-GI project. Sheikh Khalid Al-Thani, CEO of Qatargas and Qatargas delegation, were welcomed and received by Mr Abdullah Al Sulaiti, Managing Director Nakilat.

The delegation were given a presentation on the ME-GI project, before taking a tour of the Erhama bin Jaber Al Jalahma shipyard and then boarding Rasheeda. On board, the ME-GI project managers briefed the group on the details of the project and gave them a tour encompassing the deck and the engine room. The delegation also discussed the project completion schedule.

For more details on the ME-GI project, turn to page 14.



## WORLD ENVIRONMENT DAY CELEBRATIONS AT NAKILAT AND N-KOM ??

A four-day student photography exhibition, a ceremonial tree planting and educational employee campaigns are among the activities that Nakilat and N-KOM have organised in honour of World Environment Day.

The photography exhibition was the result of a student competition sponsored by Nakilat and N-KOM, which saw phenomenal results. Dubbed MyQatar, high school and university students were encouraged to submit photos around environmental themes through Instagram.

Mustafa Mahmoud, PR Administrator, said: "There were around 600 entries in the competition, and the top 50 finalists' photos will be displayed for four days at the Gate Mall. On the eve of World Environment Day, the winners of the event were announced; first place went to talented teenager, Mohammed Muddassir, aged 15."

Separately, Nakilat ran a major awareness campaign among its employees, encouraging everyone at the company to attempt to conserve water, minimise printing at the office, switch off lights that are not in use, and turn off all computers instead of putting them in sleep mode.

At Ras Laffan, to mark World Environment Day, we organised an 'Adopt-a-Tree' campaign on June 8th, which will involve staff members sponsoring a tree to be planted within the shipyard. This comes as part of the committee's effort to make the surroundings a greener place.

To see the stunning photos submitted for the contest, check the hashtag #QWED2015 on Instagram.



#### Nakilat supports the Al Attiyah International Energy Awards

Nakilat hosted a table of distinguished guests from Maran Gas, Mwani, GDI, and the Emir Naval Force at the recent Al Attiyah International Energy Awards, hosted at the Museum of Islamic Art in Doha. The prestigious awards recognise those who have made a significant impact on the energy industry, with a special award for Lifetime Achievement as the highlight of the evening. The event was a wonderful opportunity to network with our counterparts across the industry, and to engage in lively discussions about the future of the industry.

#### **EVENTS**





## NAKILAT & IHSAN COME TOGETHER TO BREAK BREAD OVER IFTAR 99

On June 21, more than 40 members of the Nakilat, N-KOM and NDSQ team, including senior management, gathered at the Qatar Foundation for Elderly People Care (better known as IHSAN) for the company's first 'Iftar with Ihsan Elderly Residents'.

Nakilat employees kicked off the festivities by outlining the importance of Corporate Social Responsibility and how central it is to the company's values and mission.

Many of the volunteers provided a glimpse into what it means to break bread with those around you during the Holy Month of Ramadan, explaining that the company is focusing on social activities and empowerment. In an ongoing effort, Nakilat partnered with the local community by caring for the elderly people and providing them with fellowship.

After staff members were given a tour around the facilities, everyone congregated in the main lobby to share stories and life experiences with the residents of Ihsan. Several of staff members even took upon themselves to visit certain residents personally in the privacy of their own room.

In true spirit of Ramadan, everyone involved lent a helping hand in support of the senior citizens. With the Holy month in full swing, being charitable becomes even more important. The event a great collaborative effort and all the companies involved were proud of the programs and activities that took place from the tour to the camaraderie to sitting down and having Iftar. Participating with the foundation and having time well-spent with the residents is only the reflection of Nakilat's initiative but more importantly the true essence of Ramadan.

The event came to an end post Iftar with the distribution of gifts in the form of chocolates, flowers, dates and perfumes for the women residents.



## Employees feast their eyes on a special Ramadan breakfast

Just a few days before Ramadan began, dozens of Nakilat employees gathered at our head office in Doha for our annual Ramadan breakfast. The event is much looked forward to by our staff members, as it allows employees to meet and mingle with friends and colleagues in other departments ahead of the Holy month. A delicious buffet of traditional Arabic food was served at the event.











# COLOURFUL CELEBRATIONS FOR *GARANGAO* 55

Around 300 employees gathered in Dafna Hall at the Sheraton on 29 June for our annual Garangao celebration. The evening was bursting with activities for youngsters, including shopping at our miniature version of Souq Waqif with pretend money, listening to traditional stories, having photos taken at fun photo booths, playing lots of different games.

#### What is Garangao?

Garangao is a traditional children's party celebrated after the breaking of the fast on the 14th night of Ramadan, when half of the fasting month is over. The festival is celebrated across the Gulf region.

During the festival, children get dressed up in festival robes, carry a bag around their neck, and go around in groups in the neighborhood, singing special songs, knocking the doors of neighbors, and receiving nuts and candy from them.

These days, companies, malls and cultural centers organise special events for this festival where children are given a chance to participate in activities and are given various gifts.







"Five of my children were at the event. They got lots of gifts, and they enjoyed running around between the stalls. The food was very tasty."

**Mubarak Al Kubaisi** General Services Representative



"The event was a huge success. My son Adam really enjoyed himself. All of the kids looked amazing in their costumes, and the activities were so much fun for them."

**Nelly Al Hariri** PR Designer







### 66 NAKILAT GEARS UP FOR HIGH PERFORMANCE "

Our senior management team recently took part in a two-day offsite meeting aimed at driving Nakilat toward becoming a high-performance organisation. Nothing was considered untouchable, as the group discussed recent successes and upcoming challenges at the company.

A wide range of topics were up for discussion, including our five-year Declared Future, Nakilat's Vision and Mission statements, as well as the results of employee focus groups that were held in advance of the meeting.

Key themes that showed through in the outcomes were transparency and openness, as well as enhancing how we communicate as a company.

Nakilat is on a journey that will take time; in the spirit of continuous improvement though, our teams will never be at a place where we can just declare victory and stop. Highly motivated, knowledgeable and dedicated employees are critical to our success.



#### Awesome Admin Department Away Day

The entire Administration Department gathered recently for their Quarterly Performance Review, facilitated by JMJ. Representatives from HR, IT, PR and General Services gave presentations on corporate objectives for 2015 and how we are achieving them. This was the third such QPR event, and it was a productive opportunity for all the departments involved to get to know what other teams do and communicate outside of the office environment. The day was highly interactive, with games, Q&As and active discussions.





#### NAKILAT FAMILY PROTECTS MARINE ECOSYSTEMS 95

When a ship discharges its cargo, it needs to take onboard ballast water to keep the ship at the correct sea level and avoid excessive stresses on the hull. This water comes from wherever the ship has discharged, and remains onboard until the ship loads again at the next port. Then, the water is released into the local ecosystem. This can cause problems if foreign bacteria or species of marine life from one ecosystem are discharged into another.

To combat this, Nakilat installed a Ballast Water Management System on Aamira in a retrofit in March 2015. Steven Palmer, Technical Manager, said: "This is a significant achievement involving good collaboration between Nakilat, N-KOM and Samsung Heavy Industries. The pioneering technology this system uses will protect all the ecosystems we discharge ballast water in. We initiated this retrofit in preparation for future IMO legislation requirements on ballast water management, and it has been a cost effective delivery. The initial in-service results have been positive."

The unit that has been installed on Aamira is one of three different types currently on trial within the Nakilat project, and is the only one that is currently fully in service. It uses the Samsung Heavy Industries (SHI) system of filter and chlorination through injection.

Steven added: "N-KOM was key in project delivery and now have a Memorandum of Understanding with SHI for future retro-fitted installations. SHI will only be required to provide specialist supervision and supply of sensitive equipment, while N-KOM will carry out the remainder of the work, including pipework and cabling supply."

#### 66 QATAR PETROLEUM SHIPPING FORUM 99



Colleagues from Fleet recently attended QPSF at the Hilton Hotel in London, where discussions were held with a variety of our joint venture partners on technical and operational matters.

Presentations given on new technologies being deployed, including Nakilat's recent achievements in depot and warehousing, as well as our pooling agreement. Nakilat also gave a presentation updating those present on the ME-GI project and progress to date.

Maran Gas presented on Ozone BWMS, and participants also discussed new ECA requirements in detail.



#### WORLD-FIRST **ME-GI PROJECT** BEGINS GAS TRIALS \*\*

Nakilat's ME-GI project has completed sea trials and will shortly begin gas trials. The successful completion of the gas trials will be the culmination of a hugely innovative project inaugurated in late 2013 by Nakilat, in conjunction with Qatargas and Rasgas. The project is the first attempt to retrofit a ME-GI engine on an LNG ship. The engine conversion will give owners the flexibility to switch between two different fuels (HFO and LNG). LNG fuel is cleaner and more ecofriendly, allowing engine Operators to meet present and future emissions' regulations.

Dahmane Belloum, Head of Technical, said: "The main driver for this project was to meet global regulations on emissions that are due to come in between 2020 and 2025. The Rasheeda retrofit project started on 1 April 2015 at N-KOM, where mechanical completion took around 48 days to complete. The vessel has successfully completed her sea trials and is now back in action on her way to the discharging terminal, carrying her first cargo post conversion."

Our SHEQ Department was actively involved in monitoring activities during the retrofit project. With the support and guidance of Nakilat SHEQ and the NKOM HSE Deptartment, the project was successfully accomplished without any lost time incidents.

#### How does ME-GI work?

The design of the MEGI system involves the conversion of two stroke main engines to burn high pressure gas, which is delivered by a dedicated Fuel Gas Supply System through high pressure double wall piping. LNG is taken directly from the vessel cargo tanks and supplied through a buffer tank to high pressure reciprocating pumps, to raise the liquid to around 320 Bars. The high pressure liquid feeds a set of forced vaporizers, and the obtained and heated gas will be fed to the main engines through a fuel gas master valve.





### 66 NAKILAT GOES INCIDENT AND INJURY FREE 99

Nakilat will soon launch a new and innovative Incident and Injury Free (IIF) programme, including training and awareness workshops for all employees at supervisory level. Scott Moffat, Head of Corporate SHEQ, said: "The idea behind this program is to raise awareness among employees and contractors, with the goal of making Nakilat an Incident and Injury Free workplace. This is important for our operational staff, but applies equally to all our employees."

IIF aims to create an environment where all employees prioritise safety so highly that they want to follow company procedures rather than having to. Naimulla Mohammed, SHEQ Officer, said: "Becoming Incident and Injury Free is a commitment, both personal and organisational, to create an environment absent of injury."



#### **COMPETITION!**

The SHEQ department are running a competition for Nakilat employees and their families. The IIF programme needs a logo, a slogan and a mascot. If you think you can come up with a creative concept that embodies the spirit of the programme, send your entry to nakilat-sheq@qgtc.com.qa by 23rd July, or hand it in to the SHEQ team at Royal Plaza.

#### Include one or more of the following:

- The name for our IIF Journey
- An original logo and written interpretation to brand our IIF Journey
- An original graphic and written interpretation of a Nakilat Mascot that will help people to relate to III-
- Employee's name and your name (if different)

#### SHEQ

### SUPERB **SAFETY STANDARDS** AT NAC ">"

Nakilat Agency Company achieved the prestigious distinction of having completed 10 Years of operations without a Lost Time Incident (LTI). NAC which started its operations in May 2005 successfully stuck to its target of Zero LTI's consistently throughout its decade of operations.

Agency started as an exclusive agent for all ships calling at the Ras Laffan Port and has currently started operations in Mesaieed Industrial City as well and within a short span of time, has earned a reputation of being the most favored Agency among other agents operating in MIC. Nakilat Management extends its appreciation to all the dedicated crew agents and other employees of NAC for this achievement.

### 66 GOING GREEN FOR SHEQ ENVIRONMENTAL EVENTS "

Earth Hour took place on Saturday 28th March, and Nakilat's SHEQ team ran a campaign encouraging our employees to take part. Earth Hour is a global event organised by World Wildlife Fund (WWF) to raise awareness towards the need to take action on climate change and is held on the last Saturday of March every year.



On World Environmental Day (WED), which fell on 5th, SHEQ department organised a short program to educate people, enhance their awareness towards the environment and encourage them to be more environment cautious and committed to protecting it.



### NAKILAT PARTICIPATES IN QATAR MILITARY EXERCISE "

NAKILAT successfully collaborated with Qatar Military and key stakeholders including Qatargas and Shell to conduct a military exercise dubbed Falcon 4 as part of Qatar's Defense Strategy, onboard Nakilat wholly-owned vessel Al Ghashamiya.

"We are very proud to have been invited by the Qatar Armed forces to participate the military exercise Ferocious Falcon 4. Exercises like these are conducted frequently as a part of Qatar's Defence strategy. This is the third exercise that has been conducted with Nakilat demonstrating the Qatar Defence Forces confidence in Nakilat as a capable and trusted partner."



Jonathan Shea SHEQ Director

Nakilat and the vessel crew received appreciation from the military personal for all the support that was provided to make this exercise a success.





#### WELFARE FOR OUR WORKERS "

A team of managers from Nakilat and N-KOM Health and Safety Departments recently visited the accommodation camps our workers live in at the RLIC Global Village. The visit happened as part of our commitment to ensure good living conditions for the shipyard workers.

The team was led by Abdullah Al Sulaiti, Managing Director, and the delegation of managers that joined him gave a number of recommendations for the improvement of living conditions in the worker accommodations.





## N-KOM HOSTS RECEPTION FOR **GREEK CLIENTS**

N-KOM has recently hosted its first ever client appreciation reception in Athens on 26th May 2015. Held at the exclusive seaside venue Balux Prive, the event was well attended by ship owners, Technical Managers, Fleet Directors and Superintendents from major shipping companies such as Maran Gas, Maran Tankers, Euronav, Dynacom, Aegean Bunkering Services, CMM, Minerva Marine and many others.

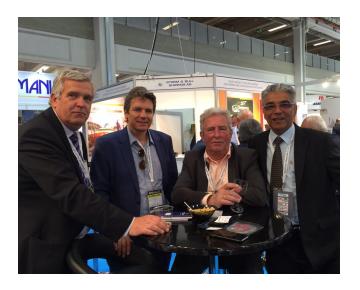
Konstantinos Antonopoulos, Senior Commercial & Marketing Manager at N-KOM said, "Over the years, we have steadily built up a solid track record of repairs for a variety of Greek vessels and gained repute as a shipyard that delivers safe, timely and quality projects. This reception is an excellent way to show our appreciation to the Greek shipping community for their long-standing support and to promote the shipyard's capabilities and upcoming developments to a wider audience."

The shipyard has seen a significant increase in the volume of repair enquiries from the Greek market this past year, with a good portion of these enquiries translating into actual business, especially in the tanker and bulk carrier segments.

#### 66 N-KOM NETWORKS AT **NORSHIPPING 2015** 99

N-KOM participated in NorShipping for the third time from 2-5 June 2015, together with parent company Keppel Offshore & Marine and Norwegian agent Storm & Bull Shipping AS. In its 50th edition, NorShipping is a biennial maritime event held in Oslo which is attended by over 30,000 maritime professionals from all over the world.

Chandru Rajwani, N-KOM CEO, said, "Norway has traditionally been one of our focus markets, with a growing number of key clients such as Odfjell, BW Fleet and V Ships making use of our ship repair services. The event serves as an excellent platform for us to meet with our Norwegian clients and update them on the yard's development, such as our new VLCC-floating dock, as well as network with fellow industry members."





#### 66 NDSQ DELIVERS NEW VESSELS TO NSW ">9

Nakilat Damen Shipyards Qatar (NDSQ) has launched two new locally built vessels. Al Ghaf, a pilot boat, was delivered to the owners Nakilat SvitzerWijsmuller (NSW) in early June, while Al Nafayed, a tug boat, was launched in May for sea trials and will be delivered to NSW soon.

Al Nafeyad will be put to use assisting ships entering and departing the port. She is a 31-meter long tug boat with a beam of 11 meters, with a bollard pull of 60 tonnes and a trial speed of approximately 13 knots. The two mooring boats NDSQ delivered for NSW earlier this year, named Umm Al Shubrum and Al Kharsaah, are already an important part of the fleet there.

Al Ghaf is a pilot boat that will be put to use as transport for personnel and pilot duties. The Damen Stan Pilot 2205, is 22 meters long with a beam of 6 meters and has a trial speed of approximately 29 knots. She will be the first of this model delivered to NSW. The previous delivered vessels were two ASD Tugs type 2810 and two Stan Tugs 1606 and are already an important part of the fleet.

#### 66 NSW SAFE DAY 99

NSW employees celebrated Safe Day Event on 28th of April at the Port Office, Ras Laffan Industrial City. While safety is the goal all year round, every year, NSW dedicated a specific day to highlight the importance of safety at work. This year's theme was 'Protect your hands' and it looked at all the potential hazards that could effect NSW employees, from spills to equipment misuse. The day was educational and informative for all.



## Your news in Nakilat Voyages

Do you have a story that you would like to see in Nakilat Voyages? We would love to have your input. Please contact Nakilat's Public Relations department with your ideas.





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