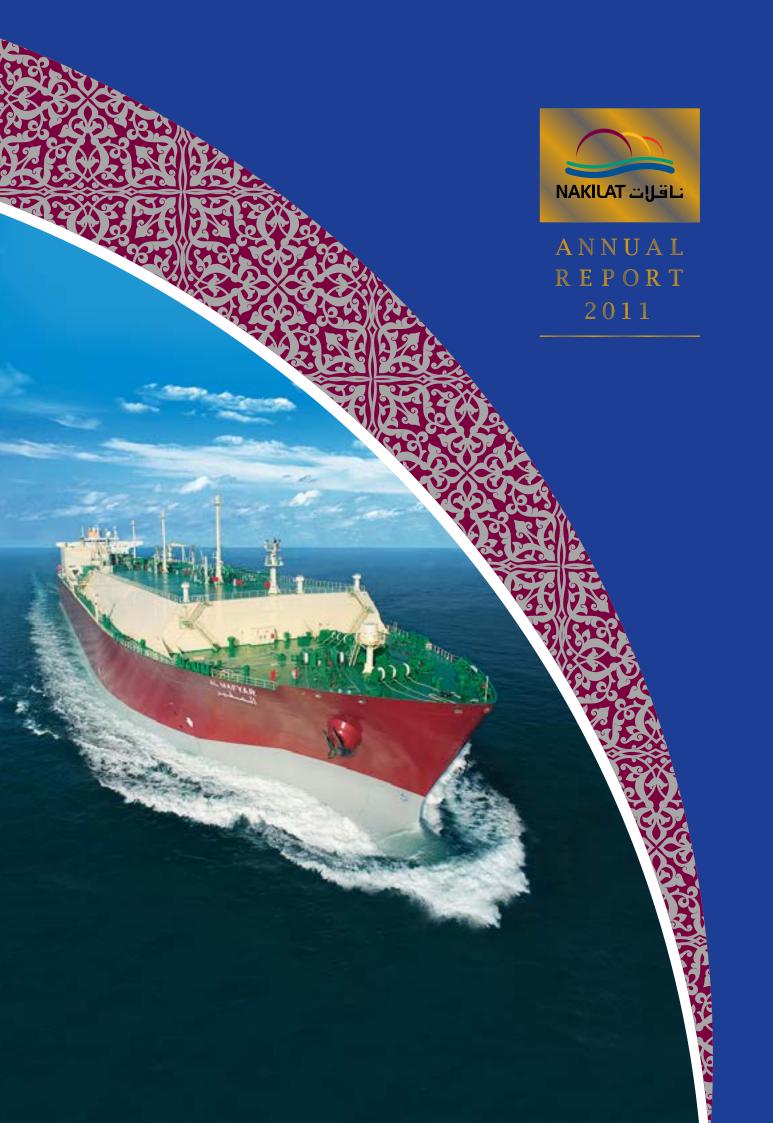


ANNUAL REPORT 2011

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## Qatar Gas Transport Company Ltd. (Nakilat) Q. S. C.

A QATARI SHAREHOLDING COMPANY

### Capital of the Company

The authorized capital of the Company amounts to QR 5,600,000,000 (five billion and six hundred million Qatari Riyals) divided into 560,000,000 (five hundred and sixty million) shares.

### The Nominal Value of the Stock

QR 10 (ten Qatari Riyals)

### Headquarters of the Company

The headquarters and registered office of the Company are in the city of Doha, State of Qatar. Tel: + 974 4499 8111 Fax: + 974 4448 3111 P. O. Box: 22271, Doha, Qatar www.nakilat.com.qa

### The Term of the Company

The fixed term of the Company is 50 Gregorian years, commencing from July 18, 2004, the date of issuance of the decision of the Minister of Business and Trade of Qatar authorizing its establishment. The term may be extended by a decision of a Company's extraordinary general assembly.

### The Financial Year of the Company

The financial Year of the Company commences on January 1 and ends on December 31.

### **Registration of the Company's Stocks for Circulation**

The Company's shares are registered on the Qatar Exchange, and the dealing of such shares is in accordance with the regulations of the Qatar Exchange.

In the Name of Allah Most Merciful and Most Gracious







*His Highness* Sheikh Tamim Bin Hamad Al-Thani *The Heir Apparent, State of Qatar* 



### **MISSION STATEMENT**

To maximize shareholder value by:

- Optimizing investment in core businesses of transporting liquefied natural gas (LNG) and associated products through stringent cost controls, effective risk management and innovative financing.
- Establishing "centers of excellence" for the repair and maintenance of very large LNG carriers and other vessels, and for the construction of small, high value ships, thereby providing assets for the State of Qatar.
- Providing a fully integrated logistics service to vessels.
- · Identifying and capturing synergies.
- Recruiting, developing and retaining the highest quality personnel in the industry.
- Complying fully with all applicable legislation, regulations and relevant marine industry standards.
- Demonstrating the highest ethical standards for integrity in all business relationships.

### **VISION STATEMENT**

To be the world's leading owner and operator of vessels for the transportation of liquefied natural gas (LNG) and associated products, and to be the provider-of-choice for ship repair and construction services, as measured by customer satisfaction; financial profitability; growth; operational efficiency; and high standards of safety, health, environment and quality.

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# BOARD OF DIRECTORS



Mr. Hamad Rashid Al Mohannadi CHAIRMAN



Mr. Khalid Bin Khalifa Al Thani VICE-CHAIRMAN



Mr. Ismail Omar Al-Daff MEMBER



Mr. Salem Butti Al-Naimi MEMBER



Ms. Aysha Mohammed Al-Nuaimi MEMBER



Mr. Najeeb Khalifa Al-Sada MEMBER



Dr. Abdullah Bin Ali Bin Seoud Al-Thani MEMBER





# BOARD OF DIRECTORS' REPORT

On behalf of the Board of Directors of Nakilat, I am pleased to welcome you to our Annual General Meeting and to present the Company's seventh Annual Report.

The past year has been yet another eventful period for Nakilat, continuing the momentum of its rise to prominence as the world's largest liquefied natural gas (LNG) shipping company in less than six years. Its combined fleet of 54 state-of-the-art LNG marine carriers and 4 liquefied petroleum gas (LPG) carriers (equally owned with Qatar Navigation) represents a total investment of approximately US\$11 billion (QR 40 billion) and the distinction of being the world's undisputed leader in LNG shipping capacity.

As a young company, we continue to experience strong growth as indicated in the summaries of our 2011 activities in this year's report. The driving force behind this growth is a commitment to business diversification. This is evidenced in many of our accomplishments last year, including a first full-year of operations at the Erhama Bin Jaber Al Jalahma Shipyard by our joint venture companies--Nakilat-Keppel Offshore & Marine (N-KOM) and Nakilat Damen Shipyards Qatar (NDSQ). A brief summary of our 2011 shipyard accomplishments follow:

- N-KOM dry-docked its first vessel, the Nakilat/Maran Gas Maritime, Simaisma, and completed 44 other repair and maintenance projects that included work on: 19 LNG vessels, 3 tankers, 5 containerships, 10 support vessels/tugs, 4 jack-up rigs and 3 other vessels/structures.
- NDSQ began work on the construction of a 140 meter-long 'load-out and recovery' barge (to be completed in October 2012) and commenced construction on 19 other high quality vessels for use by Qatar Shipping's operations in the Port of Mesaieed--the first steel ships to be built in Ras Laffan.

Phased construction of new facilities at the shipyard continued at a brisk pace in 2011, with the following additions either completed or progressing during the year:

- Completion of a very large floating dock (405 meters in length by 66 meters in width) having a 75,000 tonne lift capacity and capable of dry-docking our largest Q-Max LNG ships and other very large crude carrier vessels.
- Construction underway for a facility for the repair of ships of up to 120 meters in length featuring marine travelifts, a floating dock, moorings for multiple vessels, and a support facility.
- Construction underway for a fully climate-controlled hall, 180 meters in length with two separate bays for the finishing and refit of luxury yachts up to 170 meters in length.
- Completion of the conceptual design of a facility dedicated to the production of fiber reinforced plastic leisure craft and commercial workboats of up to 30 meters in length.

With our achievements in the past year, we can now say without hesitation that the State of Qatar has a fully functioning and integrated marine industry — and that Nakilat has the honor to preside over this industry as the 'parent' to a 'family' of maritime companies operating in Qatar.

But our achievements in 2011 are not limited to our shipyard. Work rapidly progressed in our Fleet department as Nakilat made the necessary preparations for the in-house management of its ships. The foundation work for Nakilat's direct management and operation of its four LPG ships was laid in 2011, with actual vessel operations has begun in early 2012. This foundation work included acquiring the right personnel, developing the required support services, and the novation of more than 100 Fleet crew member employment contracts from Shell to Nakilat.

In parallel with its initiatives for the direct management of the Fleet, Nakilat also continues to bring in-house other Fleet services in an ongoing effort to enhance operating efficiency and to reduce costs, including the transfer of corporate services to Nakilat from some of our LNG joint venture companies.

Meaningful steps forward were also realized in the Qatarization of Nakilat's workforce in 2011, resulting in a 65% increase in our national workforce with plans and programs in place to accelerate our efforts in the years ahead. Advances are also being made in educating the local community — and in particular students — on the career opportunities available with Nakilat at both the Erhama Bin Jaber Al Jalahma Shipyard, and as professionally trained marine officers aboard Nakilat vessels via its Marine Cadet program.

In 2011, Nakilat was also one of 17 Qatari companies to participate in Qatar's first- ever Sustainable Development Industry (SDI) Report. Published by the HSE Regulations and Enforcement Directorate to summarize the priorities and progress of Qatar's Energy and Industry Sector this first SDI Report presented the sector's sustainability achievements for 2010 in line with the Qatar National Vision 2030. Nakilat's diversification initiatives are helping Qatar achieve this target, as it moves towards an economy based on varied revenue streams and an employee population possessing the specialized skills to meet and exceed the requirements of these new industries.

Nakilat's financial performance during 2011 contributed to a strong balance sheet and attractive returns for shareholders. Net profit for 2011 was 833 million Qatari Riyals compared with 665 million Qatari Riyals, for 2010, an increase of 25%. For its 2011 performance, Nakilat's Board of Directors is pleased to recommend to the General Assembly a cash dividend of 85 dirhams per share compared with 32 dirhams estimated in its IPO, or a success multiple of over 2.6 times the IPO estimate. On a cumulative basis the total dividend for 2009-2011 would be 2.10 Qatari Riyals over 4 times the IPO estimate of 0.51 Qatari Riyals.

As the sustainable development of Nakilat and our country are at the forefront of our corporate priorities, we anticipate the company's continuing growth to closely mirror the human, social, economic and environmental advances made by the State of Qatar.

For the enlightened vision and future for Qatar as an advanced society capable of sustaining its own development, and the resulting actions that led to the creation of Nakilat and Qatar's marine industry, the Board of Directors has the honor of presenting its gratitude to His Highness Sheikh Hamad Bin Khalifa Al Thani, the Emir of Qatar, and to His Highness Sheikh Tamim Bin Hamad Al Thani, the faithful Heir Apparent. We thank them for their continued guidance and for the support they have provided Nakilat and its family of companies throughout their development and growth. The Board also takes this opportunity to extend its thanks to His Excellency Dr. Mohammed Saleh Al-Sada in his capacity as Minister of Energy and Industry for his guidance and leadership, particularly in his oversight role in directing the first sustainable development report for our sector. A note of special thanks is also extended to Qatar Petroleum for their consistent support of Nakilat's achievements to date. We would also like to express our appreciation to our partners, shareholders, management and employees.

Hamad Rashid Al Mohannadi Chairman, Nakilat





# MANAGING DIRECTOR'S REPORT

### To Our Shareholders, Partners and Stakeholders,

On behalf of Nakilat, I am pleased to present our Annual Report for the fiscal year 2011. Now recognized as a world leading shipping company playing a key role in the dynamic economy of a fast-growing nation, we are proud to report to you the achievements of another eventful year for Nakilat.

Considerable progress was made during the past year at Erhama Bin Jaber Al Jalahma Shipyard. Following its inauguration in November 2010 by His Highness the Emir of Qatar Sheikh Hamad Bin Khalifa Al Thani, our joint venture companies repair yard Nakilat-Keppel Offshore & Marine (N-KOM) and shipbuilder Nakilat Damen Shipyards Qatar (NDSQ) completed their first full year of operation, marking many key achievements along the way.

In April, N-KOM made history for Qatar by completing the country's first ever liquefied natural gas (LNG) vessel maintenance program, welcoming conventional carrier Simaisma for a 20-day scheduled dry-docking. N-KOM employees were subsequently awarded a delivery bonus from the ship's operator in appreciation of the work's quality, the safe practices demonstrated, and the project's on-time delivery — a great accomplishment for a young company operating in a new facility.

Another major milestone for N-KOM in 2011 involved the signing of a contract worth 59 million Qatari Riyals with Gulf Drilling International (GDI) for the repair and upgrade of Al Doha, the shipyard's first offshore jackup rig project. That N-KOM was able to expand its activity beyond ship repair to include work on offshore structures in its first year, outstripped the expectations we had for the facility's first year of operations. Indeed by the close of 2011, N-KOM had completed 44 projects, including work on 19 LNG vessels and four jack-up rigs.

NDSQ's first year has been no less eventful. Construction of the first steel ships ever to be built in Ras Laffan began in 2011 in the Assembly Hall at Erhama Bin Jaber Al Jalahma Shipyard. The five tugs are part of an order for 19 vessels from Qatar Shipping for use at Qatar Petroleum's Port of Mesaieed. Work is also progressing on the 140m load out and recovery (LOR) barge, which when launched will form part of the shipyard's infrastructure.

Construction of NDSQ's Superyacht Hall also began in 2011. The inauguration of this 180m-long state-of-the-art facility for the finishing of luxury yachts will become yet another major achievement when completed in 2012.

Further progress was made at Erhama Bin Jaber Al Jalahma Shipyard in 2011 in the form of discussions with new potential joint venture partners that would offer additional marine services on Ras Laffan's Southern Breakwater.

The broadening of Nakilat's portfolio of companies and their capabilities has not been limited to the shipyard alone. At Nakilat's head office in Doha, important progress has been made in assuming direct responsibility for an increasing number of services related to our fleet. Our wholly-owned subsidiary, Nakilat Shipping Qatar Limited (NSQL), will take on the management and operation of its first four ships — all liquefied petroleum gas (LPG) carriers — in 2012, but the firm foundations for this transition were laid in 2011, including investment in personnel and in IT systems.

The corporate services for 16 of our fleet's joint venture ships were also transferred to Nakilat in 2011. Another milestone was the novation of employment contracts for over 100 officers working aboard our wholly-owned vessels to Nakilat's wholly owned subsidiary, QGTCMI. We also created a dedicated Commercial and Planning department to optimize Nakilat's participation in the shipping of Qatari LNG by-products.

"To be the world's leading owner and operator of vessels for the transportation of LNG and associated products, and to be the provider-of-choice for ship repair and construction services" is enshrined in our vision statement as Nakilat's purpose. As the shipyard develops and as more shipping activities are transferred to Nakilat's jurisdiction, we are not only working towards fulfilling our own company vision, but we are also proudly contributing to the advancement of the State of Qatar in achieving its goal of becoming a developed country with a diversified economy capable of sustaining its own development, as outlined in the Qatar National Vision 2030.

### Financial Results Highlights For The Year Ended 31 December 2011

- Total 2011 profit from operations was QR 810.4 million compared with QR 684.8 million for 2010, an increase of 18%. 2011 net profit after gain on derivative instruments from a joint venture was QR 833.1 million compared with QR 665.1 million for 2010 after a loss on derivative instruments from joint ventures. The gain on derivative instruments of QR 22.7 million for 2011, compared with a loss of QR 19.8 million for 2010, was due to a technical disqualification (for accounting purposes) of the applicable derivatives (carried in the books of company's overseas joint ventures) as hedging instruments in accordance with International Accounting Standard 39. The change in the accounting treatment is only a non-cash accounting transaction and does not affect the economics of the derivative transactions nor the cash flows or liquidity of the company. Nakilat and its joint ventures are exposed to interest rate risks on borrowed funds. The risks are managed by the use of interest rate swap contracts, which will protect the company from increases in interest rates in the future. The majority of Nakilat and its joint ventures borrowings were obtained at the time the company's time charter party agreements were signed with our charterers.
- Total Assets of Nakilat as of 31 December 2011 was QR 31.4 billion compared to QR32.0 billion as of December 31, 2010, reflecting a reduction primarily to the depreciation of property and equipment. Current assets, including cash and bank balances stood at QR 2.6 billion as of 31 December 2011. Noncurrent assets, consisting mainly of investments in LNG carriers, property and equipment and other assets were QR 28.8 billion as of 31 December 2011. Total assets of Nakilat, including Nakilat's share of its joint ventures assets was over QR 43 billion, compared with QR 30.4 billion projected in its IPO prospectus. In addition, Nakilat also has an economic interest, full operational and management responsibilities in the QR 10.6 billion Erhama Bin Jaber Al Jalahma Shipyard, with funding by Qatar Petroleum in the Port of Ras Laffan, giving a total assets value of QR 53.6 billion managed by Nakilat.
- Total borrowings as of 31 December 2011 was QR 24.8 billion compared to QR 25.6 billion as of 31 December 2010, reflecting repayments of the borrowings.
- Total equity before hedging reserves and non controlling interests as of 31 December 2011, was QR 7.3 billion compared to QR 6.9 billion as of 31 December 2010. Negative hedging reserve as of 31 December 2011 increased to QR 5.8 billion compared with QR 3.5 billion as of 31 December 2010, due primarily to the increase in the mark to market value resulting in an increase in the liability that reflects lower swap rates. The negative hedging reserve represents an accounting transaction from the revaluation to fair value of interest rate swaps. The hedging reserve is expected to decrease over time as loans are repaid and as the notional amounts of the swaps decrease. The hedging reserve is not expected to impact either income statement or retained earnings. The negative hedging reserve arises on interest rate swaps that relate to variable interest bearing loans taken to build ships. The Company also enters into long-term time charter agreements to lock-in the future cash inflows from ships. This strategy is expected to result in a more stable stream of cash flows in the future and minimize uncertainties associated with shipping spot rate movements.

Without solid foundations in place, the high-value progress Nakilat has achieved would not have been possible. In 2011, credit rating agencies reaffirmed Nakilat's solid financial position, with Fitch, Moody's and Standard & Poor's all confirming a 'stable' outlook for Nakilat Inc. Our Financial Results also underline the steadfastness of our economic structure.

Nakilat's many successes to date and its expanding role in Qatar's new marine industrial sector is directly attributable to the vision of His Highness Sheikh Hamad Bin Khalifa Al-Thani, the Emir of the State of Qatar. We also extend our gratitude to the Minister of Energy and Industry, His Excellency Dr. Mohammed Saleh Al-Sada, for his guidance and support throughout the past year. Nakilat also greatly values its relationship with Qatar Petroleum and I take this opportunity to offer our thanks to their management and employees for their ongoing support.

Muhammad Ghannam Managing Director Nakilat

Al Hamla leaving the Port of Ras Laffan



# **COMPANY OVERVIEW**

Nakilat is a Qatari-owned marine company playing a crucial role in Qatar's marine industry. We provide the critical transportation link in the State of Qatar's liquefied natural gas (LNG) supply chain; we oversee the activities of the country's world-class shipyard; and we provide services to vessels in Qatari waters.

Established in 2004 as a joint stock company — owned 50 per cent by its founding shareholders and 50 per cent by the public — Nakilat has the largest LNG shipping fleet in the world, consisting of 54 LNG vessels along with four Liquefied Petroleum Gas (LPG) Very Large Gas Carriers (VLGCs). Nakilat's LNG fleet transports gas to global markets from Qatar's North Field, the world's largest non-associated gas field with approximately 15 per cent of the world's proven reserves.



### Erhama Bin Jaber Al Jalahma Shipyard and Joint Ventures

Since its inception, Nakilat has also diversified its activities to become a well-rounded marine industry operator. This is evidenced by the development of Qatar's rapidly expanding marine industrial sector via Erhama Bin Jaber Al Jalahma Shipyard, a world-class ship repair and shipbuilding facility in the Port of Ras Laffan.

To operate the shipyard's ship repair facility, Nakilat established a joint venture (JV) with Keppel Offshore & Marine, a global leader in ship repair and conversion. This JV, Nakilat-Keppel Offshore & Marine (N-KOM), repairs and maintains very large LNG carriers in addition to a wide range of other vessels and on- and off-shore structures.

To operate the shipyard's shipbuilding facility, Nakilat entered a JV with Damen Shipyards Group, a worldrenowned shipbuilder. This JV, Nakilat Damen Shipyards Qatar (NDSQ), manages the construction of high-value ships of up to 170m in length. Ship types NDSQ is capable of building include commercial, naval and coast guard vessels and luxury yachts.

Nakilat also continues to develop Erhama Bin Jaber Al Jalahma Shipyard, overseeing the development and construction of new facilities at the yard.

#### **Marine Services and Industrial Capabilities**

Completing the spectrum of marine services offered by Nakilat, we provide port agency, warehousing, vessel support services and towage at the Port of Ras Laffan. Our JV Nakilat-Svitzer Qatar (N-SVQ) owns and operates a fleet of 26 vessels including tug boats, pilot boats and other harbor craft supplying round-the-clock harbor services at the port.

The combination of these comprehensive maritime industrial capabilities and services are both strategic and key to the goal of positioning the State of Qatar as an internationally recognized center of excellence in gas and gas products shipping, ship building, repair and conversion, and marine services.

As an integrated and diversified marine company, Nakilat is helping to advance the Qatari economy and is investing for the future of the country, in line with both Nakilat's Vision and Mission as well as the Qatar National Vision 2030 (QNV 2030), launched by the Heir Apparent His Highness Sheikh Tamim Bin Hamad Al-Thani in 2008.





# Our Strengths

### Integration into the Qatari LNG Chain

Nakilat is an integral component in Qatar's LNG supply chain. The company provides a key role in one of the world's largest, most advanced energy projects under the auspices of Qatar Petroleum and through its Qatargas and RasGas operations and their joint venture partners. The LNG produced and sold to global customers is typically marketed via long-term contracts, providing stable revenues. The entire value chain enjoys strong sponsorship from the State of Qatar.

### **Upstream Advantages**

Qatari upstream ventures produce gas from the North Field through long-term concessions and collectively liquefy 77 million tons per annum of LNG via onshore Qatari JV-constructed and -owned facilities located at Ras Laffan.

### Midstream Advantages

Qatari upstream ventures ship LNG in state-of-the-art vessels, which are chartered through long-term time charters with reputable ship owners and operators. Nakilat's LNG fleet consists of 14 Q-Max, 31 Q-Flex, and nine Conventional vessels. The fleet also includes four LPG ships.

### **Downstream Advantages**

Qatari downstream ventures have ownership interest or long-term contracted capacity in regasification terminals in selected key markets around the world. Qatar's investments in the infrastructure supporting its LNG supply chain include the following strategically located terminal facilities:

- South Hook Terminal, Europe's largest LNG terminal, located in the United Kingdom
- Adriatic LNG Terminal, the first-ever offshore gravity-based terminal, located in Italy
- Golden Pass LNG Terminal, located in the Texas 'Golden Triangle' energy area in the United States

### Marketing

Qatari upstream ventures have long-term LNG sales contracts with a range of credit-worthy off-takers in multiple markets throughout the world, including Asia, Europe and the Americas.

### Nakilat is a Highly Rated World-Class Carrier

The two major credit rating agencies, Standard & Poor's and Moody's, rate the Nakilat Inc. senior debt as



Mozah at N-KOM ship repair yard

AA- and Aa3 and the Nakilat Inc. subordinated debt as A+ and A1 respectively. Both Standard & Poor's and Moody's rate Nakilat only one notch below the State of Qatar which is rated as AA and Aa2. Nakilat continues to be rated by the agencies as high as any non-governmental entity in Qatar could be rated. This is indicative of the Company's very low credit risk and its very strong capacity to meet financial commitments and high credit quality. The Fitch rating agency also rates Nakilat Inc.'s senior debt as A+ and its subordinated debt as A-. All Nakilat's ratings stated above were reaffirmed with a stable outlook in 2011.

#### **Stable Cash Flows**

Nakilat's revenues are stable due to long-term (25-year) and fixed-rate Time Charters.

### Low Risk Development Strategy

Nakilat has established a proven track record with Qatargas, RasGas and Tasweeq in successfully delivering results of ambitious projects via prudent development strategies.

### Sound Operating and Management Program

A strategic alliance with Shell International Trading and Shipping Company Ltd. (STASCO), a leading international vessel operator with extensive experience in operating gas vessels, currently oversees operations and management of Nakilat's wholly-owned ships. Through continued growth and development, Nakilat is preparing for the transfer of full ship management and operations of its four LPG vessels from STASCO to Nakilat in 2012.

### **World-Class Shipyard and Ship Repair Facility**

Nakilat has developed Erhama Bin Jaber Al Jalahma Shipyard, a world-class shipbuilding and ship repair facility located in the Port of Ras Laffan.

To operate the shipyard, Nakilat has formed joint ventures with Keppel Offshore & Marine Ltd. — a global leader in ship conversion and repair — and with Damen Shipyard Group — a world leading shipbuilder — in support of Qatar's new marine industry sector. These joint ventures are currently positioned to provide high quality services in the repair, maintenance and conversion of vessels of all sizes, and for the construction of high value ships of up to 170m in length.



Erhama Bin Jaber Al Jalahma Shipyard in the Port of Ras Laffan

# **Company Timeline**

## 2004

**JUNE** Nakilat created

# 2005

Two LNG vessels delivered to Nakilat

### **APRIL** Floatation of Nakilat shares on Doha Securities Market

MAY Nakilat Agency Company (NAC) Ltd formed

# 2006

Two LNG vessels delivered to Nakilat

### APRIL

Nakilat awarded 25-year time charter by Qatargas 2 for six Q-Max vessels Construction begins on the Shipyard in Ras Laffan

### SEPTEMBER

Nakilat awarded 25-year time charter by Qatargas 3 for 10 large LNG carriers Towage joint venture with Svitzer incorporated

### OCTOBER

Nakilat-Svitzer joint venture awarded 22year service contract by Qatar Petroleum for the Port of Ras Laffan

## NOVEMBER

Nakilat awarded additional Q-Max vessel by RasGas 3 charterer Nakilat forms a strategic alliance with Shell Trading and Shipping Company Limited (STASCO) for the management of 25 wholly-owned LNG carriers

# 2007

Eight LNG vessels delivered to Nakilat

## FEBRUARY

Nakilat awarded 25-year time charter by Qatargas 4 for eight large LNG carriers

**APRIL** Steel cutting for first O-Max

**NOVEMBER** Delivery of first Q-Flex – Al Gattara

### DECEMBER

First Q-Flex vessel at Ras Laffan carrying Qatargas cargo





# 2008

20 LNG vessels delivered to Nakilat

**SEPTEMBER** Delivery of first Q-Max, Mozah

### NOVEMBER

Joint Venture Nakilat-Keppel Offshore & Marine Ltd (N-KOM) incorporated

## 2009

18 LNG vessels delivered to Nakilat

### MARCH

All four LPG ships delivered

## 2010

Four LNG vessels delivered to Nakilat

### JANUARY

Joint Venture Nakilat Damen Shipyards Qatar Ltd (NDSQ) created

### AUGUST

Delivery of final vessel, Q-Max Rasheeda

## NOVEMBER

Erhama Bin Jaber Al Jalahma Shipyard inaugurated N-KOM and NDSQ begin operations

# 2011

### APRIL

Nakilat receives ISO 9001:2008 and OHSAS:2007 certification

N-KOM completes first LNG drydocking project, Simaisma

Gulf Drilling International and N-KOM sign major contract

### MAY

N-KOM receives first Qatargas vessel, Al Wakrah

NDSQ receives ISO 9001:2008 certification





# Our Shareholders



### Qatar Petroleum (QP)

QP manages Qatar's interests in substantially all oil, gas, petrochemical and refining enterprises in Qatar and abroad. QP, previously known as Qatar General Petroleum Corporation, was created in 1974 by Emiri Decree and is wholly-owned by the State of Qatar. QP is engaged in all phases of the hydrocarbon business, including exploration drilling, production, refining, transportation, storage, regional sales and exports.

Since 1988 the State of Qatar has entrusted QP with the responsibility of supervising hydrocarbon exploration and production activities conducted in Qatar in conjunction with foreign companies.

QP owns a majority interest in companies engaged in crude oil, LNG, steel and fertilizer production and most of the companies engaged in petrochemical production in Qatar. Additionally, QP is involved, either through joint ventures or as the agent of the State of Qatar, in all the gas-to liquid (GTL) and pipeline gas supply projects in Qatar. Further information about QP can be found at: www.qp.com.qa



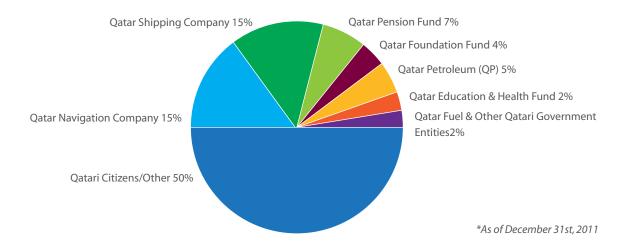
### Qatar Shipping Company (Q.S.C.)

Q-Ship is a diversified Qatar-based shipping company offering comprehensive services to meet specific needs in the shipment of LPG, LNG, crude and clean oil. Further information about Q-Ship can be found at: www.qship.com



### **Qatar National Navigation & Transport Company (QNNTC)**

QNNTC is also a diversified Qatar-based shipping company offering, among other things, marine transport, freight, trading, vessel repair and fabrication, shipping agency and cargo handling services. QNNTC also provides offshore service vessels. QNNTC owns a large fleet of container vessels, general cargo vessels, barges and tugs. Further information about QNNTC can be found at: www.qatarnav.com



# **Our Charters**



### **Qatargas Operating Company Limited (Qatargas)**

Qatargas pioneered the LNG industry in Qatar. Its rapid growth in production capabilities allows for the delivery of LNG cargoes to customers around the globe from its world-class facilities in Qatar.

Qatargas was established in 1984 and has had a succession of successful expansion programs. Today, Qatargas customers are spread throughout the world including Japan, Spain, France, the United Kingdom, Canada, Mexico, the United States and China, with additional output intended for markets in Europe, Asia and North America.



### **RasGas Company Limited (RasGas)**

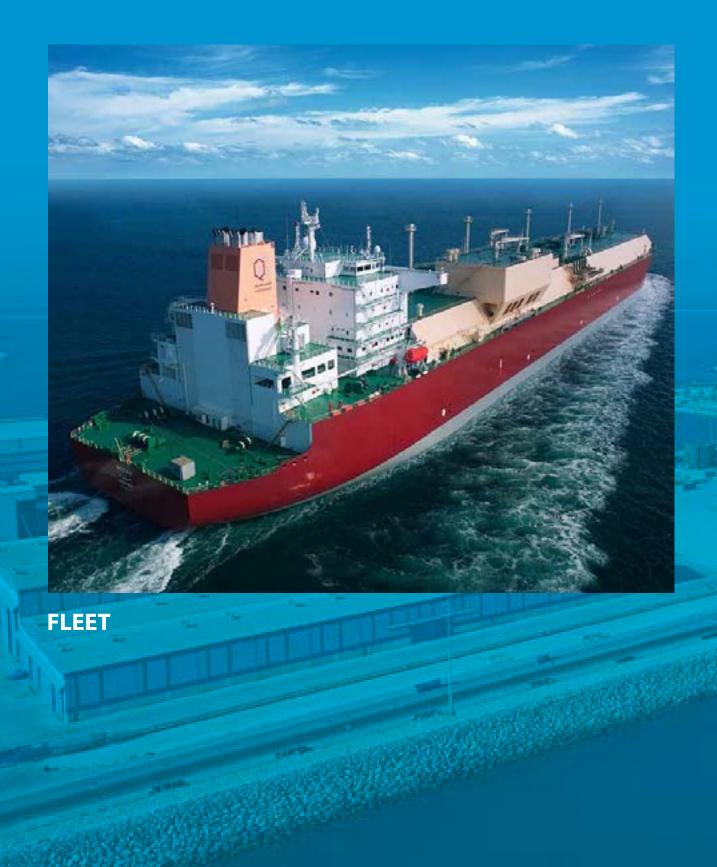
RasGas is one of the world's premier integrated LNG enterprises. In a relatively short period of time, RasGas has achieved a reputation as a safe and reliable supplier of LNG and has transformed a regional resource into a key component of the global energy mix. Since its creation in 1993, RasGas has developed world-class facilities for the extraction, storage, processing and export of LNG, and has entered into long-term agreements to supply LNG to customers in Korea, India, Italy, Spain, Belgium, Taiwan and the Americas.



#### **Qatar International Petroleum Marketing Company Ltd (Tasweeg)**

Tasweeq was incorporated in July 2007 as an independent state-owned company and the sole marketer and seller of Regulated Products which are exported from the State of Qatar. Regulated Products include LPG, Condensate, Sulphur, Refined Products (naphtha, motor gasoline jet fuel) and GTL naphtha and jet fuel. Tasweeq also markets Non-Regulated crude oil entitlements of Qatar Petroleum (QP) under an agency agreement with QP.

# **2011 ACTIVITY SUMMARY**





## ERHAMA BIN JABER AL JALAHMA SHIPYARD





**MARINE SERVICES** 



## Fleet

Nakilat's financial strength is largely derived from its core business of shipping Qatari liquefied natural gas (LNG) to global markets. Its fleet of 54 wholly- and jointly-owned vessels comprises one of the world's newest and largest LNG fleets, with all vessels incorporating modern technology to ensure the safe, environmentally sound and cost-effective transportation of LNG. The ships represent a total investment of approximately US \$11 billion and have a combined carrying capacity of over 8.5 million cubic meters of LNG cargo space.

All Nakilat ships are fully utilized in meeting the transportation requirements of Qatar's massive LNG industry, providing the country and the world with a strategically important 'floating pipeline' of clean energy. In addition to its 54 LNG carriers, Nakilat also jointly-owns four liquefied petroleum gas (LPG) very large gas carriers (VLGCs).

Nakilat's LNG vessels are chartered through long-term time charter agreements with Qatargas and RasGas. Our jointly-owned LNG vessels are operated by the vessel's co-owners, which include many of the world's leading ship owning and operating companies. Our wholly-owned LNG vessels and the four jointly-owned LPG carriers are operated via a strategic alliance with Shell International Trading and Shipping Company Ltd. (STASCO), a leading international vessel operator with extensive experience in operating LNG vessels. In line with its long-term vision, Nakilat started to take steps during 2011 to build a platform under which a measured transition to operate our LPG vessels could be realized in the near future.



Wholly-owned Nakilat Q-Max Aamira

### **FLEET ACTIVITY 2011**

#### LPG Ship Management Transition

Since its inception, Nakilat has increased certain aspects of ship management from an over-sight and monitoring role. Throughout 2011 Nakilat continued work on the transition planning of its LPG ship management that in the future would allow for the careful and systematic transfer of operations from STASCO to Nakilat. As part of this effort, additional staff was acquired having the requisite skills and experience in technical ship management, marine personnel, and procurement. Coincidental with this recruitment effort, Nakilat's IT department developed support capabilities for all the related software required by Fleet personnel as they prepare to assume responsibility for full ship management and operations.

As a first step, it is expected that Nakilat's wholly-owned subsidiary, Nakilat Shipping Qatar Ltd (NSQL), will assume management and operations of Nakilat's 4 LPG vessels one at a time.

#### **Commercial and Planning**

A new Commercial and Planning Department has been created and charged with the task of looking for and considering business opportunities for Nakilat to increase its role in Qatar's shipping business. Nakilat's aim is to become a strategic focal point for Qatari shipping, maintaining the momentum of the company's tremendous expansion in recent years and in adding value to the local economy. In assuming this role, detailed working relationships are being established with other Qatari companies currently involved in products shipping. Nakilat will continue its efforts in developing business synergies within the marine sector for the benefit of Qatar and the company.

As the world's number one producer of LNG, Qatar controls over 30 per cent of the world's LNG. While Qatar's LPG business is also significant, the country's requirement for bulk carriers for use in transporting other by-products is still relatively small compared to the other markets. Nakilat's Commercial and Planning will start the process to determine in 2012 if an opportunity exists to exploit market opportunities to transport other LNG by-products, such as sulphur and condensate. As warranted, Commercial and Planning will develop an appropriate strategy for acquiring the right tonnage, or access to tonnage, that will provide the best transportation value for Qatar and Nakilat.

### Conversion to Burn LNG as Fuel on LNG Vessels

Nakilat is in the final stages of a study, along with the charterers, for switching its ships from running on heavy fuel oil to the more flexible option of running on fuel oil, primarily LNG or a combination of both as decided by the charterers, with the view to creating long-term economic and environmental protection benefits.

#### **Employment of Sea Staff**

In December 2011, Nakilat began directly employing sea staff via its wholly-owned subsidiary, QGTC Shipping (MI) Inc. (QGTCMI). At the end of 2011 QGTCMI employed 106 sea staff, 105 of who were novated from Shell Shipping-Singapore. All new sea staff will be employed directly by QGTCMI on Nakilat's wholly-owned vessels, with the intention of ultimately having all sea staff aboard the wholly-owned vessels directly employed by QGTCMI.

Their engagement comes as Nakilat begins to fulfill a longstanding commitment to having all officers on our ships directly employed by Nakilat.

#### **Financial Management**

In parallel to the transition of ship management, Nakilat continues to bring other fleet services in-house. In 2011 corporate services for 16 of Nakilat's LNG jointly-owned vessels were transferred to Nakilat.



Cana

Chile

Argentina

Brazil •

**Uited States of America** 

Mexico

## Nakilat's Fleet is Qatar's Floating Pipeline

Transportation is Integral to Qatar's Ability to Connect Massive Gas Reserves to Market

### **Our LNG Shipping Routes**

- LNG critical to Qatar Petroleum (QP) and the State of Qatar
- RasGas and Qatargas ventures vital to QP and international oil companies partners
- Qatar produces 77 Million Tonnes per Annum (MTA) of LNG
- Nakilat was established to play a key role in shipping for Qatari LNG projects
- The Port of Ras Laffan loaded 1001 cargoes in 2011
- Nakilat vessels represent approximately 16% of the global LNG tonnage and is the largest LNG fleet in the world.
- Nakilat along with its Charterers delivered gas to 27 countries.

## **Nakilat's LNG Fleet**







LPG 4 VLGC 29 jointly-owned vessels

- Nakilat ownership ranges from 20-60 per cent, aggregate average 43 per cent
- Nine Conventional (capacity: 150,000m3)
- 20 Q-Flex (capacity: 216,000m3)

### Q-Max and Q-Flex

- Q-Max and Q-Flex are the world's largest and most advanced LNG vessels
- In service since 2007
- Q-Flex: approximately 50 per cent more cargo capacity than conventional LNG carriers
- Q-Max: approximately 80 per cent more cargo capacity than conventional LNG carriers



# Erhama Bin Jaber Al Jalahma Shipyard

Nakilat's state-of-the-art ship repair and shipbuilding facilities at the Erhama Bin Jaber Al Jalahma Shipyard in the Port of Ras Laffan experienced their first full year of operation in 2011, marking a milestone not just for Nakilat, but for the maritime industry in the State of Qatar.

In 2007, Qatar Petroleum (QP) appointed Nakilat to manage the design and construction of the Shipyard. Nakilat created a Project Task Force (PTF) to manage this extensive program, with team members from Nakilat and QP. Nakilat subsequently identified and established alliances with world-class companies to manage the initial phases of the Shipyard. The strategic partnerships that emerged were: Nakilat-Keppel Offshore & Marine (N-KOM) with Keppel, a global leader in ship repair, conversion and construction of offshore structures; and Nakilat Damen Shipyards Qatar (NDSQ) with Damen, a world renowned designer and builder of specialist ships. Personnel from Keppel and Damen were seconded to the PTF, to assist with managing the design and construction of the Shipyard.



Ships in drydock at the N-KOM-operated ship repair yard at Ras Laffan

Phases 1, 2 and 4 of the Shipyard were officially inaugurated by His Highness the Emir Sheikh Hamad Bin Khalifa Al Thani, in November 2010. N-KOM and NDSQ have since made bold strides in developing and advancing Qatar's maritime industry, including the country's first LNG vessel dry-docking project and construction of the first ships in the Port of Ras Laffan.

These and other important developments at Erhama Bin Jaber Al Jalahma Shipyard provide further witness to the vision of His Highness the Emir to create a dynamic maritime industry in the State of Qatar. This report outlines the 2011accomplishments of N-KOM, NDSQ and the PTF.







## NAKILAT-KEPPEL OFFSHORE & MARINE (N-KOM)

### **OVERVIEW**

Area of yard: 43 hectares.

Facilities (Phases 1 & 2): Two dry docks (360m x 66m and 400m x 80m); piers and quays totaling 2,550m in length, equipped with cranes of 100m outreach (for the double banking of Q-Max / Very Large Crude Carrier (VLCC) sized vessels); a complete range of support facilities, such as steel shop, machine shop, electrical shop, pipe shop, mechanical shop and large stores. The addition of a Handymax floating dock (220m x 38m) with 20,000t lift capacity is planned for 2015.

Activities: N-KOM focuses on the repair, maintenance and conversion of large / medium sized ships and offshore structures, such as jack-up drilling rigs.

Accreditations: ISO 9001; OHSAS 18001; ISO 14001; ASME Certification Audit for Pressure Vessels Certification; ASME Stamps U, U2, S and PP; National Board R Stamp for Repair of Pressure Vessels. Ownership: N-KOM is owned 79 per cent by Nakilat, 20 per cent by KS Investments Ltd, a wholly-owned subsidiary of Keppel Offshore & Marine, and one percent by QP.

### 2011 Achievements

During 2011, the company's first year of operation at Erhama Bin Jaber Al Jalahma Shipyard, N-KOM achieved the following:

- Drydocking of a first vessel in March 2011, when the Nakilat/Maran Gas Maritime vessel, Simaisma, utilized N-KOM for her special survey.
- Completed a total of 44 projects, including 19 LNG vessels, three tankers, five containerships, 10 support vessels/tugs, four jack-up rigs and three other vessels/structures.
- Signed a major contract with Gulf Drilling International for the repair of jack-up rig, Al Doha.



N-KOM's drydock facilities at Erhama Bin Jaber Al Jalahma Shipyard



Simaisma at N-KOM's yard for Qatar's first LNG drydocking



Jack-up rig Zikreet in N-KOM's drydock #2





## NAKILAT DAMEN SHIPYARDS QATAR (NDSQ)

### Area of yard: 18 hectares.

Facilities (Phase 4): Construction hall of 270m in length; assembly hall of 180m in length; outfitting pier of 400m in length equipped with a 30t crane; load-out and recovery barge with 6,250t lifting capacity (under construction); workshops, stores and other support facilities.

Activities: NDSQ focuses on the construction of steel and aluminum ships of up to 170m in length. Its production capability includes a wide range of commercial vessels, such as tugs, offshore supply boats, cargo vessels, naval vessels and superyachts. Refit of superyachts can also be undertaken by the company.

Accreditations: ISO 9001-2008

Ownership: NDSQ is owned 70 per cent by Nakilat and 30 per cent by Damen Shipyards Group of the Netherlands.

### 2011 Achievements

During NDSQ's first year of operation at its facility at Erhama Bin Jaber Al Jalahma Shipyard, the company achieved the following:

- Progressed construction of a 140m-long load-out and recovery barge (to be completed in October 2012).
- Received an order for the construction of 19 vessels from Q-Ship for operation in the Port of Mesaieed.
- Started construction of its first vessels four 18m Stan Tugs and one 32m ASD tug.



The 140m Load Out and Recovery (LOR) barge in build at NDSQ



Tugs being prepared at NDSQ as part of an order for the Port of Mesaieed



An upright 18m Stan Tug under construction at NDSQ



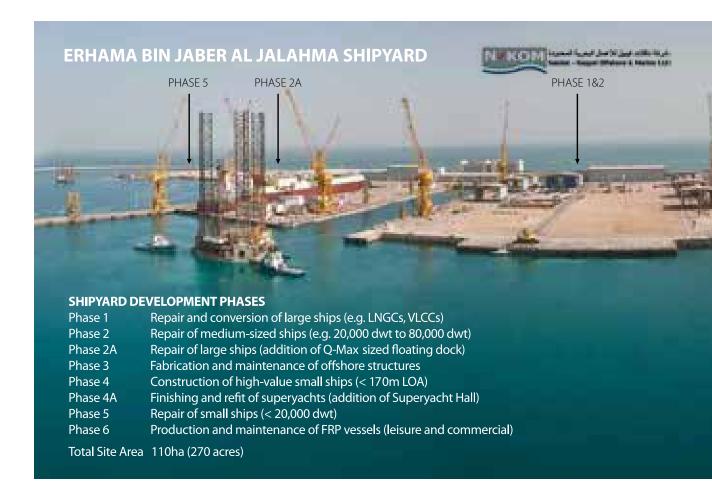
## NAKILAT PROJECT TASK FORCE (PTF)

### 2011 Achievements

Phases 1 & 2 of the Shipyard (operated by N-KOM) and Phase 4 (operated by NDSQ) were commissioned by the PTF in 2011. Engineering and construction of four additional phases of the Shipyard were also progressed during 2011.

Phase 2A comprises the addition of a very large floating dock (405m in length x 66m inside width) with 75,000t lift capacity, capable of docking Q-Max LNG carriers and VLCCs. A new 400m-long pier will also be constructed. Engineering of the floating dock was undertaken in 2011 and construction is expected to be completed in late 2013. Operation of Phase 2A is scheduled to start in early 2014, and will be integrated with Phases 1 and 2, managed by N-KOM.

Phase 4A comprises a fully climate-controlled hall, 180m in length and with two separate bays, for the finishing and refit of luxury yachts up to 165m long; a paint shop; and a support facility. Construction



began in 2011 and start of operations is scheduled for October 2012. Phase 4A will be operated by NDSQ alongside Phase 4.

Construction of Phase 5, a facility for the repair of small ships up to 120m in length, also began in mid-2011. This phase comprises two marine travelifts, with lift capacities of 300t and 1,100t; a floating dock with 6,500t lift capacity; moorings for multiple vessels; and a support facility. Operations are scheduled to begin in July 2012.

The conceptual design of Phase 6, a facility dedicated to the production of fiber reinforced plastic (FRP) leisure craft and commercial workboats, up to approximately 30m in length, was completed in 2011. Once the selection of an appropriate 'strategic partner' is confirmed, engineering and construction of Phase 6 will begin.

Phase 3, the final phase of the Shipyard, intended for the fabrication of offshore structures, is currently on hold, pending the outcome of the moratorium on further development of Qatar's North Field.





# Marine Services

At the Port of Ras Laffan, Nakilat offers a comprehensive range of marine services to vessels operating in Qatari waters and for those calling at the port. These services were established to provide an integrated solution for ships requiring supplies and amenities in a cost effective and timely manner.

#### **Nakilat Agency Company (NAC)**

NAC is the appointed agent for the Port of Ras Laffan. The company was founded in May 2005 and is owned 95 per cent by Nakilat and five per cent by Qatar Petroleum. It provides full port agency services to all local and international ships calling at the port, attending to all port and regulatory matters to ensure the most effective turnaround of ships loading or offloading at Ras Laffan. Services provided by NAC include the collection of port fees, crew changeover arrangements and cargo documentation. The company deals with an average of 3,000 vessels per annum.

#### NAC 2011 achievements include:

- An electronic connection with Qatar's immigration offices in Doha was established to enable visas to be issued on-site in Ras Laffan.
- N-KOM's ship repair yard began operations in 2011 at Erhama Bin Jaber Al Jalahma Shipyard and consequently became a source of activity for NAC, which has dedicated a section of its activities to vessels visiting the shipyard.



N-SVQ tugs at work in the Port of Ras Laffan

#### **Vessel Support Services**

Nakilat's Vessel Support unit offers a complete range of support services to all ships, both local and international, operating in Qatari waters. These services include the provision of essential material supplies, liaising and coordinating repair services from third party specialists, providing warehouse capacity for short and long term storage of ship spares and a 24-hour delivery service. The Vessel Support Unit is a maritime solution provider in Qatar, meeting ships' needs to maintain operations and obtain required provisions in a timely and efficient manner to ensure minimal disruption to demanding voyage schedules.

#### Nakilat-Svitzer Qatar (N-SVQ)

In September 2006, N-SVQ was created as a joint venture company owned 70 per cent by Nakilat and 30 per cent by Svitzer Middle East Limited, part of international towage operator Svitzer. N-SVQ owns and operates 26 vessels including tug boats, pilot boats and other harbor crafts at the Port of Ras Laffan and Halul Island. N-SVQ offers a range of services which include towing, escorting, berthing, pilots, line boats, emergency response, buoy and hose maintenance.

#### N-SVQ 2011 achievements include:

- N-SVQ expanded its operations in October 2011 by acquiring three crew supply boats and two line boats from Svitzerwijsmuller W. L. L., operating at Halul Island, a hub of offshore activity in Qatari waters.
- Creation of a new brand identity, including a change in name from Nakilat Svitzerwijsmuller W. L. L. (NSW) to Nakilat-Svitzer Qatar (N-SVQ).



N-SVQ's harbor support fleet moored at the Port of Ras Laffan

# CORPORATE GOVERNANCE & SUSTAINABLE DEVELOPMENT



Deputy Managing Director Abdullah Al-Sulaiti (right) accepts an award presented by the Minister of Energy and Industry, HE Dr Mohammed bin Saleh Al Sada (left) for Nakilat's participation in Qatar's first Sustainable Development Industry Report for the Eneray and Industry sector.

VVVVI

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From Nakilat's inception, sustainable development has been and continues to be a core value that has guided its success in support of Qatar's liquefied natural gas (LNG) value chain, and in diversifying the economy with the creation of a new marine industry at Erhama Bin Jaber Al Jalahma Shipyard.

As a young company, we continue to shape our corporate culture around the concept of sustainable development, making it a priority in everything we do. This year, we have contributed to sustainability on a smaller but no less important scale, with initiatives that range from investing in recycling programs to enriching career opportunities for our employees.

During 2011, we advanced our commitment to our corporate social responsibility by participating in Qatar's first ever Sustainable Development Industry Report, published by the HSE Regulations and Enforcement Directorate (DG), which summarized the priorities and progress of Qatar's Energy and Industry Sector. Further, and in line with our own strategic corporate goals and the State of Qatar's development goals as defined in the Qatar National Vision 2030 (QNV 2030), launched by the Heir Apparent, His Highness Sheikh Tamim Bin Hamad Al-Thani in October 2008, Nakilat defined its contribution to Qatar's sustainable development under the four development pillars: Human, Social, Economic and Environmental.

Here we detail our sustainable development achievements for 2011 in accordance with the development pillars outlined in the QNV 2030.





#### HUMAN DEVELOPMENT

Key Indicators: an educated employee population; a healthy and safe workforce-- both physically and mentally; and highly motivated employees

- Nakilat recruited 13 Qataris in 2011—a 65% increase in its national workforce from 2010-- most at senior staff levels, including a Deputy Managing Director and Deputy IT Manager. The company also internally promoted national employees into the Human Resources Manager and Head of Training and Development positions during 2011.
- The company introduced a summer internship program in 2011, bringing in three Qatari college student interns.
- Visits to schools and universities were conducted by representatives from Nakilat and its joint venture companies to bring awareness of Qatar's rapidly expanding marine industry and the associated opportunities for new Qatari graduates and students. This was further highlighted by Nakilat and its joint venture companies' ongoing participation at the annual Qatar Career Fair.
- Visits for students and faculty to the Erhama Bin Jaber Al Jalahma Shipyard were organized beginning in 2011; highlighting Qatar's marine industrial capabilities to potential future employees.
- A vigorous public relations campaign was launched in 2011 in concert with recruitment initiatives with the aim of significantly increasing awareness of Qatar's new marine industry and the career opportunities it represents for the local community.
- Nakilat updated its annual appraisal process for employee performance with a new rating system, revised competencies and introduction of a new section to identify and target developmental needs.
- Nakilat introduced a new Training and Development section and began the company's first training calendar resulting in 54 employees mostly nationals participating in 12 different training programs during 2011.
- Individual Development Plans or Career Development Plans were created for all Qatari employees.



Visits to schools and universities brings awareness of career opportunities at Nakilat to local students

- Nakilat initiated its first formalized succession planning process for key positions and for all Qatari employees.
- Nakilat introduced its employee newsletter, Nakilat Voyages, issuing three editions in 2011, fostering a greater sense of staff camaraderie and knowledge of company activities.
- N-SVQ introduced a quarterly newsletter Qatar Waves for vessel crew and office staff, issuing two editions in 2011, improving employee awareness of issues including safe practices and generating a better sense of company community.
- Nakilat, N-KOM and N-SVQ employees took part in inter-company sporting competitions, involving both cricket and football.

#### **SOCIAL DEVELOPMENT**

Key indicators: social care and protection; a sound social structure; international cooperation

- Qatarization at Nakilat has fostered international cooperation between local and expat employees as well as bringing social benefits to the local community.
- At the end of 2011, Nakilat Agency Company (NAC) continued its successful track record of zero lost time incidents (LTIs) since its inception in 2005.
- Nakilat-Svitzer Qatar (N-SVQ) achieved the milestone of completing 7.5 million man hours without an LTI on October 27, 2011.
- Nakilat Damen Shipyards Qatar (NDSQ) successfully completed one million LTI-free man hours since beginning its operations in November 2010. The company has also introduced an improved accident / incident classification system.



Nakilat receives ISO 9001:2008 and OHSAS 18001:2007 certification from Lloyd's Register Quality Assurance



#### ECONOMIC DEVELOPMENT

Key indicators: sound economic management; responsible exploitation of oil and gas; suitable economic diversification

- In March 2012, net profit of 833 million Qatari riyals for 2011 was announced.
- Credit rating agencies reaffirmed Nakilat's solid financial position, with Fitch, Moody's and Standard and Poor's all awarding Nakilat a 'stable' outlook.
- The first full year of operation for Nakilat joint venture companies N-KOM and NDSQ at Erhama Bin Jaber Al Jalahma Shipyard diversifying Qatar's economy with development of an industrial marine sector.
- Nakilat took significant steps towards in-house management of its fleet, acquiring specialized staff in the Fleet Department to take on the management of four LPG ships, engaging new software in the IT department to provide support for staff at sea, and assuming responsibility for the corporate services of 16 joint venture ships.
- Creating a dedicated Commercial and Planning Department at Nakilat announces Qatar's intention to further exploit opportunities in the shipping of LNG by-products.
- Nakilat vessels are compliant with the latest Best Management Practice for anti-piracy. The ships' staffs are trained to counter piracy. The vessels are protecting themselves with various equipment and procedures to ensure the safety of the crew, cargo and asset. Transit through the High Risk Area is planned in advance based on security intelligence and coordinated with UKMTO. The shore-based office interacts with MARLO and UKMTO to keep abreast of the dynamic piracy situation to ensure appropriate counter measures are in place.
- Nakilat improved its Fleet LNG/LPG vessels' reliability from 94.95% in 2010 to 99.4% in 2011.
- Nakilat Fleet LNG vessels delivered cargoes to 13 new terminals in 2011.
- Nakilat chartered in 17 product tankers to fulfill QP's tonnage requirements for domestic transportation of CPP (Clean Petroleum Products) from Ras Laffan to Mesaieed. Total volume carried is about 510,000 MT (Gas Oil and Jet A-1).
- Improved shareholders' value by Nakilat-SvitzerWijsmuller acquiring SvitzerWijsmuller Halul WLL with its fleet of five vessels on contract to QP until 2015, providing three well-head maintenance vessels and two pilot mooring launches at Halul Island, Qatar.
- Improved effectiveness and efficiency through applications of SAP systems at NDSQ and N-KOM, SAP Modules for Project and Material Management (for
- DSQ) and Plant Maintenance System and Warehouse Management System (for N-KOM) were implemented.
- Nakilat managed program development and implementation for the World Ports and Trade Summit, SeaAsia, Gas Tech, and the 20th World Petroleum Congress.



Ships and offshore jack-up rigs visiting Erhama Bin Jaber Al Jalahma Shipyard

#### **ENVIRONMENTAL DEVELOPMENT**

Key indicators: a balance between development needs and protecting the environment

- Nakilat has established a dedicated SHEQ department to spearhead company-wide initiatives concerning safety, health, the environment, and quality.
- Participation in feasibility studies that look into possible conversion of Nakilat LNG carriers to enable the burning of LNG instead of diesel fuel.
- Nakilat is investigating a cleaner solution for the disposal of engine room waste from ships.
- At the 20th World Petroleum Congress, Nakilat used a recycled stand to reduce waste.
- At the Nakilat head-office, a waste sorting initiative was introduced and waste paper reduction has been encouraged by double-sided printing becoming standard.
- In July, N-KOM organized a successful beach clean-up, involving 75 N-KOM employees.



N-KOM helps the local environment by organizing a beach clean-up



Nakilat saves waste by using a recycled exhibition stand at the World Petroleum Congress



## QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) (QSC) DOHA - QATAR

## CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2011

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#### QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR INDEPENDENT AUDITOR'S REPORT

To The Shareholders Qatar Gas Transport Company Limited (Nakilat) Q.S.C. Doha State of Qatar

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Qatar Gas Transport Company Limited (Nakilat) Q.S.C. ("the Company") and its subsidiaries (together referred to as "the Group"), which comprise the consolidated statement of financial position as at December 31, 2011 and the consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Responsibility of the Directors for the Consolidated Financial Statements

Directors are responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate for the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of December 31, 2011 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### **Report on Other Legal and Regulatory Requirements**

We have obtained all the information and explanation which we considered necessary for the purpose of our audit. The Group has maintained proper accounting records and the consolidated financial statements are in agreement therewith. We reviewed the report of the Board of Directors and confirm that the financial information contained therein is in agreement with the books and records of the Group. We are not aware of any violations of the provisions of Qatar Commercial Companies Law No 5 of 2002, or the terms of Articles of Association having occurred during the year which might have had a material effect on the business of the Company or its consolidated financial position as of December 31, 2011.

March 20, 2012 Doha State of Qatar

Koponn

Gopal Balasubramaniam KPMG Qatar Auditors' Registry Number 251

#### QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of December 31, 2011

(Amount Expressed in Thousands of Qatari Riyals)

	Note	December 31, 2011	December 31, 2010
ASSETS			
Non-Current Assets:			
Property and equipment	4	25,751,167	26,338,076
Investment in joint venture companies	5	1,809,991	2,037,987
Loans to joint venture companies	6	1,118,524	1,121,414
Available-for-sale-investments	7	126,675	129,973
Total Non-Current Assets		28,806,357	29,627,450
Current Assets: Inventories		1,079	_
Trade and other receivables	8	342,025	246,863
Due from joint venture companies	-	21,889	29,221
Cash and bank balances	9	2,236,538	2,126,107
Total Current Assets		2,601,531	2,402,191
Total Assets		31,407,888	32,029,641

#### QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of December 31, 2011

(Amount Expressed in Thousands of Qatari Riyals)

	Note	December 31, 2011	December 31, 2010
EQUITY AND LIABILITIES			
EQUITY:			
Share capital	10	5,538,449	5,538,003
Legal reserve	11	255,004	171,747
Fair value reserve		80,207	83,505
Translation reserve		28,626	28,626
Proposed cash dividend	10.1	470,922	415,520
Retained earnings		928,433	671,239
Equity before hedging reserve and non-controlling interests		7,301,641	6,908,640
Hedging reserve	12	(5,843,176)	(3,484,908)
Non-Controlling Interests		5,303	4,763
Non-Current Liabilities:			
Borrowings	13	23,803,146	24,666,403
Fair value of interest rate swaps	13	4,830,831	2,827,970
Provision for employees' end of service benefits		11,702	8,739
Total Non-Current Liabilities		28,645,679	27,503,112
Current Liabilities:			
Borrowings	13	977,546	885,540
Accounts payable and accruals	15	320,895	212,494
Total Current Liabilities		1,298,441	1,098,034
Total Fauity and Liabilities		21 407 999	22 020 641
Total Equity and Liabilities		31,407,888	32,029,641

These consolidated financial statements were approved by the Board of Directors and were signed on its behalf by the following on March 20, 2012.

Hamad Rashid Al Mohannadi Chairman

Khaled Bin Khalifa Al Thani Vice Chairman

Muhammad Ghannam Managing Director

#### QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR CONSOLIDATED STATEMENT OF INCOME

## For the year ended December 31, 2011

(Amount Expressed in Thousands of Qatari Riyals)

Income:	<u>Note</u>	For the Year Ended December 31, 2011	For the Year Ended December 31, 2010
Revenue from wholly owned vessels Share of profits from joint ventures Income from marine and agency services Profit from Islamic banks Interest and dividend income Vessels sub-chartering and other income	5	3,005,095 271,930 38,813 6,737 37,071 60,112	$2,728,837 \\247,607 \\30,249 \\28,272 \\40,929 \\16,509$
Total Income		3,419,758	3,092,403
Expenses: Operating costs of wholly owned vessels General and administrative Depreciation of property and equipment Finance charges Total Expenses	4	(532,771) (88,774) (591,600) (1,396,194) (2,609,339)	(459,284) (70,103) (557,136) (1,321,060) (2,407,583)
Profit from operations		810,419	684,820
Gain / (loss) on derivative instruments from joint ventures	5	22,687	(19,751)
Profit for the year		833,106	665,069
Attributable to: Owners of the Company		832,566	664,668
Non-controlling interests		540	401
Total		833,106	665,069
Basic and diluted earnings per share (expressed in QR per share)	19	1.47	1.17

#### QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the year ended December 31, 2011

(Amount Expressed in Thousands of Qatari Riyals)

	<u>Note</u>	For the Year Ended December 31, 2011	For the Year Ended December 31, 2010
Profit for the year		833,106	665,069
Other comprehensive income			
Changes in fair value of available-for-sale investments Changes in fair value of cash flow hedging derivatives Group's share of joint ventures' changes in fair value of cash flow hedging derivatives <b>Total comprehensive income for the year</b>	7	(3,298) (2,002,861) (355,407) (1,528,460)	22,865 (696,993) (178,667) (187,726)
Total comprehensive income for the year attributable to:			
Owners of the Company		(1,529,000)	(188,127)
Non-controlling interests		540	401
Total		(1,528,460)	(187,726)

$ \begin{array}{c} \mbox{For the year ended December 31, 2011} \\ \mbox{for the year anded December 31, 2011} \\ \mbox{for the year 2010} \\ \mbox{Profit for the year 2010} \\ \mbox{Changes in fair value of available- for-sale investments} \\ \mbox{Changes in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ \mbox{Cranges in fair value of available- for-sale investments} \\ Cranges in fair value of availa$	
OF CHANGES IN EQUITY    Fair    Fair    Pair    Pair <t< td=""><td>(470,922)</td></t<>	(470,922)
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OF CHANGES IN EQUITY 2011    Fair Capital Capital Reserve	- (20,814)
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OF CHANGES IN EQUITY      Fair      Share    Legal    Value    Translation    I      Capital    Reserve    Reserve    Reserve    Reserve    I      2010    -	- 832,566
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Fair    Fair      Share    Legal    Value    Translation    I      Share    Legal    Value    Translation    I      Capital    Reserve    Reserve    I $2010$ Example    Reserve    Reserve    I $r 2010$ -    - </td <td>- 832,566</td>	- 832,566
YOF CHANGES IN EQUITY      Fair      Share    Legal    Value    Translation    Image: Capital    Reserve    Reserve    Reserve    Reserve    Image: Capital    Value    Translation    Image: Capital    Reserve    Reserve    Reserve    Image: Capital    Value    Translation    Image: Capital    Reserve    Reserve    Image: Capital    Value    Translation    Image: Capital    Reserve    Reserve    Image: Capital    Reserve    Image: Capital    Image: Capital    Reserve    Reserve    Image: Capital    Image: Capital    Image: Capital <td>415,520 671,239</td>	415,520 671,239
Share    Legal    Value    Translation    I $Capital$ Reserve    Reserve    Reserve    Reserve    I $rr 2010$ -    -	
OF CHANGES IN EQUITY    Fair    Fair    I      2011    Share    Legal    Value    Translation    I      Share    Legal    Reserve    Reserve    Reserve    I      Capital    Reserve    105,280    60,640    28,626    I	) (415,520)
Poper CHANGES IN EQUITY      2011    Share    Legal    Value    Translation      Share    Legal    Value    Translation      Capital    Reserve    Reserve    Reserve      5,537,812    105,280    60,640    28,626      -    -    -    -    -      ges in fair value of    -    -    22,865    -      -    -    -    22,865    -    -      -    -    -    -    -    -      -    -    -    -    -    -    -      -    -    -    -    -    -    -    -      -    -    -    -    -    -    -    -    -      -	
OF CHANGES IN EQUITYFair ShareFair LegalFair Value $2011$ ShareLegalValueTranslation ReserveShareLegalValueTranslationCapitalReserveReserveReserve5,537,812105,28060,64028,626 <td>- (16,238)</td>	- (16,238)
'OF CHANGES IN EQUITY2011Fair ShareFair LegalShareLegalValueTranslation ReserveCapitalReserveReserveReserve5,537,812105,28060,64028,626r 2010r 201022,865r 201022,865	- (66,467)
ShareLegalValueTranslation $Capital$ ReserveReserveReserve $5,537,812$ 105,28060,64028,626 $rr 2010$ rr 2010ges in fair value of	- 664,668
2011 2011 Share Legal Value Translation <u>Capital Reserve</u> <u>Reserve</u> 5,537,812 105,280 60,640 28,626 r 2010 - sale investments lging derivatives - 22,865 - 22,865 	1
OF CHANGES IN EQUITY      2011      Share    Legal    Fair      Share    Legal    Value    Translation <u>Capital</u> Reserve    Reserve    Reserve      5,537,812    105,280    60,640    28,626      -    -    -    -    -      r 2010    -    -    -    -      -    -    -    22,865    -    -	1
2011 Share Legal Value Translation <u>Capital Reserve Reserve</u> 5,537,812 105,280 60,640 28,626 	I
OF CHANGES IN EQUITY 2011 Share Legal Value Translation <u>Capital Reserve Reserve</u> 5,537,812 105,280 60,640 28,626	- 004,000
OF CHANGES IN EQUITY 2011 Share Legal Value Translation <u>Capital Reserve Reserve</u> Reserve	
OF CHANGES IN EQUITY	<b>Cash Retained Controlling</b> <b>Dividend Earnings Interests</b> 277.013 504.796 6.514.167

The accompanying notes 1-25 form an integral part of these consolidated financial statements

# QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR

### CONSOLIDATED STATEMENT OF CASH FLOWS For the year ended December 31, 2011

(Amount Expressed in Thousands of Qatari Riyals)

	<u>Note</u>	For the year ended December 31, 2011	For the year ended December 31, 2010
Cash Flows from Operating Activities:			
Profit for the year		833,106	665,069
Adjustments for:		<b>501</b> (00	557 126
Depreciation of property and equipment	4	591,600	557,136
Finance charges		1,396,194	1,321,060
Loss on disposal of property and equipment Share of profits from joint ventures	5	1,082	(247.607)
(Gain) / loss on derivative instruments from a joint venture	5 5	(271,930)	(247,607) 19,751
Profit from Islamic banks	5	(22,687) (6,737)	(28,272)
Interest, dividend and other income		(97,183)	(57,438)
Provision for doubtful receivables		(97,183) 787	(37,438)
			2 252
Provision for employees' end of service benefits		3,619	3,253
		2,427,851	2,232,959
Working Capital Changes: Trade and other receivables		(96,824)	(75,223)
Accounts payable and accruals		86,484	(11,746)
Due from joint venture companies		7,204	(19,959)
Due to related parties		7,204	(19,999) (607)
Inventories		(1,079)	-
Cash generated from operations		2,423,636	2,125,424
Finance charges paid		(1,392,264)	(1,392,247)
Employees' end of service benefits paid		(656)	(709)
Net Cash From Operating Activities		1,030,716	732,468
Cash Flows from Investing Activities:			(0.022)
Loans to joint venture companies		(9,077)	(8,032)
Investment in joint venture companies	-	-	(510)
Dividend income received from joint ventures	5	174,612	83,320
Acquisition of property and equipments	4	(5,798) 25	(5,675)
Sale proceeds from disposal of property and equipment Investment income received			3 97,105
Construction in progress		104,923	(821,947)
Construction in progress		-	(821,947)
Net Cash From / (Used in) Investing Activities		264,685	(655,736)
<b>Cash Flows from Financing Activities:</b>			
Proceeds from issue of shares against capital		446	191
Dividend paid to shareholders		(399,943)	(266,091)
Unpaid dividend transferred to separate account		(26,499)	(10,922)
Additional payment for social & sports fund contribution 2010		(379)	- -
Proceeds from borrowings		112,887	994,137
Repayments of borrowings		(885,540)	(456,739)
Net Cash (Used in) / From Financing Activities		(1,199,028)	260,576
Not Increase in Cook and Cook Farringhants		07 252	117 100
Net Increase in Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of the Year		96,373 2,090,299	337,308 1,752,991
Cash and Cash Equivalents at End of the Year	9.1	2,186,672	2,090,299
		,,	

The accompanying notes 1-25 form an integral part of these consolidated financial statements

#### QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT For the year ended December 31, 2011

(Amount Expressed in Thousands of Qatari Riyals)

#### 1. *Reporting Entity:*

Qatar Gas Transport Company Limited (Nakilat) (QSC) ("QGTC" or "the Company") is a Public Shareholding Company, incorporated in the State of Qatar on June 9, 2004, under Commercial Registration Number 28566 in accordance with Article No. 68 of the Qatar Commercial Companies Law No. 5 of year 2002. The approval for the formation of the Company was made under decision No. 70 of the Ministry of Business and Trade. The Company is governed by its Memorandum and Articles of Association and Qatar Commercial Companies Law No. 5 of 2002. The shares of the Company started trading in the Qatar Exchange on April 7, 2005.

The main purpose of the Company is to work in the industry of gas transport either through direct acquisition of ocean going vessels or by investing in joint ventures with other parties.

The Company operates either directly or through its subsidiaries and joint venture companies (collectively referred to as the **"Group"**). The operations of the Group are conducted within the economic environment in the State of Qatar.

Although mostly the joint venture entities are located abroad, their trading activities are mainly derived from contracts with local companies in Qatar. The Group can be therefore viewed to provide services within the same economic environment and subject to the same economic risk.

#### 2. <u>Adoption of New and Revised Standards:</u>

#### 2.1 New Standards, Amendments and Interpretations Effective from 1 January 2011

The following standards, amendments and interpretations, which became effective 1 January 2011, are relevant to the Group:

#### IAS 24 (Revised) 'Related party disclosures'

The revised standard was issued in November 2009. The revised standard clarifies and simplifies the definition of a related party. The adoption of the revised standard did not have any significant impact on the related party disclosure of the Group.

#### Improvements to IFRS (2010)

Improvements to IFRS issued in May 2010 contained numerous amendments to IFRS that the IASB considers non-urgent but necessary. Improvements to IFRS comprise amendments that result in accounting changes to presentation, recognition or measurement purposes, as well as terminology or editorial amendments related to a variety of individual IFRS standards. There were no significant changes to the current accounting policies of the Group as a result of these amendments.

## 2.2 New Standards, Amendments and Interpretations that are not yet effective for the year ended 31 December 2011 and not yet adopted

The following standards and interpretations have been issued and are expected to be relevant to the Group in future periods, with effective dates on or after 1 January 2012.

#### IAS 1 (amendment) - Presentation of items of other comprehensive income

The amendments to IAS 1 require that an entity present separately the items of other comprehensive income that would be reclassified to profit or loss in the future if certain conditions are met from those that would never be reclassified to profit or loss. The amendment is effective for annual periods beginning on or after 1 July 2012 with an option of early application. The application of this amendment has no significant impact on the consolidated financial statements of the Group.

#### 2. <u>Adoption of New and Revised Standards (continued)</u>

## 2.2 New Standards, Amendments and Interpretations that are not yet effective for the year ended 31 December 2011 and not yet adopted (continued)

#### IAS 28 (2011) – Investment in Associates and Joint ventures

IAS 28 (2011) supersedes IAS 28 (2008). IAS 28 (2011) has been amended to include:

- IFRS 5 applies to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale; and
- on cessation of significant influence or joint control, even if an investment in an associate becomes an investment in a joint venture or vice versa, the entity does not remeasure the retained interest.

The standard is effective for annual periods beginning on or after 1 January 2013 and is applied retrospectively. Early adoption is permitted provided that the entire suite of consolidation standards is adopted at the same time.

The application of this amendment has no significant impact on the consolidated financial statements of the Group.

#### **IFRS 9 - Financial Instruments**

#### Standard issued November 2009

IFRS 9 (2009) 'Financial Instruments' is the first standard issued as part of a wider project to replace IAS 39 'Financial instruments: recognition and measurement'. IFRS 9 (2009) retains and simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortised cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in IAS 39 on impairment and hedge accounting continues to apply. The 2009 standard did not address financial liabilities.

#### Standard issued October 2010

IFRS 9 (2010) adds the requirements related to the classification and measurement of financial liabilities, and derecognition of financial assets and liabilities to the version issued in November 2009. It also includes those paragraphs of IAS 39 dealing with how to measure fair value and accounting for derivatives embedded in a contract that contains a host that is not a financial asset, as well as the requirements of IFRIC 9 "reassessment of Embedded Derivatives".

The Group is considering the implications of the standard, the impact on the Group and timing of its adoption by the Group. While adoption of IFRS 9 is mandatory from 1 January 2015, earlier adoption is permitted.

#### IFRS 10 - Consolidated financial statements and IAS 27 Separate Financial Statements (2011)

IFRS 10 introduces a new approach to determining which investees should be consolidated and provides a single model to be applied in the control analysis for all investees. An investor controls an investee when; it is exposed or has rights to variable returns from its involvement with that investee; it has the ability to affect those returns through its power over that investee; and there is a link between power and returns. Control is reassessed as facts and circumstances change.

IFRS 10 supersedes IAS 27 (2008) and SIC-12 Consolidation—Special Purpose Entities. The Group is yet to assess IFRS 10's full impact. The standard is effective for annual periods beginning on or after 1 January 2013. Early adoption is permitted provided that the entire suite of consolidation standards is adopted at the same time. IFRS 10 is applied retrospectively when there is a change in the control conclusion between IAS 27/SIC-12 and IFRS 10. IAS 27 (2011) supersedes IAS 27 (2008). IAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications.

#### 2. Adoption of New and Revised Standards (continued)

## 2.2 New Standards, Amendments and Interpretations that are not yet effective for the year ended 31 December 2011 and not yet adopted (continued)

#### IFRS 11 – Joint Arrangements

IFRS 11 focuses on the rights and obligations of joint arrangements, rather than the legal form (as is currently the case). It distinguishes joint arrangements between joint operations and joint ventures; and always requires the equity method for jointly controlled entities that are now called joint ventures; they are stripped of the free choice of using the equity method or proportionate consolidation.

IFRS 11 supersedes IAS 31 and SIC-13 Jointly Controlled Entities—Non-Monetary Contributions by Venturers. The Group is yet to assess IFRS 11's full impact. The standard is effective for annual periods beginning on or after 1 January 2013. Early adoption is permitted provided that the entire suite of consolidation standards is all adopted at the same time.

#### IFRS 12 - Disclosures of interests in other entities

IFRS 12 contains the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e. joint operations or joint ventures), associates and/or unconsolidated structured entities, aiming to provide information to enable users to evaluate the nature of, and risks associated with, an entity's interests in other entities; and the effects of those interests on the entity's financial position, financial performance and cash flows.

The Group is yet to assess IFRS 12's full impact. The standard is effective for annual periods beginning on or after 1 January 2013. Early adoption is permitted provided that the entire suite is adopted at the same time. Entities are encouraged to provide information required by IFRS 12 before the effective date, but this early disclosure would not compel the entity to apply either IFRS 12 in its entirety or the other new consolidation standards.

#### IFRS 13 - Fair value measurement

IFRS 13 replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. It explains how to measure fair value when it is required or permitted by other IFRSs. It does not introduce new requirements to measure assets or liabilities at fair value, nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards. The standard is effective for annual periods beginning on or after 1 January 2013 with an option of early adoption.

#### 2.3 Early Adoption of Standards

The Group did not early adopt new or amended standards/interpretations in 2011.

#### 3. Basis of Preparation and Significant Accounting Policies:

#### 3.1 Basis of Preparation

#### a) <u>Statement of compliance</u>

These consolidated financial statements of the Group have been prepared in accordance with the International Financial Reporting Standards (IFRS) issued by International Accounting Standard Board (IASB).

#### b) Basis of measurement

These consolidated financial statements have been prepared under the historical cost basis, except for available-for-sale investments and cash flow hedging derivatives which are carried at fair value.

## 3 <u>Basis of Preparation and Significant Accounting Policies (continued)</u> 3.1 <u>Basis of Preparation (continued)</u>

#### c) *Functional and presentation currency*

The consolidated financial statements are presented in Qatari Riyals, which is the Company's functional currency. All financial information presented in Qatari Riyals has been rounded to the nearest thousands, except when otherwise indicated.

#### d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 23 to these consolidated financial statements.

#### 3.2 Significant Accounting Policies

The following significant accounting policies have been applied in the preparation of these consolidated financial statements.

#### a) <u>Basis of Consolidation</u>

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) and its share of movements in equity of joint venture entities collectively referred to as the "Group". Refer to **notes no. 5 and 18** for details.

#### i) Investment in Subsidiary Companies

A subsidiary is an entity where the parent can exercise control. Control is achieved where the parent company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

Where necessary, adjustments are made to the financial statements of the subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances and any unrealized income and expenses are eliminated in preparing the consolidated financial statements.

#### ii) Investment in Joint Venture Companies

A joint venture is a contractual arrangement whereby the Group and the other parties undertake an economic activity that is subject to joint control. Joint Venture arrangements which involve the establishment of a separate entity in which each venturer has an interest are referred to as jointly controlled entities. The Group reports its interests in jointly controlled entities using the equity method.

Under the equity method, investments in joint ventures are carried in the consolidated statement of financial position at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the joint venture entity less impairment in value of individual investment.

Where the Group transacts with its jointly controlled entities, unrealised profits and losses are eliminated to the extent of the Group's interest in the joint venture except to the extent that unrealised losses provide evidence of an impairment of the asset transferred.

## Basis of Preparation and Significant Accounting Policies (continued) Significant Accounting Policies (continued)

#### b) **Property and Equipment**

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses if any. Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of selfconstructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, including the capitalized borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately is capitalized and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalized only when it increases future economic benefits of the related item of property and equipment. All other expenditure is recognized in consolidated profit or loss as the expense is incurred.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in consolidated profit or loss in the year the asset is derecognized.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. If any such indication exists and where the carrying value of an asset exceeds the estimated recoverable amount, the asset is written down to its recoverable amount.

Depreciation is charged following the straight-line method over the estimated useful lives of the related assets as follows:

2.5%
20%
33.33%
20%
15%
20%
15%
20%
20%

#### c) <u>Borrowing costs</u>

Borrowing costs are finance and other costs that the Group incurs in connection with the borrowing of funds. Borrowing costs directly attributable to the acquisition and construction of qualifying assets, which are assets that take a substantial period of time to get ready for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. Interest income earned on the temporary investment of the borrowings pending their expenditure on the qualifying assets is deducted from the borrowing costs eligible for capitalization.

#### 3. Basis of Preparation and Significant Accounting Policies (continued)

#### 3.2 Significant Accounting Policies (continued)

#### d) Financial Instruments

Financial instruments represent the Group's financial assets and liabilities. Financial assets and financial liabilities are recognized on the Group's statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial instruments also include commitments not recognized but adequately disclosed in the respective notes to the consolidated financial statements.

#### Non-derivative financial assets and liabilities

Non-derivative financial assets include available-for-sale investments, trade and other receivables, due from joint venture companies and cash and bank balances. Non derivative financial liabilities comprise accounts payable and accruals, borrowings and due to related parties.

#### i) <u>Available-for-Sale Investments</u>

Available-for-sale investments are non-derivative financial assets that are designated as available for sale and are not classified as an investment at fair value through profit or loss or held to maturity or loans or receivables. Available-for-sale investments are initially recognised at cost, being the fair value of the consideration given. After initial recognition, they are remeasured at fair value. Unrealised gains and losses are recognized in other comprehensive income and presented as a separate component of equity until the investment is disposed of or the investment is determined to be impaired at which time the cumulative gain or loss previously reported in equity is included in the consolidated profit or loss for the year.

For investments traded in active markets, fair value is determined by reference to quoted market bid prices at the close of business on the date of the statement of financial position.

#### ii) <u>Trade and Other Receivables</u>

Trade receivables are stated at original invoice amount less provisions for amounts estimated to be doubtful receivables. An estimate of doubtful receivables is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

#### iii) Cash and Cash Equivalents

Cash and cash equivalents comprise cash on hand, current accounts with banks and bank deposits having maturities of less than 90 days.

#### iv) Accounts Payable and Accruals

Liabilities are recognised for amounts to be paid in the future for goods or services received whether billed by the supplier or not.

#### v) Interest bearing Loans and Borrowings

Interest bearing loans and borrowings are recognized initially at fair value of the amounts borrowed, less directly attributable transaction costs. Subsequent to initial recognition, interest bearing loans and borrowings are measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis. Installments due within one year at amortized cost are shown as a current liability.

# Basis of Preparation and Significant Accounting Policies (continued) Significant Accounting Policies (continued)

#### e) <u>Inventories</u>

Inventories are stated at the lower of cost and net realisable value. The cost of inventories is based on the weighted average principle. Net realisable value is based on estimated replacement cost.

#### f) <u>Provisions</u>

Provisions are recognised when the Group has an obligation either legal or constructive arising from a past event and the costs to settle the obligation are both probable and can be reliably measured.

#### g) Employees' End of Service Benefits and Pension Contributions

Employees' end of service benefits represent terminal gratuity and are provided for services rendered based on entitlements stipulated in the employees' contracts of employment and their length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment. The Group has no expectation of settling its end of service benefits obligations in near term and hence classified this as a non-current liability.

Under Law No. 24 of 2002 on Retirement and Pension, contributions by the Company to a Government Fund Scheme for Qatari employees are calculated as a percentage of the Qatari employees' salaries. The Company's obligations are limited to its contributions which are expensed when due and remitted to the General Retirement and Pension Authority on a monthly basis.

#### h) <u>Revenue and other income</u>

Revenue for time charter is recognized on the accrual method in line with agreements entered into with charter parties under the operating lease as risks and rewards relating to the ownership of the vessels have not been transferred.

Revenue from marine and agency services is recognised as and when the services are rendered.

Interest income is recognised on an accrual basis, taking into account the interest rate applicable and principal outstanding.

Dividend income from investments is recognized when the shareholder's right to receive payment is established.

#### 3. **Basis of Preparation and Significant Accounting Policies (continued)** 3.2

## Significant Accounting Policies (continued)

#### i) Impairment

#### Impairment of Financial Assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset. All impairment losses are recognized in consolidated profit or loss. Any cumulative loss in respect of available-for-sale investments recognized previously in equity is transferred to consolidated profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost and available-for-sale financial assets that are debt securities, the reversal is recognized in profit or loss. For available-for-sale financial assets that are equity securities, the reversal is recognized directly in equity.

#### Impairment of Non-Financial Assets

The carrying amounts of the Group's non-financial assets other than inventories are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognized in consolidated profit or loss, whenever the carrying amount of an asset exceeds its recoverable amount.

The impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### Foreign Currencies j)

Foreign currency transactions are recorded in Qatari Riyals at the rate of exchange prevailing at the date of each transaction. Monetary assets and liabilities denominated in foreign currencies are translated to Qatari Rivals at the rate of exchange prevailing at the year end. The resultant exchange difference is included in the consolidated profit or loss.

The individual financial statements of subsidiaries and joint ventures in the Group are presented in the currency of the primary economic environment in which they operate (functional currency). For the purpose of these consolidated financial statements, the results and financial position of each entity are expressed in the functional currency of the parent company.

The assets and liabilities of the foreign operations are expressed in Qatari Riyals using exchange rates prevailing at the reporting date. Income and expenses are translated at the average exchange rates for the year unless exchange rates fluctuated significantly during the year in which case the exchange rates at the dates of the transactions are used.

#### 3. <u>Basis of Preparation and Significant Accounting Policies (continued) :</u>

#### 3.2 Significant Accounting Policies (continued)

#### j) Foreign Currencies (continued)

Exchange differences arising, are recognized in other comprehensive income, and presented in translation reserve in equity. Such exchange differences are reclassified to consolidated profit or loss, as part of the gain or loss on disposal, in the period in which the foreign operation is disposed of.

#### k) Derivative Financial Instruments and Hedging Activities

The Group entered into a variety of derivative financial instruments to manage its exposure against adverse movement in interest rate.

Derivatives are initially recognized at fair value on the date the derivative contracts are entered into and are subsequently re-measured at their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group has designated its interest rate swaps as hedges of the exposure to variability in cash flows (cash flow hedge).

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at inception of the hedge relationship and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

The total fair value of hedging derivatives is classified as a non-current asset or liability if the remaining maturity of the hedged item is more than 12 months and as a current asset or liability if the remaining maturity of the hedged item is less than 12 months.

In circumstances where derivative financial instruments do not qualify as effective hedges, they are marked to market at each period end and changes in fair value are recorded in consolidated profit or loss.

#### I) <u>Vessels Under Construction</u>

Vessels under construction which include the ship builders' costs, interest capitalized and other costs relating to the vessels are initially recorded at cost. Once vessels are placed in service, the total cost is transferred to the property and equipment and depreciated to their estimated salvage value on a straight line basis over their estimated useful lives.

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## 4. <u>Property and Equipment:</u>

	Vessels	<u>SAP</u>	<u>Building</u>	<u>Equipments</u>	<u>Furniture</u> <u>and</u> Fixtures	<u>Others</u>	<u>Total</u>
Cost:							
At January 1, 2010	22,485,795	28,671	216	4,830	948	258,322	22,778,782
Additions during the year 2010	-	383	-	536	-	4,756	5,675
Disposal of assets	-	-	-	(59)	-	-	(59)
Transfer from construction in progress	4,412,337	14,956	1,421	-	-	10,806	4,439,520
At December 31, 2010	26,898,132	44,010	1,637	5,307	948	273,884	27,223,918
Additions during the year 2011	-	-	-	581	302 (267)	4,915	5,798
Disposal of assets	-	-	(1,637)	(230)	(267)	(30)	(2,164)
At December 31, 2011	26,898,132	44,010		5,658	983	278,769	27,227,552
Accumulated Depreciation:							
At January 1, 2010	306,272	7,168	129	2,184	234	12,768	328,755
Charge for the year 2010	539,177	8,781	328	1,318	142	7,390	557,136
Disposal of assets	-	-	-	(49)	-	-	(49)
At December 31, 2010	845,449	15,949	457	3,453	376	20,158	885,842
Charge for the year 2011	573,506	8,802	273	1,007	152	7,860	591,600
Disposal of assets	-	-	(730)	(222)	(87)	(18)	(1,057)
At December 31, 2011	1,418,955	24,751		4,238	441	28,000	1,476,385
Net Carrying Amount:							
At December 31, 2011	25,479,177	19,259		1,420	542	250,769	25,751,167
At December 31, 2010	26,052,683	28,061	1,180	1,854	572	253,726	26,338,076

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#### 5. Investment in Joint Ventures Companies:

Invesiment in Joint Ventures Compunies.	QR '000'
Balance – January 01, 2010	2,076,984
Investment in joint venture entity during the year	510
Share of profit for the year	247,607
Loss on derivative instruments from joint ventures	(19,751)
Profit adjusted against loan to joint venture	(10,082)
Share of hedging reserve for the year *	(173,961)
Dividend received	(83,320)
Balance – December 31, 2010	2,037,987
Share of profit for the year	271,930
Gain on derivative instruments from a joint venture	22,687
Profit adjusted against loan to joint venture	(2,405)
Share of hedging reserve for the year *	(345,596)
Dividend received	(174,612)
Balance – December 31, 2011	1,809,991

\* This excludes the share of losses on the hedging reserve from a joint venture amounting to a total of **QR 9.8 million** (2010: QR 4.7 million loss) which has been adjusted against the loan to the respective joint venture.

Details of the Group's joint venture companies at **December 31, 2011** are as follows:

Name of Joint Ventures	Place of Incorporation and Operation	Proportion of Ownership Interest	Principal Activity
Maran Nakilat Company Ltd.	Cayman Islands	30%	Chartering of vessels
J5 Nakilat No. 1 Ltd.	Japan	40%	Chartering of vessels
J5 Nakilat No. 2 Ltd.	Japan	40%	Chartering of vessels
J5 Nakilat No. 3 Ltd.	Japan	40%	Chartering of vessels
J5 Nakilat No. 4 Ltd.	Japan	40%	Chartering of vessels
J5 Nakilat No. 5 Ltd.	Japan	40%	Chartering of vessels
J5 Nakilat No. 6 Ltd.	Japan	40%	Chartering of vessels
J5 Nakilat No. 7 Ltd.	Japan	40%	Chartering of vessels
J5 Nakilat No. 8 Ltd.	Japan	40%	Chartering of vessels
Peninsula LNG Transport No. 4 Ltd.	Marshall Islands	30%	Chartering of vessels
Teekay Nakilat Corporation	Marshall Islands	30%	Chartering of vessels
Pronav:			
- Neptana Schiffsbetriebsgesellschaft mbH & Co. TS "Alexandra" KG	Germany	45%	Chartering of vessels
- Nausola Schiffsbetriebsgesellschaft mbH & Co. TS "Britta" KG	Netherlands	45%	Chartering of vessels
-Nauranto Schiffsbetriebsgesellschaft mbH & Co. TS "Gabriela" KG	Marshall Islands	45%	Chartering of vessels
-Neptora Schiffsbetriebsgesellschaft mbH & Co. TS "Julia" KG	Liberia	45%	Chartering of vessels

#### 5. Investment in Joint Ventures Companies (continued):

Name of Joint Ventures	Place of Incorporation and Operation	Proportion of Ownership Interest	Principal Activity
Teekay Nakilat (III) Corporation **	Marshall Islands	60%	Chartering of vessels
OSG Nakilat Corporation **	Marshall Islands	50.1%	Chartering of vessels
India LNG Transport Company No. 3 Ltd.	Malta	20%	Chartering of vessels
Nakilat Svitzerwijsmuller WLL **	Qatar	70%	Chartering of vessels
Gulf LPG Transport Company WLL	Qatar	50%	Chartering of vessels
Nakilat-Keppel Offshore & Marine Ltd**	Qatar	80%	Operate and maintain the Ship Repair Yard.
Nakilat Damen Shipyards Qatar Limited**	Qatar	70%	Design, construct & operate the Ship Building Yard.

\*\* Although the Group holds more than half of the equity shares in these entities, it does not exercise control over the entities. Decisions need unanimous consent of both parties. Consequently, the Group accounts for these as investments in joint ventures.

5.1 Summarized financial information in respect of the Group's joint venture companies are set out below:

	December 31, 2011	December 31, 2010
Total assets Total liabilities	28,691,796 (24,568,556)	28,507,698 (23,882,299)
Net assets	4,123,240	4,625,399
Group's share of joint venture's net assets	1,809,991	2,037,987
	For the Year Ended December 31, 2011	For the Year Ended December 31, 2010
Revenue	2,980,250	2,695,198
Profit for the year	707,936	545,161
Group's share of joint venture result for the year*	294,617	227,856

\*After making the necessary adjustments to certain joint venture financial statements to comply with the Group accounting policies.

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#### 6. Loans to Joint Venture Companies:

	December 31, 2011	December 31, 2010
India LNG Transport Company No. 3 Limited (1)	33,350	38,636
Teekay Nakilat Corporation (1)	48,367	21,901
Nakilat Svitzerwijsmuller WLL (1)	77,450	94,740
Gulf LPG Transport Company WLL (1)	522,857	514,455
Nakilat-Keppel Offshore & Marine Limited (1 & 2)	391,527	425,645
Nakilat Damen Shipyards Qatar Limited (1)	44,973	26,037
Total	1,118,524	1,121,414

These interest bearing loans have been given to the joint ventures and repayment is subject to liquidity of the joint venture companies. The weighted average interest rate at December 31, 2011 is 1.62% (2010: 2.3%).

(2) Includes a preplacement of funds of **QR 30 million** (2010: QR 175 million) for the Company's share of the joint venture capital expenditures requirements.

#### 7. <u>Available-for-Sale Investments:</u>

	December 31, 2011	December 31, 2010
Balance at January 1 Changes in fair value	129,973 (3,298)	107,108 22,865
Balance at December 31	126,675	129,973

Available for sale investments represent investment in listed securities in the Qatar Exchange.

#### 8. Trade and Other Receivables:

	December 31, 2011	December 31, 2010
Trade receivables	104,276	64,200
Less: Provision for doubtful receivables	(1,816)	(1,029)
	102,460	63,171
Accrued income	4,675	5,347
Other receivables	234,890	178,345
Total	342,025	246,863

The Group has provided fully for all receivables where collection of the amount is no longer probable. The average credit period is approximately 60 days.

As at **December 31, 2011** the ageing of trade receivables and movement in the provision for doubtful receivables are as follows:

(i) Ageing of neither past due nor impaired	December 31, 2011	December 31, 2010
Less than 60 days	100,257	62,095

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8.	Trade and Other Receivables (continued):	December 31, 2011	December 31, 2010
	(ii) Ageing of past due but not impaired		
	61-90 days	143	358
	91-120 days	404	296
	Over 120 days	1,656	422
	Total	2,203	1,076
	(iii) Ageing of impaired trade receivables		
	Over 120 days	1,816	1,029
	(iv) Movement in the provision for doubtful receivables:		
	Balance at the beginning of the year	1,029	1,198
	Additional provision during the year	787	-
	Recovery of doubtful receivables during the year	-	(44)
	Doubtful receivables written off during the year	-	(125)
	Balance at end of the year	1,816	1,029

#### 9. Cash and Bank Balances:

	December 31, 2011	December 31, 2010
Cash on hand	247	131
Cash at bank-Call and current accounts	1,197,193	913,046
Cash at bank-Time deposits	989,232	1,177,122
Other bank balances (a)	23,367	24,886
Other bank balances (b)	26,499	10,922
Total	2,236,538	2,126,107

The effective interest and profit rates on the time deposits varies between 0.5% to 3% (2010: 0.25% to 6.3%).

Cash and bank balances does not include preplacement of funds with a joint venture of QR 30 million (2010: QR 175) as mentioned in note no. 6(2).

- (a) Cash payable to shareholders for unclaimed proceeds of their shares auctioned related to the second IPO call.
- (b) Cash payable to shareholders for unclaimed dividend.

#### 9.1 Cash and Cash Equivalents:

Cush und Cush Equivacents.	December 31, 2011	December 31, 2010
Cash and bank balances	2,236,538	2,126,107
Less: Other bank balances (a)	(23,367)	(24,886)
Other bank balances (b)	(26,499)	(10,922)
	2,186,672	2,090,299

(Amount Expressed in Thousands of Qatari Riyals)

#### 10. Share Capital:

	December 31, 2011	December 31, 2010
	Number of Shares	Number of Shares
Authorized share capital	560,000,000	560,000,000
Issued share capital	554,026,360	554,026,360
	Amount	Amount
Issued and Paid up share capital with a par value of QR 10 each	5,538,449	5,538,003

At **December 31, 2011**, a total of **362,951** issued shares are 50% paid (2010: 452,047 issued shares were 50% paid).

#### 10.1 Proposed Cash Dividend:

The Board of Directors has proposed a cash dividend of **QR 471 million** for the current year (2010: QR 415 million) which is subject to the approval of shareholders in the Annual General Meeting. The cash dividend for 2010 was approved by the shareholders at the Annual General Meeting held on April 17, 2011.

#### 11. Legal Reserve:

The Articles of Association of the Company require the Company to provide for a legal reserve at 10% of net profit for each year until it reaches 50% of paid up share capital. This reserve is not available for distribution except for circumstances specified in the Articles of Association.

#### 12. <u>Hedging Reserve:</u>

This represents the Group's share of the effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedge that was recognized by one of its subsidiaries and its share from the joint venture companies.

The negative hedging reserve represents an accounting entry from the revaluation to fair value the interest rate swaps. The hedging reserve is expected to decrease over time as loans are repaid and the notional amount of the swaps decreases. The reserve on designated hedges is not expected to impact either consolidated profit or loss or retained earnings. The negative hedge reserve arises on interest rate swaps that relate to variable interest bearing loans taken to build vessels. The Group also enters into long-term time charter agreements to lock-in the future cash inflows from vessels. This strategy is expected to result in a more stable stream of cash flows in the future and minimize uncertainties associated with shipping spot rate movements or interest rate movements.

#### 13. Borrowings:

These consist of the following:

These consist of the following.	2011	<u>2010</u>
Loan - note (a)	1,529,442	1,747,933
Senior bank facilities - note (b)	14,047,076	14,275,387
Subordinated bank facilities - note (c)	1,588,646	1,520,414
Senior bonds – Series "A" - note (d)	3,095,299	3,095,299
Subordinated bonds Series "A" - note (e)	1,059,936	1,081,949
KEXIM Facility - note (f)	1,424,946	1,583,273
KSURE Covered Facility - note (g)	2,066,171	2,279,913
Less: Issuance costs of bonds	(30,824)	(32,225)
Total	24,780,692	25,551,943

December 31

December 31

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#### 13. Borrowings (Continued):

	December 31, 2011	December 31, 2010
<b>Classified as:</b> Payable within one year	977,546	885,540
Payable after one year	23,803,146	24,666,403

#### Note (a):

Represents USD 420 million against unsecured bank facility. The repayment began from March 2010 and will end in September 2014.

#### Note (b) :

Represents USD 2,157.5 million against the senior bank facility Tranche I, USD 909.7 million against the senior bank facility Tranche II and USD 790.2 million against senior bank facility Tranche III. The repayment of Tranche I began from December 2010 and will end in December 2025. The repayment of Tranche III began from June 2011 and will end in December 2025. The repayment of Tranche III began from June 2019.

#### Note (c) :

Represents USD 169.4 million against the subordinated bank facility Tranche I, USD 122.8 million against the subordinated bank facility Tranche II and USD 144 million against subordinated bank facility Tranche III. The repayment of Tranche I began from December 2010 and will end in December 2025. The repayment of Tranche III began from June 2011 and will end in December 2025. The repayment of Tranche III began from June 2019.

#### Note (d) :

Represents the senior bonds issued under the Tranche I financing program. The repayment will begin from June 2021 and end in December 2033.

#### Note (e) :

Represents the subordinated bonds issued under the Tranche I financing program. The repayment began from December 2010 and will end in December 2033.

#### Note (f) :

Represents KEXIM facility Tranche I. The repayment began from December 2009 and will end in December 2020.

#### Note (g) :

Represents USD 176 million against the KSURE facility Tranche I and USD 391.3 million against the KSURE facility Tranche II. The repayment of Tranche I began from December 2009 and will end in December 2020. The repayment of Tranche II began from December 2010 and will end in December 2021.

The weighted average interest rate on short/long term facilities, loans and bonds as above at **December 31**, **2011** is **2.2960%** (2010: 2.2893%).

The bank facilities and bonds have been used to finance the acquisition of the vessels.

The Group's obligation under the facilities is secured by a charge over the vessels and guarantees issued by each of the Company's subsidiary who have irrevocably and unconditionally guaranteed the punctual payments of the debts.

The bank facilities and bonds are further secured against accounts and all permitted investments made from the funds received against the initial draw down, shares in each of the subsidiary, all the insurance policies entered by the Company or any of the subsidiary and insurance proceeds. These are also secured by Company's right, title and interest in any contract, intercompany loans and floating charges over the Company's other assets and any other contract in which each of the subsidiary is a party.

#### 13. Borrowings (continued):

All these securities are subject to first priority to senior debts and bonds & second priority given to subordinated debts and bonds.

#### 14. Fair Value of Interest Rate Swaps:

The Group has entered into interest rate swap agreements with several financial institutions. As at **December 31, 2011** the outstanding notional amount of swap agreements is **QR 14,813 million** (2010: QR 15,928 million) and net fair value is negative **QR 4,831 million** (2010: negative **QR 2,828** million).

#### 15. Accounts Payable and Accruals:

	December 31, 2011	December 31, 2010
Accounts payable	89,101	49,838
Advances from customers	110,080	58,894
Payable to shareholders *	23,367	24,886
Other accruals	51,034	51,716
Social and sports fund contribution	20,814	16,238
Dividend payable	26,499	10,922
Total	320,895	212,494

\* Cash payable to shareholders for unclaimed proceeds of their shares auctioned related to the second IPO call.

#### 16. Social and Sports Fund Contribution:

Qatar Law no. 13 of 2008 requires Qatari listed shareholding companies with IPO to pay 2.5% of net profit to a social and sports fund. In pursuant to this Law and further clarifications for the Law issued in 2010, the Group has made an appropriation of **QR 20,814** thousands representing 2.5% of the net consolidated profit of the Group for the year ended **December 31, 2011** (December 31, 2010: QR 16,238 thousand). This appropriation has been presented in the statement of changes in equity.

#### 17. Related Party Transactions:

	For the year ended December 31, 2011	For the year ended December 31, 2010
Loans to joint ventures (net)	9,077	8,032
Interest income on loans to joint ventures	20,148	22,047
Due from joint ventures	21,889	29,221
Compensation of key management personnel	2,447	2,403
Board of Directors' remuneration accrued	1,550	700

#### 18. <u>Subsidiaries:</u>

Details of the Company's subsidiaries at **December 31, 2011** are as follows:

<u>Name of Subsidiaries</u>	Place of Incorporation (or registration) and Operation	Proportion of Ownership & Voting Interest	Principal Activity
Nakilat Agency Company Limited (Q.S.C)	Qatar	95%	Agency services
Nakilat Inc.	Marshall Islands	100%	Holding Company
-Nakilat Haloul Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat Umm Slal Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat Bu Samra Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1694 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1695 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1696 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1697 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat H.H.I 1908 Inc	Marshall Islands	100%	Chartering of vessels
-Nakilat H.H.I. 1909 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat H.H.I 1910 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat Al Ghuwairiya Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat Lijmiliya Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat Al Samriya Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat DSME 2264 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat DSME 2265 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat DSME 2266 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1726 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1751 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1752 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1753 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat S.H.I. 1754 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat DSME 2283 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat DSME 2284 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat DSME 2285 Inc.	Marshall Islands	100%	Chartering of vessels
-Nakilat DSME 2286 Inc.	Marshall Islands	100%	Chartering of vessels
QGTC Nakilat (1643-6) Holding Corporation *	Marshall Islands	100%	Holding Company
QGTC Nakilat (2245-8) Investment Limited *	Marshall Islands	100%	Holding Company
Nakilat Marine Services Limited *	Marshall Islands	100%	Holding Company
Nakilat Shipping (Qatar) Limited	Qatar	100%	Shipping Managemen Company

\* Shares capital in these subsidiaries was issued at no par value.

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### 19. Earnings Per Share:

Basic earnings per share is calculated by dividing the profit for the year by the weighted average number of ordinary shares outstanding during the year.

	For the year	For the year
	ended	ended
	December 31,	December 31,
	2011	2010
Profit for the year attributable to the owners of the Company	832,566	664,668
Less: Appropriation for social and sports fund contribution	(20,814)	(16,238)
Profit for the year available to shareholders	811,752	648,430
Weighted average number of shares outstanding during the year	553,844,885	553,800,337
Basic and diluted earnings per share (expressed in QR per share)	1.47	1.17

There were no potentially dilutive shares outstanding at any time during the year and hence the diluted earnings per share are equal to the basic earnings per share.

### 20. Financial Risk Management:

The Group has exposure to the following risks from its use of financial instruments:

- I Market risk
- II Liquidity risk
- III Credit risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework and internal audit activities.

### I Market Risk

Market risk is the risk that changes in market prices, such as interest rates, equity prices and foreign exchange rates will affect the Group's income or the value of its holdings of financial instruments.

### (a) Interest Rate Risk

The Group is exposed to interest rate risk as the Group borrows funds at both fixed and floating interest rates. The risk is managed by the Group by the use of interest rate swap contracts. The Group's policy is to use interest rate swap instruments on certain of its borrowings. The difference between the fixed-rate interest cost (payment) and the variable-rate interest cost (receipt) is settled periodically.

The Group seeks to minimize the effects of these risks by using derivative financial instruments to hedge interest rate fluctuation risk exposure. The use of financial derivatives is governed by the Group's policies approved by the board of directors, which provide written principles on interest rate risk, credit risk and the use of financial derivatives. The Group does not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes.

The Treasury function reports periodically to the Group's management that monitors risks and policies implemented to mitigate risk exposures.

### (i) Interest Rate Sensitivity Analysis

The Group is exposed to interest rate risk on its bank balances, loans to joint ventures and borrowings. The table below demonstrates the sensitivity of the Group's profit to reasonably possible changes on the Group's profit for one year, based on the floating interest rate of financial assets and liabilities held at **December 31**, **2011**.

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- 20. Financial Risk Management (continued):
  - I Market Risk (continued)
- (a) <u>Interest Rate Risk (continued)</u>
  (i) <u>Interest Rate Sensitivity Analysis (c</u>
- Interest Rate Sensitivity Analysis (continued)

With the exception of certain term loans amounting to QR 14,813 million (2010 : QR 15,928 million), which are covered by interest rate swap contracts (Note 14), a portion of the Group's financial assets and liabilities as of December 31, 2011 are exposed to interest rate fluctuations. The Group's exposure to interest rate risk and the effective interest rates on its financial assets and liabilities are summarized below:

		December 31	: 31, 2011			December 31, 2010	31, 2010	
	Fixed interest rate	Floating interest rate	Non- interest bearing	Total	Fixed interest rate	Floating interest rate	Non- interest bearing	Total
Financial assets Bank balances and		1,236,383	1,000,155	2,236,538		1,328,785	797,322	2,126,107
cash Loans to joint	ı	1,118,524	ı	1,118,524	ı	1,121,414	I	1,121,414
venues		2,354,907	1,000,155	3,355,062		2,450,199	797,322	3,247,521
Financial liabilities Interest bearing loans	4,124,411	5,843,365	ı	9,967,776	4,145,023	5,478,670	I	9,623,693
and borrowings Interest rate swap	14,812,916	I	ı	14,812,916	15,928,250	I	I	15,928,250
	18,937,327	5,843,365		24,780,692	20,073,273	5,478,670		25,551,943
Net financial assets/ (liabilities)	(18,937,327)	(3,488,458)	1,000,155	(21,425,630)	(20,073,273)	(3,028,471)	797,322	(22,304,422)
If interest notes had been 50 hosis maints higher/lawar and all other worldhes were held constant the net effect on the neaffect for the vear ended Dacambar 31 2011 would be an	n 50 hadia nainta hial	للم الم لميه يميينواليمط	d cucito to the second s	and accepted the not	offort on the moft fo	r the week and od Dee	amhar 31 3011	يتمينا لماسمين

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the net effect on the profit for the year ended **December 31, 2011** would be an increase / decrease by **QR 17.4 million**.

QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT For the year ended December 31, 2011

(Amount Expressed in Thousands of Qatari Riyals)

### 20. Financial Risk Management (continued):

I <u>Market Risk (continued)</u>

### (a) Interest Rate Risk (continued)

### (ii) Interest rate swap contracts

Under interest rate swap contracts, the Group agrees to exchange the difference between fixed and floating rate interest amounts calculated on agreed notional principal amounts. Such contracts enable the Group to mitigate the risk of changing interest rates on the cash flow exposures on the issued variable rate debt. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows quoted by the respective swap counter parties.

The following table details the notional principal amounts and remaining terms of interest rate swap contracts outstanding as at reporting date:

### Cash flow hedges

Average contracted print fixed interest rate of		principa	Notional principal amount outstanding Fair vali			
Outstanding receive floating Pay fixed contracts	2011	2010	2011	2010	2011	2010
F uy jixeu contructs	%	0⁄0	QR (million)	QR (million)	QR (million)	QR (million)
Less than 1 year			` ´			·
1 to 2 years						
2 to 5 years						
5 years and above	5.58	5.58	14,813	15,928	(4,831)	(2,828)

In addition to the above, the Group has also accounted for its share of the negative fair value of interest rate swaps relating to Joint Ventures amounting to **QR 1,012 million** as of **December 31, 2011** (2010: negative fair value of QR 657 million).

The interest rate swap settles semi annually. The floating rate on interest rate swaps is LIBOR. The Group will settle the difference between the fixed and floating rate on a net basis.

The majority of interest rate swap contracts exchanging floating rate interest amounts for fixed rate interest amounts are designated as cash flow hedges in order to reduce the Group's cash flow exposure resulting from variable interest rates on borrowings. The interest rate swaps and the interest payments on the loan occur simultaneously.

### (b) Equity price risk

The Group is subject to equity price risk in relation to available-for-sale investments. The Group evaluates the current market value and other factors including normal volatility in share price for quoted equities and other relevant factors in order to manage its market risk.

A 10% increase or decrease in market value of the Group's portfolio of available-for-sale investments at the reporting date is expected to result in an increase or decrease of **QR 12.67 million** (2010 : QR 12.9 million) in the assets and equity of the Group.

### (c) Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The significant foreign currency transactions are denominated in United States Dollar ("USD") which is pegged with the functional currency of the Company. Therefore the Management is of the opinion that the Group's exposure to currency risk is minimal.

### QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT For the year ended December 31, 2011

(Amount Expressed in Thousands of Qatari Riyals)

### 20. Financial Risk Management (continued):

### **II** Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The following are the contractual maturities of financial liabilities including finance cost payments and excluding the impact of netting agreements, if any:

31 December 2011	Carrying Amounts	Less than 1 year	1-5 years	Over 5 Years
Borrowings	24,780,692	977,546	4,202,734	19,600,412
Accounts payable and accruals	320,895	320,895	-	-
	25,101,587	1,298,441	4,202,734	19,600,412
31 December 2010	Carrying	Less than 1 year	1-5 years	Over 5

	Amounts	Less man 1 year	1-5 years	Years
Borrowings	25,551,943	885,540	4,402,850	20,263,553
Accounts payable and accruals	212,494	212,494	-	-
	25,764,437	1,098,034	4,402,850	20,263,553

### **III** Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers, loans and receivable from joint venture companies and bank balances.

The Group seeks to limit its credit risk with respect to customers by setting credit limits for individual customers and monitoring outstanding receivables. Credit evaluations are performed on all customers requiring credit and are approved by the Group's management.

The credit risk on bank balances is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies. Bank balances are held with reputed banks in and outside Qatar. Given these reputation management do not expect these banks to fail on their obligations.

The Group maintains a provision for doubtful accounts receivable; the estimation of such provision is reviewed periodically and established on a case by case basis. Please refer note 8 for trade receivables ageing.

QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT** For the year ended December 31, 2011 (Amount Expressed in Thousands of Qatari Riyals)

### 20. Financial Risk Management (continued):

### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows.

	Note	Carrying a	nount
		<u>2011</u>	<u>2010</u>
Loans to joint venture companies	6	1,118,524	1,121,414
Due from joint venture companies		21,889	29,221
Trade and other receivables	8	342,025	246,863
Bank balances	9	2,236,291	2,125,976
Total		3,718,729	3,523,474

### Fair Value of Financial Instruments

The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows quoted by the respective swap counter parties. The fair value of other financial instruments approximates their carrying value.

### Fair Value of Hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows.

- Level 1 : quoted prices (unadjusted) in active markets for identical assets and liabilities
- Level 2 : inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

<b>31 December 2011</b>	Level 1	Level 2	Level 3	Total
Available-for-sale investments	126,675	-	-	126,675
Interest rate swaps used for hedging	-	4,830,831	-	4,830,831
31 December 2010 Available-for-sale investments Interest rate swaps used for hedging	129,973 -	_ 2,827,970	-	129,973 2,827,970

QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT For the year ended December 31, 2011

### (Amount Expressed in Thousands of Qatari Riyals)

### 21. Capital Management:

The Group manages its capital to ensure that it will continue as a going concern while maximizing the return to stakeholders through the optimization of invested capital. The capital structure of the Group consists of debt and equity comprising issued share capital, legal reserve, fair value reserve, non-controlling interests, hedging reserve, translation reserve and retained earnings.

### Gearing ratio

The Group's management reviews the capital structure on a regular basis.

The gearing ratio at the year-end was as follows:

	Note	December 31, 2011	December 31, 2010
Total debt (Borrowings) Cash and cash equivalents	$\frac{1000}{13}$ 9.1	24,780,692 (2,186,672)	25,551,943 (2,090,299)
Net debt		22,594,020	23,461,644

	December 31, 2011	December 31, 2010
Equity before hedging reserve and non-controlling interests Add: Non-controlling interests	7,301,641 5,303	6,908,640 4,763
Adjusted Equity (i)	7,306,944	6,913,403
Net debt to adjusted equity ratio	309%	339%

(i) Adjusted equity includes all equity except negative cash flow hedge reserve of the Group.

### 22. Commitments and Contingencies:

### (A) Swap Commitments:

The Group has entered into several interest rate swap contracts in respect of interest payable on the variable interest rate bearing loans.

### (B) Guarantees and Letter of Credit:

(i) Cross Guarantees

The Company has issued cross guarantees to the various banks with regard to loans and interest rate swaps.

- (ii) Bank Guarantees at December 31, 2011 amounted to QR 0.6 million (2010: QR 0.1 million).
- (iii) Letter of Credit at December 31, 2011 amounted to QR 401 million (2010: QR 401 million).
- (iv) Letter of Guarantee at December 31, 2011 amounted to QR 6.5 million (2010: QR 6.5 million).

### (C) Time Charter:

The Group entered into various time charter agreements with two time charterer parties for the time charter of its vessels for an initial term of approximately 25 years from delivery date of each vessel with an option to renew.

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### 23. Critical Accounting Estimates and Judgments:

In application of the Group's accounting policies, which are described in **note 3** management is required to make certain judgments about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The associated assumptions are based on factors that are considered to be relevant. Actual results may differ from these estimates. The underlying assumptions are reviewed on an ongoing basis.

The following critical judgments were made by management in the process of applying the Group's accounting policies that have the most significant effect on the amounts recognized in these consolidated financial statements.

### (i) Useful life of vessels:

As described in **note 3(2) (b)**, the Group's management reviews the estimated useful life of the property & equipment at the end of each annual reporting period.

Management estimates the useful lives for the Group's vessels based on historical experience and other factors, including the expectation of the future events that are believed to be reasonable under the circumstances.

### (ii) Impairment of receivables:

An estimate of the collectible amount of trade accounts receivable and due from related parties is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis.

At the reporting date, there was no allowance for impairment of due from related parties or other receivables as the Group does not have collection concern with regards to its receivables from its related parties

### (iii)Hedge effectiveness:

Management reviews its hedging relationship between the interest rate swaps and the underlying loans on a regular basis. The hedge was found to be highly effective. As result, the fair value of the derivative (negative **QR 4,831 million**) is recorded in equity under hedging reserve.

### (iv)Impairment of available-for-sale equity investments:

The Group treats available -for-sale equity investments as impaired when there has been a significant or prolonged decline in fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgment. The Group evaluates the investments on a case by case basis taking into account normal volatility in share price for quoted equities.

QATAR GAS TRANSPORT COMPANY LIMITED (NAKILAT) Q.S.C. DOHA - QATAR **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT** For the year ended December 31, 2011 (Amount Expressed in Thousands of Qatari Riyals)

### 24. Profit for the year:

Profit for the year is arrived at after charging staff cost amounting to **QR 65.2 million** (2010: QR 61 million).

### 25. Comparative numbers:

Certain comparative numbers have been reclassified to conform to the presentation adopted in the current year. However such reclassifications did not have any effect on the consolidated profit and consolidated equity for the comparative year.



### **MISSION STATEMENT**

To maximize shareholder value by:

- Optimizing investment in core businesses of transporting liquefied natural gas (LNG) and associated products through stringent cost controls, effective risk management and innovative financing.
- Establishing "centers of excellence" for the repair and maintenance of very large LNG carriers and other vessels, and for the construction of small, high value ships, thereby providing assets for the State of Qatar.
- Providing a fully integrated logistics service to vessels.
- · Identifying and capturing synergies.
- Recruiting, developing and retaining the highest quality personnel in the industry.
- Complying fully with all applicable legislation, regulations and relevant marine industry standards.
- Demonstrating the highest ethical standards for integrity in all business relationships.

### **VISION STATEMENT**

To be the world's leading owner and operator of vessels for the transportation of liquefied natural gas (LNG) and associated products, and to be the provider-of-choice for ship repair and construction services, as measured by customer satisfaction; financial profitability; growth; operational efficiency; and high standards of safety, health, environment and quality.

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# BOARD OF DIRECTORS



Mr. Hamad Rashid Al Mohannadi CHAIRMAN



Mr. Khalid Bin Khalifa Al Thani VICE-CHAIRMAN





# BOARD OF DIRECTORS' REPORT

On behalf of the Board of Directors of Nakilat, I am pleased to welcome you to our Annual General Meeting and to present the Company's seventh Annual Report.

The past year has been yet another eventful period for Nakilat, continuing the momentum of its rise to prominence as the world's largest liquefied natural gas (LNG) shipping company in less than six years. Its combined fleet of 54 state-of-the-art LNG marine carriers and 4 liquefied petroleum gas (LPG) carriers (equally owned with Qatar Navigation) represents a total investment of approximately US\$11 billion (QR 40 billion) and the distinction of being the world's undisputed leader in LNG shipping capacity.

As a young company, we continue to experience strong growth as indicated in the summaries of our 2011 activities in this year's report. The driving force behind this growth is a commitment to business diversification. This is evidenced in many of our accomplishments last year, including a first full-year of operations at the Erhama Bin Jaber Al Jalahma Shipyard by our joint venture companies--Nakilat-Keppel Offshore & Marine (N-KOM) and Nakilat Damen Shipyards Qatar (NDSQ). A brief summary of our 2011 shipyard accomplishments follow:

- N-KOM dry-docked its first vessel, the Nakilat/Maran Gas Maritime, Simaisma, and completed 44 other repair and maintenance projects that included work on: 19 LNG vessels, 3 tankers, 5 containerships, 10 support vessels/tugs, 4 jack-up rigs and 3 other vessels/structures.
- NDSQ began work on the construction of a 140 meter-long 'load-out and recovery' barge (to be completed in October 2012) and commenced construction on 19 other high quality vessels for use by Qatar Shipping's operations in the Port of Mesaieed--the first steel ships to be built in Ras Laffan.

Phased construction of new facilities at the shipyard continued at a brisk pace in 2011, with the following additions either completed or progressing during the year:

- Completion of a very large floating dock (405 meters in length by 66 meters in width) having a 75,000 tonne lift capacity and capable of dry-docking our largest Q-Max LNG ships and other very large crude carrier vessels.
- Construction underway for a facility for the repair of ships of up to 120 meters in length featuring marine travelifts, a floating dock, moorings for multiple vessels, and a support facility.
- Construction underway for a fully climate-controlled hall, 180 meters in length with two separate bays for the finishing and refit of luxury yachts up to 170 meters in length.
- Completion of the conceptual design of a facility dedicated to the production of fiber reinforced plastic leisure craft and commercial workboats of up to 30 meters in length.





# MANAGING DIRECTOR'S REPORT

### To Our Shareholders, Partners and Stakeholders,

On behalf of Nakilat, I am pleased to present our Annual Report for the fiscal year 2011. Now recognized as a world leading shipping company playing a key role in the dynamic economy of a fast-growing nation, we are proud to report to you the achievements of another eventful year for Nakilat.

Considerable progress was made during the past year at Erhama Bin Jaber Al Jalahma Shipyard. Following its inauguration in November 2010 by His Highness the Emir of Qatar Sheikh Hamad Bin Khalifa Al Thani, our joint venture companies repair yard Nakilat-Keppel Offshore & Marine (N-KOM) and shipbuilder Nakilat Damen Shipyards Qatar (NDSQ) completed their first full year of operation, marking many key achievements along the way.

In April, N-KOM made history for Qatar by completing the country's first ever liquefied natural gas (LNG) vessel maintenance program, welcoming conventional carrier Simaisma for a 20-day scheduled dry-docking. N-KOM employees were subsequently awarded a delivery bonus from the ship's operator in appreciation of the work's quality, the safe practices demonstrated, and the project's on-time delivery — a great accomplishment for a young company operating in a new facility.

Another major milestone for N-KOM in 2011 involved the signing of a contract worth 59 million Qatari Riyals with Gulf Drilling International (GDI) for the repair and upgrade of Al Doha, the shipyard's first offshore jackup rig project. That N-KOM was able to expand its activity beyond ship repair to include work on offshore structures in its first year, outstripped the expectations we had for the facility's first year of operations. Indeed by the close of 2011, N-KOM had completed 44 projects, including work on 19 LNG vessels and four jack-up rigs.

NDSQ's first year has been no less eventful. Construction of the first steel ships ever to be built in Ras Laffan began in 2011 in the Assembly Hall at Erhama Bin Jaber Al Jalahma Shipyard. The five tugs are part of an order for 19 vessels from Qatar Shipping for use at Qatar Petroleum's Port of Mesaieed. Work is also progressing on the 140m load out and recovery (LOR) barge, which when launched will form part of the shipyard's infrastructure.

Construction of NDSQ's Superyacht Hall also began in 2011. The inauguration of this 180m-long state-of-the-art facility for the finishing of luxury yachts will become yet another major achievement when completed in 2012.

Further progress was made at Erhama Bin Jaber Al Jalahma Shipyard in 2011 in the form of discussions with new potential joint venture partners that would offer additional marine services on Ras Laffan's Southern Breakwater.

The broadening of Nakilat's portfolio of companies and their capabilities has not been limited to the shipyard alone. At Nakilat's head office in Doha, important progress has been made in assuming direct responsibility for an increasing number of services related to our fleet. Our wholly-owned subsidiary, Nakilat Shipping Qatar Limited (NSQL), will take on the management and operation of its first four ships — all liquefied petroleum gas (LPG) carriers — in 2012, but the firm foundations for this transition were laid in 2011, including investment in personnel and in IT systems.

Without solid foundations in place, the high-value progress Nakilat has achieved would not have been possible. In 2011, credit rating agencies reaffirmed Nakilat's solid financial position, with Fitch, Moody's and Standard & Poor's all confirming a 'stable' outlook for Nakilat Inc. Our Financial Results also underline the steadfastness of our economic structure.

Nakilat's many successes to date and its expanding role in Qatar's new marine industrial sector is directly attributable to the vision of His Highness Sheikh Hamad Bin Khalifa Al-Thani, the Emir of the State of Qatar. We also extend our gratitude to the Minister of Energy and Industry, His Excellency Dr. Mohammed Saleh Al-Sada, for his guidance and support throughout the past year. Nakilat also greatly values its relationship with Qatar Petroleum and I take this opportunity to offer our thanks to their management and employees for their ongoing support.

Muhammad Ghannam Managing Director Nakilat

Al Hamla leaving the Port of Ras Laffan

# **COMPANY OVERVIEW**

Nakilat is a Qatari-owned marine company playing a crucial role in Qatar's marine industry. We provide the critical transportation link in the State of Qatar's liquefied natural gas (LNG) supply chain; we oversee the activities of the country's world-class shipyard; and we provide services to vessels in Qatari waters.

Established in 2004 as a joint stock company — owned 50 per cent by its founding shareholders and 50 per cent by the public — Nakilat has the largest LNG shipping fleet in the world, consisting of 54 LNG vessels along with four Liquefied Petroleum Gas (LPG) Very Large Gas Carriers (VLGCs). Nakilat's LNG fleet transports gas to global markets from Qatar's North Field, the world's largest non-associated gas field with approximately 15 per cent of the world's proven reserves.



### Erhama Bin Jaber Al Jalahma Shipyard and Joint Ventures

Since its inception, Nakilat has also diversified its activities to become a well-rounded marine industry operator. This is evidenced by the development of Qatar's rapidly expanding marine industrial sector via Erhama Bin Jaber Al Jalahma Shipyard, a world-class ship repair and shipbuilding facility in the Port of Ras Laffan.

To operate the shipyard's ship repair facility, Nakilat established a joint venture (JV) with Keppel Offshore & Marine, a global leader in ship repair and conversion. This JV, Nakilat-Keppel Offshore & Marine (N-KOM), repairs and maintains very large LNG carriers in addition to a wide range of other vessels and on- and off-shore structures.

To operate the shipyard's shipbuilding facility, Nakilat entered a JV with Damen Shipyards Group, a worldrenowned shipbuilder. This JV, Nakilat Damen Shipyards Qatar (NDSQ), manages the construction of high-value ships of up to 170m in length. Ship types NDSQ is capable of building include commercial, naval and coast guard vessels and luxury yachts.

Nakilat also continues to develop Erhama Bin Jaber Al Jalahma Shipyard, overseeing the development and construction of new facilities at the yard.

### **Marine Services and Industrial Capabilities**

Completing the spectrum of marine services offered by Nakilat, we provide port agency, warehousing, vessel support services and towage at the Port of Ras Laffan. Our JV Nakilat-Svitzer Qatar (N-SVQ) owns and operates a fleet of 26 vessels including tug boats, pilot boats and other harbor craft supplying round-the-clock harbor services at the port.

The combination of these comprehensive maritime industrial capabilities and services are both strategic and key to the goal of positioning the State of Qatar as an internationally recognized center of excellence in gas and gas products shipping, ship building, repair and conversion, and marine services.

As an integrated and diversified marine company, Nakilat is helping to advance the Qatari economy and is investing for the future of the country, in line with both Nakilat's Vision and Mission as well as the Qatar National Vision 2030 (QNV 2030), launched by the Heir Apparent His Highness Sheikh Tamim Bin Hamad Al-Thani in 2008.





# Our Strengths

### Integration into the Qatari LNG Chain

Nakilat is an integral component in Qatar's LNG supply chain. The company provides a key role in one of the world's largest, most advanced energy projects under the auspices of Qatar Petroleum and through its Qatargas and RasGas operations and their joint venture partners. The LNG produced and sold to global customers is typically marketed via long-term contracts, providing stable revenues. The entire value chain enjoys strong sponsorship from the State of Qatar.

### **Upstream Advantages**

Qatari upstream ventures produce gas from the North Field through long-term concessions and collectively liquefy 77 million tons per annum of LNG via onshore Qatari JV-constructed and -owned facilities located at Ras Laffan.

### Midstream Advantages

Qatari upstream ventures ship LNG in state-of-the-art vessels, which are chartered through long-term time charters with reputable ship owners and operators. Nakilat's LNG fleet consists of 14 Q-Max, 31 Q-Flex, and nine Conventional vessels. The fleet also includes four LPG ships.

### **Downstream Advantages**

Qatari downstream ventures have ownership interest or long-term contracted capacity in regasification terminals in selected key markets around the world. Qatar's investments in the infrastructure supporting its LNG supply chain include the following strategically located terminal facilities:

- South Hook Terminal, Europe's largest LNG terminal, located in the United Kingdom
- Adriatic LNG Terminal, the first-ever offshore gravity-based terminal, located in Italy
- Golden Pass LNG Terminal, located in the Texas 'Golden Triangle' energy area in the United States

### Marketing

Qatari upstream ventures have long-term LNG sales contracts with a range of credit-worthy off-takers in multiple markets throughout the world, including Asia, Europe and the Americas.

### Nakilat is a Highly Rated World-Class Carrier

The two major credit rating agencies, Standard & Poor's and Moody's, rate the Nakilat Inc. senior debt as



Mozah at N-KOM ship repair yard

AA- and Aa3 and the Nakilat Inc. subordinated debt as A+ and A1 respectively. Both Standard & Poor's and Moody's rate Nakilat only one notch below the State of Qatar which is rated as AA and Aa2. Nakilat continues to be rated by the agencies as high as any non-governmental entity in Qatar could be rated. This is indicative of the Company's very low credit risk and its very strong capacity to meet financial commitments and high credit quality. The Fitch rating agency also rates Nakilat Inc.'s senior debt as A+ and its subordinated debt as A-. All Nakilat's ratings stated above were reaffirmed with a stable outlook in 2011.

### **Stable Cash Flows**

Nakilat's revenues are stable due to long-term (25-year) and fixed-rate Time Charters.

### Low Risk Development Strategy

Nakilat has established a proven track record with Qatargas, RasGas and Tasweeq in successfully delivering results of ambitious projects via prudent development strategies.

### Sound Operating and Management Program

A strategic alliance with Shell International Trading and Shipping Company Ltd. (STASCO), a leading international vessel operator with extensive experience in operating gas vessels, currently oversees operations and management of Nakilat's wholly-owned ships. Through continued growth and development, Nakilat is preparing for the transfer of full ship management and operations of its four LPG vessels from STASCO to Nakilat in 2012.

### **World-Class Shipyard and Ship Repair Facility**

Nakilat has developed Erhama Bin Jaber Al Jalahma Shipyard, a world-class shipbuilding and ship repair facility located in the Port of Ras Laffan.

To operate the shipyard, Nakilat has formed joint ventures with Keppel Offshore & Marine Ltd. — a global leader in ship conversion and repair — and with Damen Shipyard Group — a world leading shipbuilder — in support of Qatar's new marine industry sector. These joint ventures are currently positioned to provide high quality services in the repair, maintenance and conversion of vessels of all sizes, and for the construction of high value ships of up to 170m in length.



Erhama Bin Jaber Al Jalahma Shipyard in the Port of Ras Laffan

# **Company Timeline**

# 2004

**JUNE** Nakilat created

# 2005

Two LNG vessels delivered to Nakilat

### **APRIL** Floatation of Nakilat shares on Doha Securities Market

MAY Nakilat Agency Company (NAC) Ltd formed



Two LNG vessels delivered to Nakilat

### APRIL

Nakilat awarded 25-year time charter by Qatargas 2 for six Q-Max vessels Construction begins on the Shipyard in Ras Laffan

### **SEPTEMBER**

Nakilat awarded 25-year time charter by Qatargas 3 for 10 large LNG carriers Towage joint venture with Svitzer incorporated

### OCTOBER

Nakilat-Svitzer joint venture awarded 22year service contract by Qatar Petroleum for the Port of Ras Laffan

### NOVEMBER

Nakilat awarded additional Q-Max vessel by RasGas 3 charterer Nakilat forms a strategic alliance with Shell Trading and Shipping Company Limited (STASCO) for the management of 25 wholly-owned LNG carriers

# 2007

Eight LNG vessels delivered to Nakilat

### FEBRUARY

Nakilat awarded 25-year time charter by Qatargas 4 for eight large LNG carriers

**APRIL** Steel cutting for first O-Max

**NOVEMBER** Delivery of first Q-Flex – Al Gattara

DECEMBER

First Q-Flex vessel at Ras Laffan carrying Qatargas cargo



# 2008

20 LNG vessels delivered to Nakilat

**SEPTEMBER** Delivery of first Q-Max, Mozah

### NOVEMBER

Joint Venture Nakilat-Keppel Offshore & Marine Ltd (N-KOM) incorporated

# 2009

18 LNG vessels delivered to Nakilat

### MARCH

All four LPG ships delivered

# 2010

Four LNG vessels delivered to Nakilat

### JANUARY

Joint Venture Nakilat Damen Shipyards Qatar Ltd (NDSQ) created

### AUGUST

Delivery of final vessel, Q-Max Rasheeda

### NOVEMBER

Erhama Bin Jaber Al Jalahma Shipyard inaugurated N-KOM and NDSQ begin operations

# 2011

### APRIL

Nakilat receives ISO 9001:2008 and OHSAS:2007 certification

N-KOM completes first LNG drydocking project, Simaisma

Gulf Drilling International and N-KOM sign major contract

### MAY

N-KOM receives first Qatargas vessel, Al Wakrah

NDSQ receives ISO 9001:2008 certification



# Our Shareholders



### Qatar Petroleum (QP)

QP manages Qatar's interests in substantially all oil, gas, petrochemical and refining enterprises in Qatar and abroad. QP, previously known as Qatar General Petroleum Corporation, was created in 1974 by Emiri Decree and is wholly-owned by the State of Qatar. QP is engaged in all phases of the hydrocarbon business, including exploration drilling, production, refining, transportation, storage, regional sales and exports.

Since 1988 the State of Qatar has entrusted QP with the responsibility of supervising hydrocarbon exploration and production activities conducted in Qatar in conjunction with foreign companies.

QP owns a majority interest in companies engaged in crude oil, LNG, steel and fertilizer production and most of the companies engaged in petrochemical production in Qatar. Additionally, QP is involved, either through joint ventures or as the agent of the State of Qatar, in all the gas-to liquid (GTL) and pipeline gas supply projects in Qatar. Further information about QP can be found at: www.qp.com.qa



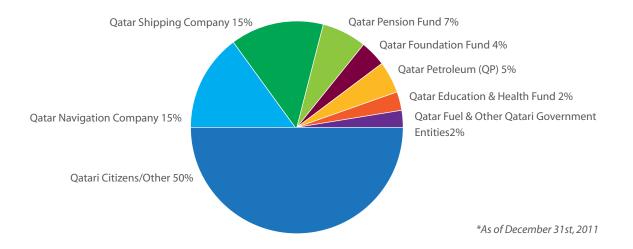
### Qatar Shipping Company (Q.S.C.)

Q-Ship is a diversified Qatar-based shipping company offering comprehensive services to meet specific needs in the shipment of LPG, LNG, crude and clean oil. Further information about Q-Ship can be found at: www.qship.com



### **Qatar National Navigation & Transport Company (QNNTC)**

QNNTC is also a diversified Qatar-based shipping company offering, among other things, marine transport, freight, trading, vessel repair and fabrication, shipping agency and cargo handling services. QNNTC also provides offshore service vessels. QNNTC owns a large fleet of container vessels, general cargo vessels, barges and tugs. Further information about QNNTC can be found at: www.qatarnav.com



# **Our Charters**



### **Qatargas Operating Company Limited (Qatargas)**

Qatargas pioneered the LNG industry in Qatar. Its rapid growth in production capabilities allows for the delivery of LNG cargoes to customers around the globe from its world-class facilities in Qatar.

Qatargas was established in 1984 and has had a succession of successful expansion programs. Today, Qatargas customers are spread throughout the world including Japan, Spain, France, the United Kingdom, Canada, Mexico, the United States and China, with additional output intended for markets in Europe, Asia and North America.



### **RasGas Company Limited (RasGas)**

RasGas is one of the world's premier integrated LNG enterprises. In a relatively short period of time, RasGas has achieved a reputation as a safe and reliable supplier of LNG and has transformed a regional resource into a key component of the global energy mix. Since its creation in 1993, RasGas has developed world-class facilities for the extraction, storage, processing and export of LNG, and has entered into long-term agreements to supply LNG to customers in Korea, India, Italy, Spain, Belgium, Taiwan and the Americas.



### **Qatar International Petroleum Marketing Company Ltd (Tasweeg)**

Tasweeq was incorporated in July 2007 as an independent state-owned company and the sole marketer and seller of Regulated Products which are exported from the State of Qatar. Regulated Products include LPG, Condensate, Sulphur, Refined Products (naphtha, motor gasoline jet fuel) and GTL naphtha and jet fuel. Tasweeq also markets Non-Regulated crude oil entitlements of Qatar Petroleum (QP) under an agency agreement with QP.

# **2011 ACTIVITY SUMMARY**





## ERHAMA BIN JABER AL JALAHMA SHIPYARD





**MARINE SERVICES** 



# Fleet

Nakilat's financial strength is largely derived from its core business of shipping Qatari liquefied natural gas (LNG) to global markets. Its fleet of 54 wholly- and jointly-owned vessels comprises one of the world's newest and largest LNG fleets, with all vessels incorporating modern technology to ensure the safe, environmentally sound and cost-effective transportation of LNG. The ships represent a total investment of approximately US \$11 billion and have a combined carrying capacity of over 8.5 million cubic meters of LNG cargo space.

All Nakilat ships are fully utilized in meeting the transportation requirements of Qatar's massive LNG industry, providing the country and the world with a strategically important 'floating pipeline' of clean energy. In addition to its 54 LNG carriers, Nakilat also jointly-owns four liquefied petroleum gas (LPG) very large gas carriers (VLGCs).

Nakilat's LNG vessels are chartered through long-term time charter agreements with Qatargas and RasGas. Our jointly-owned LNG vessels are operated by the vessel's co-owners, which include many of the world's leading ship owning and operating companies. Our wholly-owned LNG vessels and the four jointly-owned LPG carriers are operated via a strategic alliance with Shell International Trading and Shipping Company Ltd. (STASCO), a leading international vessel operator with extensive experience in operating LNG vessels. In line with its long-term vision, Nakilat started to take steps during 2011 to build a platform under which a measured transition to operate our LPG vessels could be realized in the near future.



Wholly-owned Nakilat Q-Max Aamira



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**Uited States of America** 

Brazil •

Chile

Argentina

Mexico

### Nakilat's Fleet is Qatar's Floating Pipeline

Transportation is Integral to Qatar's Ability to Connect Massive Gas Reserves to Market

### **Our LNG Shipping Routes**

- LNG critical to Qatar Petroleum (QP) and the State of Qatar
- RasGas and Qatargas ventures vital to QP and international oil companies partners
- Qatar produces 77 Million Tonnes per Annum (MTA) of LNG
- Nakilat was established to play a key role in shipping for Qatari LNG projects
- The Port of Ras Laffan loaded 1001 cargoes in 2011
- Nakilat vessels represent approximately 16% of the global LNG tonnage and is the largest LNG fleet in the world.
- Nakilat along with its Charterers delivered gas to 27 countries.

### **Nakilat's LNG Fleet**





LPG 4 VLGC 29 jointly-owned vessels

- Nakilat ownership ranges from 20-60 per cent, aggregate average 43 per cent
- Nine Conventional (capacity: 150,000m3)
- 20 Q-Flex (capacity: 216,000m3)

### Q-Max and Q-Flex

- Q-Max and Q-Flex are the world's largest and most advanced LNG vessels
- In service since 2007
- Q-Flex: approximately 50 per cent more cargo capacity than conventional LNG carriers
- Q-Max: approximately 80 per cent more cargo capacity than conventional LNG carriers



# Erhama Bin Jaber Al Jalahma Shipyard

Nakilat's state-of-the-art ship repair and shipbuilding facilities at the Erhama Bin Jaber Al Jalahma Shipyard in the Port of Ras Laffan experienced their first full year of operation in 2011, marking a milestone not just for Nakilat, but for the maritime industry in the State of Qatar.

In 2007, Qatar Petroleum (QP) appointed Nakilat to manage the design and construction of the Shipyard. Nakilat created a Project Task Force (PTF) to manage this extensive program, with team members from Nakilat and QP. Nakilat subsequently identified and established alliances with world-class companies to manage the initial phases of the Shipyard. The strategic partnerships that emerged were: Nakilat-Keppel Offshore & Marine (N-KOM) with Keppel, a global leader in ship repair, conversion and construction of offshore structures; and Nakilat Damen Shipyards Qatar (NDSQ) with Damen, a world renowned designer and builder of specialist ships. Personnel from Keppel and Damen were seconded to the PTF, to assist with managing the design and construction of the Shipyard.



Ships in drydock at the N-KOM-operated ship repair yard at Ras Laffan

Phases 1, 2 and 4 of the Shipyard were officially inaugurated by His Highness the Emir Sheikh Hamad Bin Khalifa Al Thani, in November 2010. N-KOM and NDSQ have since made bold strides in developing and advancing Qatar's maritime industry, including the country's first LNG vessel dry-docking project and construction of the first ships in the Port of Ras Laffan.

These and other important developments at Erhama Bin Jaber Al Jalahma Shipyard provide further witness to the vision of His Highness the Emir to create a dynamic maritime industry in the State of Qatar. This report outlines the 2011accomplishments of N-KOM, NDSQ and the PTF.







### NAKILAT-KEPPEL OFFSHORE & MARINE (N-KOM)

### **OVERVIEW**

Area of yard: 43 hectares.

Facilities (Phases 1 & 2): Two dry docks (360m x 66m and 400m x 80m); piers and quays totaling 2,550m in length, equipped with cranes of 100m outreach (for the double banking of Q-Max / Very Large Crude Carrier (VLCC) sized vessels); a complete range of support facilities, such as steel shop, machine shop, electrical shop, pipe shop, mechanical shop and large stores. The addition of a Handymax floating dock (220m x 38m) with 20,000t lift capacity is planned for 2015.

Activities: N-KOM focuses on the repair, maintenance and conversion of large / medium sized ships and offshore structures, such as jack-up drilling rigs.

Accreditations: ISO 9001; OHSAS 18001; ISO 14001; ASME Certification Audit for Pressure Vessels Certification; ASME Stamps U, U2, S and PP; National Board R Stamp for Repair of Pressure Vessels. Ownership: N-KOM is owned 79 per cent by Nakilat, 20 per cent by KS Investments Ltd, a wholly-owned subsidiary of Keppel Offshore & Marine, and one percent by QP.

### 2011 Achievements

During 2011, the company's first year of operation at Erhama Bin Jaber Al Jalahma Shipyard, N-KOM achieved the following:

- Drydocking of a first vessel in March 2011, when the Nakilat/Maran Gas Maritime vessel, Simaisma, utilized N-KOM for her special survey.
- Completed a total of 44 projects, including 19 LNG vessels, three tankers, five containerships, 10 support vessels/tugs, four jack-up rigs and three other vessels/structures.
- Signed a major contract with Gulf Drilling International for the repair of jack-up rig, Al Doha.



N-KOM's drydock facilities at Erhama Bin Jaber Al Jalahma Shipyard





### NAKILAT DAMEN SHIPYARDS QATAR (NDSQ)

### Area of yard: 18 hectares.

Facilities (Phase 4): Construction hall of 270m in length; assembly hall of 180m in length; outfitting pier of 400m in length equipped with a 30t crane; load-out and recovery barge with 6,250t lifting capacity (under construction); workshops, stores and other support facilities.

Activities: NDSQ focuses on the construction of steel and aluminum ships of up to 170m in length. Its production capability includes a wide range of commercial vessels, such as tugs, offshore supply boats, cargo vessels, naval vessels and superyachts. Refit of superyachts can also be undertaken by the company.

Accreditations: ISO 9001-2008

Ownership: NDSQ is owned 70 per cent by Nakilat and 30 per cent by Damen Shipyards Group of the Netherlands.

### 2011 Achievements

During NDSQ's first year of operation at its facility at Erhama Bin Jaber Al Jalahma Shipyard, the company achieved the following:

- Progressed construction of a 140m-long load-out and recovery barge (to be completed in October 2012).
- Received an order for the construction of 19 vessels from Q-Ship for operation in the Port of Mesaieed.
- Started construction of its first vessels four 18m Stan Tugs and one 32m ASD tug.



The 140m Load Out and Recovery (LOR) barge in build at NDSQ



Tugs being prepared at NDSQ as part of an order for the Port of Mesaieed



An upright 18m Stan Tug under construction at NDSQ



### NAKILAT PROJECT TASK FORCE (PTF)

### 2011 Achievements

Phases 1 & 2 of the Shipyard (operated by N-KOM) and Phase 4 (operated by NDSQ) were commissioned by the PTF in 2011. Engineering and construction of four additional phases of the Shipyard were also progressed during 2011.

Phase 2A comprises the addition of a very large floating dock (405m in length x 66m inside width) with 75,000t lift capacity, capable of docking Q-Max LNG carriers and VLCCs. A new 400m-long pier will also be constructed. Engineering of the floating dock was undertaken in 2011 and construction is expected to be completed in late 2013. Operation of Phase 2A is scheduled to start in early 2014, and will be integrated with Phases 1 and 2, managed by N-KOM.

Phase 4A comprises a fully climate-controlled hall, 180m in length and with two separate bays, for the finishing and refit of luxury yachts up to 165m long; a paint shop; and a support facility. Construction



began in 2011 and start of operations is scheduled for October 2012. Phase 4A will be operated by NDSQ alongside Phase 4.

Construction of Phase 5, a facility for the repair of small ships up to 120m in length, also began in mid-2011. This phase comprises two marine travelifts, with lift capacities of 300t and 1,100t; a floating dock with 6,500t lift capacity; moorings for multiple vessels; and a support facility. Operations are scheduled to begin in July 2012.

The conceptual design of Phase 6, a facility dedicated to the production of fiber reinforced plastic (FRP) leisure craft and commercial workboats, up to approximately 30m in length, was completed in 2011. Once the selection of an appropriate 'strategic partner' is confirmed, engineering and construction of Phase 6 will begin.

Phase 3, the final phase of the Shipyard, intended for the fabrication of offshore structures, is currently on hold, pending the outcome of the moratorium on further development of Qatar's North Field.





# Marine Services

At the Port of Ras Laffan, Nakilat offers a comprehensive range of marine services to vessels operating in Qatari waters and for those calling at the port. These services were established to provide an integrated solution for ships requiring supplies and amenities in a cost effective and timely manner.

### **Nakilat Agency Company (NAC)**

NAC is the appointed agent for the Port of Ras Laffan. The company was founded in May 2005 and is owned 95 per cent by Nakilat and five per cent by Qatar Petroleum. It provides full port agency services to all local and international ships calling at the port, attending to all port and regulatory matters to ensure the most effective turnaround of ships loading or offloading at Ras Laffan. Services provided by NAC include the collection of port fees, crew changeover arrangements and cargo documentation. The company deals with an average of 3,000 vessels per annum.

### NAC 2011 achievements include:

- An electronic connection with Qatar's immigration offices in Doha was established to enable visas to be issued on-site in Ras Laffan.
- N-KOM's ship repair yard began operations in 2011 at Erhama Bin Jaber Al Jalahma Shipyard and consequently became a source of activity for NAC, which has dedicated a section of its activities to vessels visiting the shipyard.



N-SVQ tugs at work in the Port of Ras Laffan

### **Vessel Support Services**

Nakilat's Vessel Support unit offers a complete range of support services to all ships, both local and international, operating in Qatari waters. These services include the provision of essential material supplies, liaising and coordinating repair services from third party specialists, providing warehouse capacity for short and long term storage of ship spares and a 24-hour delivery service. The Vessel Support Unit is a maritime solution provider in Qatar, meeting ships' needs to maintain operations and obtain required provisions in a timely and efficient manner to ensure minimal disruption to demanding voyage schedules.

### Nakilat-Svitzer Qatar (N-SVQ)

In September 2006, N-SVQ was created as a joint venture company owned 70 per cent by Nakilat and 30 per cent by Svitzer Middle East Limited, part of international towage operator Svitzer. N-SVQ owns and operates 26 vessels including tug boats, pilot boats and other harbor crafts at the Port of Ras Laffan and Halul Island. N-SVQ offers a range of services which include towing, escorting, berthing, pilots, line boats, emergency response, buoy and hose maintenance.

### N-SVQ 2011 achievements include:

- N-SVQ expanded its operations in October 2011 by acquiring three crew supply boats and two line boats from Svitzerwijsmuller W. L. L., operating at Halul Island, a hub of offshore activity in Qatari waters.
- Creation of a new brand identity, including a change in name from Nakilat Svitzerwijsmuller W. L. L. (NSW) to Nakilat-Svitzer Qatar (N-SVQ).



N-SVQ's harbor support fleet moored at the Port of Ras Laffan

# CORPORATE GOVERNANCE & SUSTAINABLE DEVELOPMENT



Deputy Managing Director Abdullah Al-Sulaiti (right) accepts an award presented by the Minister of Energy and Industry, HE Dr Mohammed bin Saleh Al Sada (left) for Nakilat's participation in Qatar's first Sustainable Development Industry Report for the Energy and Industry sector.

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From Nakilat's inception, sustainable development has been and continues to be a core value that has guided its success in support of Qatar's liquefied natural gas (LNG) value chain, and in diversifying the economy with the creation of a new marine industry at Erhama Bin Jaber Al Jalahma Shipyard.

As a young company, we continue to shape our corporate culture around the concept of sustainable development, making it a priority in everything we do. This year, we have contributed to sustainability on a smaller but no less important scale, with initiatives that range from investing in recycling programs to enriching career opportunities for our employees.

During 2011, we advanced our commitment to our corporate social responsibility by participating in Qatar's first ever Sustainable Development Industry Report, published by the HSE Regulations and Enforcement Directorate (DG), which summarized the priorities and progress of Qatar's Energy and Industry Sector. Further, and in line with our own strategic corporate goals and the State of Qatar's development goals as defined in the Qatar National Vision 2030 (QNV 2030), launched by the Heir Apparent, His Highness Sheikh Tamim Bin Hamad Al-Thani in October 2008, Nakilat defined its contribution to Qatar's sustainable development under the four development pillars: Human, Social, Economic and Environmental.

Here we detail our sustainable development achievements for 2011 in accordance with the development pillars outlined in the QNV 2030.





### HUMAN DEVELOPMENT

Key Indicators: an educated employee population; a healthy and safe workforce-- both physically and mentally; and highly motivated employees

### Nakilat's 2011 achievements:

- Nakilat recruited 13 Qataris in 2011—a 65% increase in its national workforce from 2010-- most at senior staff levels, including a Deputy Managing Director and Deputy IT Manager. The company also internally promoted national employees into the Human Resources Manager and Head of Training and Development positions during 2011.
- The company introduced a summer internship program in 2011, bringing in three Qatari college student interns.
- Visits to schools and universities were conducted by representatives from Nakilat and its joint venture companies to bring awareness of Qatar's rapidly expanding marine industry and the associated opportunities for new Qatari graduates and students. This was further highlighted by Nakilat and its joint venture companies' ongoing participation at the annual Qatar Career Fair.
- Visits for students and faculty to the Erhama Bin Jaber Al Jalahma Shipyard were organized beginning in 2011; highlighting Qatar's marine industrial capabilities to potential future employees.
- A vigorous public relations campaign was launched in 2011 in concert with recruitment initiatives with the aim of significantly increasing awareness of Qatar's new marine industry and the career opportunities it represents for the local community.
- Nakilat updated its annual appraisal process for employee performance with a new rating system, revised competencies and introduction of a new section to identify and target developmental needs.
- Nakilat introduced a new Training and Development section and began the company's first training calendar resulting in 54 employees mostly nationals participating in 12 different training programs during 2011.
- Individual Development Plans or Career Development Plans were created for all Qatari employees.



Visits to schools and universities brings awareness of career opportunities at Nakilat to local students



### ECONOMIC DEVELOPMENT

Key indicators: sound economic management; responsible exploitation of oil and gas; suitable economic diversification

### Nakilat's 2011 achievements:

- In March 2012, net profit of 833 million Qatari riyals for 2011 was announced.
- Credit rating agencies reaffirmed Nakilat's solid financial position, with Fitch, Moody's and Standard and Poor's all awarding Nakilat a 'stable' outlook.
- The first full year of operation for Nakilat joint venture companies N-KOM and NDSQ at Erhama Bin Jaber Al Jalahma Shipyard diversifying Qatar's economy with development of an industrial marine sector.
- Nakilat took significant steps towards in-house management of its fleet, acquiring specialized staff in the Fleet Department to take on the management of four LPG ships, engaging new software in the IT department to provide support for staff at sea, and assuming responsibility for the corporate services of 16 joint venture ships.
- Creating a dedicated Commercial and Planning Department at Nakilat announces Qatar's intention to further exploit opportunities in the shipping of LNG by-products.
- Nakilat vessels are compliant with the latest Best Management Practice for anti-piracy. The ships' staffs are trained to counter piracy. The vessels are protecting themselves with various equipment and procedures to ensure the safety of the crew, cargo and asset. Transit through the High Risk Area is planned in advance based on security intelligence and coordinated with UKMTO. The shore-based office interacts with MARLO and UKMTO to keep abreast of the dynamic piracy situation to ensure appropriate counter measures are in place.
- Nakilat improved its Fleet LNG/LPG vessels' reliability from 94.95% in 2010 to 99.4% in 2011.
- Nakilat Fleet LNG vessels delivered cargoes to 13 new terminals in 2011.
- Nakilat chartered in 17 product tankers to fulfill QP's tonnage requirements for domestic transportation of CPP (Clean Petroleum Products) from Ras Laffan to Mesaieed. Total volume carried is about 510,000 MT (Gas Oil and Jet A-1).
- Improved shareholders' value by Nakilat-SvitzerWijsmuller acquiring SvitzerWijsmuller Halul WLL with its fleet of five vessels on contract to QP until 2015, providing three well-head maintenance vessels and two pilot mooring launches at Halul Island, Qatar.
- Improved effectiveness and efficiency through applications of SAP systems at NDSQ and N-KOM, SAP Modules for Project and Material Management (for
- DSQ) and Plant Maintenance System and Warehouse Management System (for N-KOM) were implemented.
- Nakilat managed program development and implementation for the World Ports and Trade Summit, SeaAsia, Gas Tech, and the 20th World Petroleum Congress.



Ships and offshore jack-up rigs visiting Erhama Bin Jaber Al Jalahma Shipyard

